

# DOING BUSINESS WITH THE U.S. DEPARTMENT OF VETERANS AFFAIRS

## WHEN AND WHERE:

**August 7, 2018 in Iron Mountain, MI** – Outpatient Clinic, second floor, rooms 2376 & 2378 at Oscar G. Johnson VA Medical Center, 325 East H Street, Iron Mountain, MI 49801 – 1:00pm to 5:00pm central time

**August 8, 2018 in Appleton, WI** – D.J. Bordini Center at Fox Valley Technical College, BC188 - 1:00pm to 5:00pm central time

## ABOUT THE WORKSHOPS:

These workshops will focus on procurement procedures and business opportunities for veteran owned businesses with the U.S. Department of Veterans Affairs, VISN 12 area consisting of Milwaukee, WI; Madison, WI; Tomah, WI; Chicago, IL; Danville, IL; and Iron Mountain, MI with eight medical centers, 38 outpatient clinics, eight nursing homes and six domiciliaries, providing health care services to the 700,000 Veterans who reside within its four state (Illinois, Michigan's Upper Peninsula, Wisconsin and Northwest Indiana) area. Overall, the Department of Veterans Affairs spends over \$23 billion annually.

Join this event to learn the basics about entering the government marketplace, how to sell to the VA, federal/state VA verification and certification processes and using the U.S. SBA as a small business resource. Veteran owned businesses, businesses looking to team with veteran owned businesses and small businesses are encouraged to attend!

### About the facility in Iron Mountain:

The Oscar G. Johnson VA Medical Center (OGJVAMC) is located at Iron Mountain, MI, in Michigan's Upper Peninsula. The facility oversees six community Outpatient Clinics (OPCs) located in Ironwood, Hancock, Marquette, Sault Ste. Marie (Kincheloe), Menominee, MI, and Rhinelander, WI.



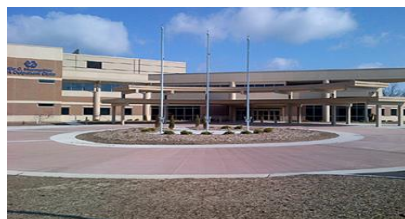
### About the facility in Appleton:

Opened in 1994 and expanded in 2008, the Appleton VA Outpatient Clinic provides Primary Care and Mental Health Services to more than 11,000 veterans in the Fox Valley area with more than 150 staff members. Veterans requiring Specialty Care are referred to the Green Bay Health Care Clinic and the Milwaukee VA Medical Center.



### About the facility in Green Bay:

Opened in 2013, the Green Bay Health Care Clinic provides a vast array of services to more than 15,000 veterans. The 161,525 square foot facility has 1,200 parking spaces and employees 300 staff.



## REGISTRATION:

**IRON MOUNTAIN** - [HTTP://WWW.PTASSIST.COM/SERVICES/PTAC\\_WEB\\_REGISTER.PHP?ID=3145652446](http://www.ptassist.com/services/ptac_web_register.php?id=3145652446)

**APPLETON** – [HTTP://WWW.CENTER-GATEWAY.COM/007000/INDEX.PHP?EVT=52442](http://www.center-gateway.com/007000/index.php?evt=52442)

For more information about the Iron Mountain event, contact Don Makowski at 906-789-0558, ext. 1311 or [don.makowski@networksnorthwest.org](mailto:don.makowski@networksnorthwest.org) For more information about the Appleton event visit [www.wispro.org](http://www.wispro.org) or contact Carol Murphy at 414-270-3600 or [carolm@wispro.org](mailto:carolm@wispro.org)

## A WORKSHOP FOR SMALL BUSINESSES

There is **NO COST** for these events BUT **REGISTRATION IS REQUIRED**

**HOSTED AND SPONSORED BY**



**U.S. Small Business Administration**

**U. S. Department of Veterans Affairs**