



Doing Business with VISN 12

U.S. Department of Veterans Affairs

[Steve Maier](#)

Small Business Liaison

VISN 12: VA Great Lakes Healthcare System

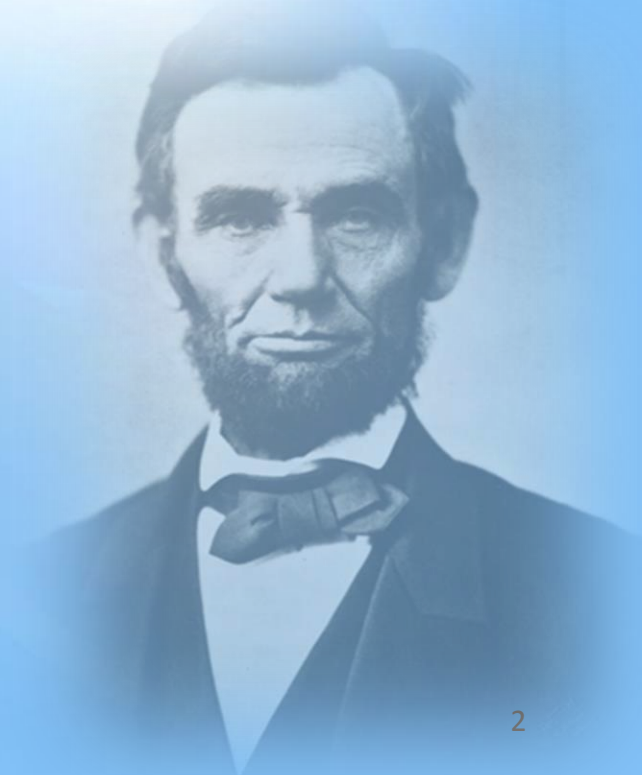




VA's Mission

Fulfill President Lincoln's promise

"To care for him who shall have borne the battle, and for his widow, and his orphan" by serving and honoring America's Veterans and their families.



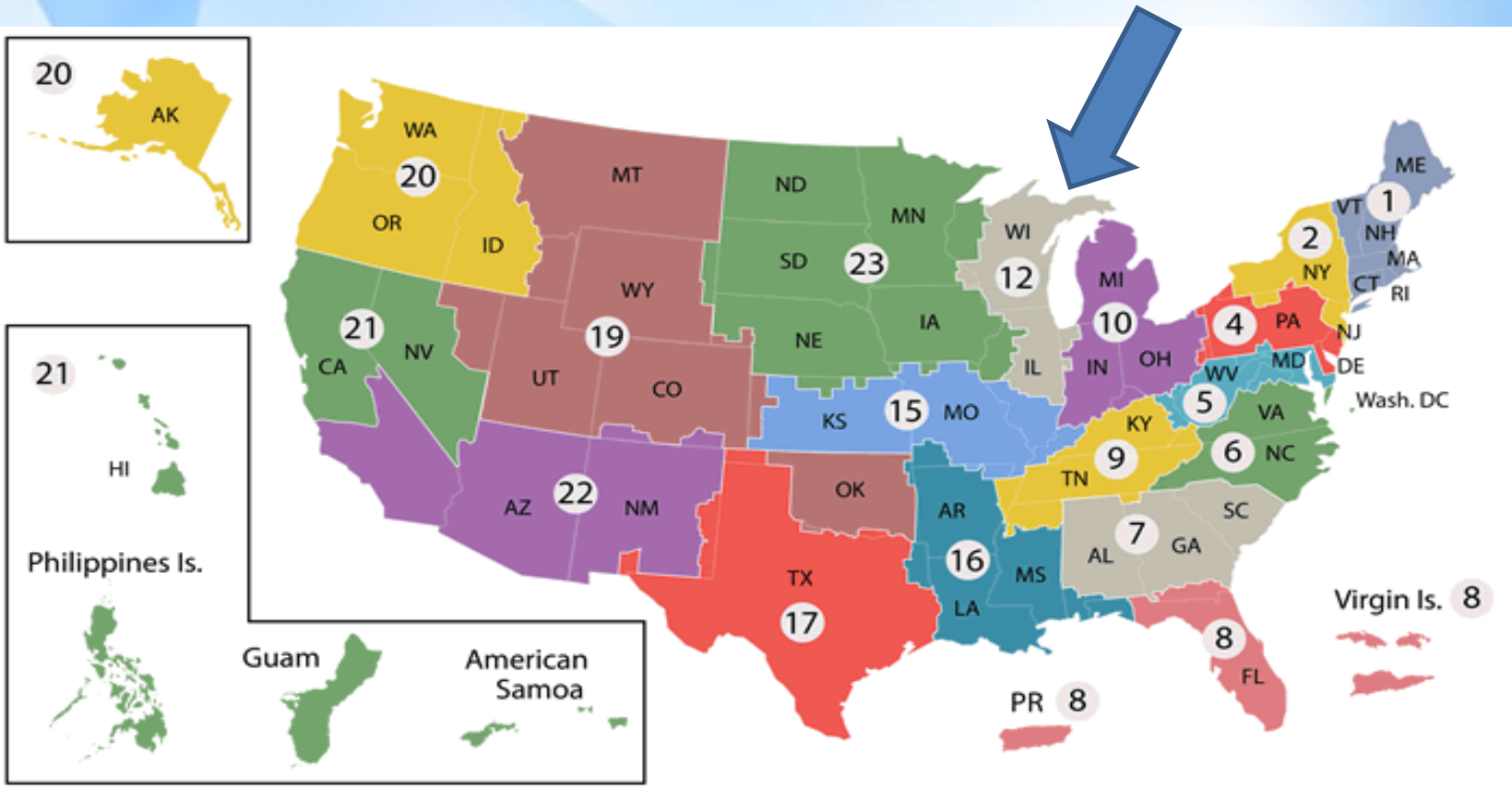


Veterans Health Administration (VHA)

- Nation's Largest integrated health care system
- More than 1,700 facilities covering all U.S. states and territories
 - Hospitals
 - Community Based Outpatient Clinics (CBOC)
 - Community Living Centers
 - Domiciliaries
 - Readjustment Counseling (Vet) Centers



Veterans Health Administration (VHA) Structure – 18 “VISNs” (No 3,11,13,14 or 18) Veterans Integrated Service Networks



Please be advised: The information contained therein is subject to change at any time without notice.



Veterans Integrated Service Network (VISN) 12



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VISN 12 served by NCO 12

- Network Contract Office (NCO) 12
 - Great Lakes Acquisition Center (GLAC)
 - Milwaukee
 - North Chicago
- GLAC Director: Mr. Paul Lauro
- Contracting Officers



Comments from Mr. Lauro



VHA Contracting Officers serve 3 audiences





Supreme Court Case

Public Law 109-461

38 U.S. Code § 8127

(d) Use of Restricted Competition —

[REDACTED] a contracting officer of the Department shall award contracts on the basis of competition restricted to small business concerns owned and controlled by veterans if the contracting officer has a reasonable expectation that two or more small business concerns owned and controlled by veterans will submit offers and that the award can be made at a fair and reasonable price that offers best value to the United States.





VA Veteran Business Certification CVE

Search Businesses

VIP Verified Businesses

4/26/2018 6:35:35 PM



SDVOSB
10324



VOSB
3648

Total Verified
13972



Find Veteran Businesses

[Advanced Search](#)

Business Name:

DUNS:

DBA:

NAICS:

Keyword(s):

VOSB/SDVOSB: All

State/Territory:

- Alaska
- Alabama
- Arkansas
- Arizona
- California

Strict

SEARCH

RESET

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VHA Contracting Officers serve 3 audiences





Contracting Officers NCO-12/GLAC



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Contracting Officers NCO-12/GLAC

- What kind of things does my team buy?
- How does my team buy?
 - Market Research (Set-asides)
 - Where/how advertised/posted
 - Existing Contracts
- Any advice or tips for Small (Veteran) business?



QUESTIONS?



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