




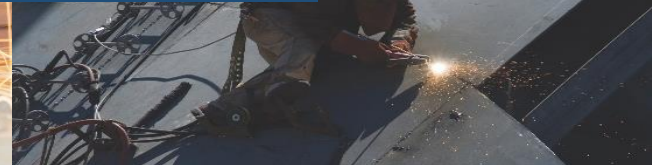
A Procurement Technical Assistance Center (PTAC)

The background of the slide is a photograph of the Wisconsin State Capitol building at dusk. The building is illuminated with warm lights, and its large green dome is a prominent feature. The sky is a deep blue, and some trees are visible in the foreground. A dark blue banner with white text is overlaid on the bottom half of the image.

MAXIMIZING FBO IN YOUR MARKET STRATEGIES

ACQUISITION HOUR WEBINAR

August 22, 2018



WEBINAR ETIQUETTE

PLEASE

- Log into the GoToMeeting session with the name that you registered with online
- Place your phone or computer on MUTE
- Use the CHAT option to ask your question(s). We will share the questions with our guest speaker who will respond to the group

THANK YOU!

ABOUT WPI SUPPORTING THE MISSION

SERVING WISCONSIN
COMPANIES FOR 30 YEARS!

Assist businesses in creating,
development and growing their
sales, revenue and jobs through
Federal, state and local government
contracts.

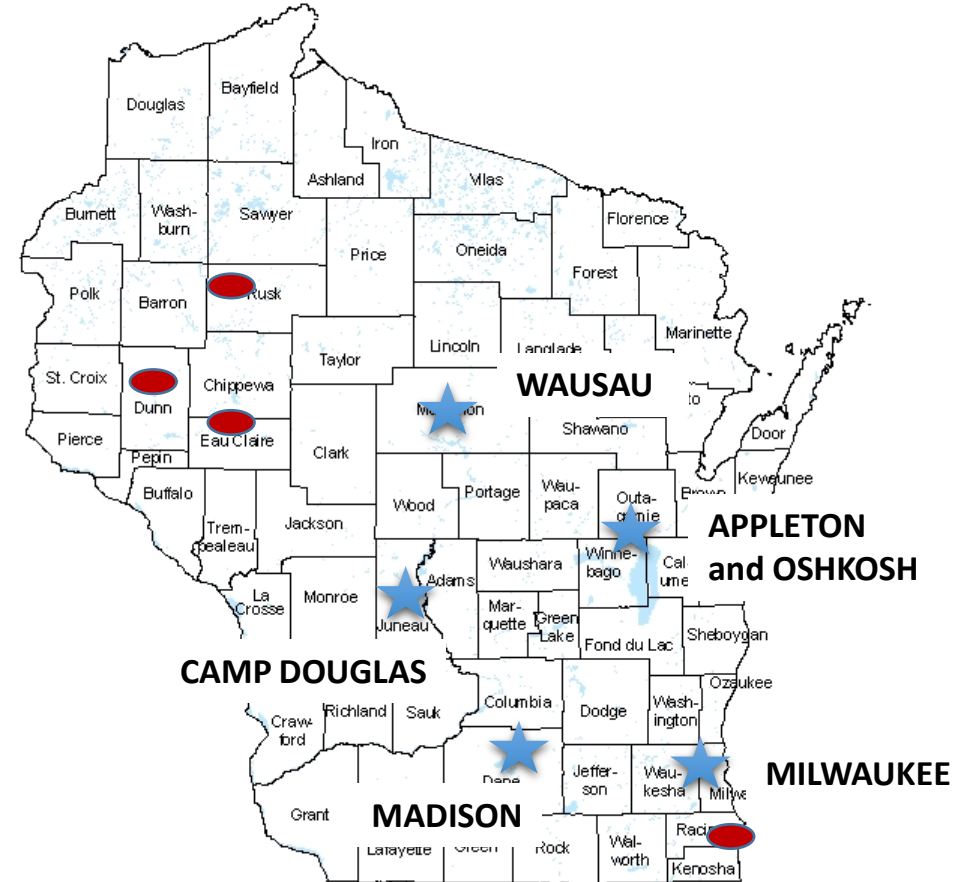
*WPI is a Procurement Technical Assistance Center (PTAC) funded in part by
the Defense Logistics Agency (DLA), WEDC and other funding sources.*

WPI OFFICE LOCATIONS

- MILWAUKEE – *Technology Innovation Center*
- MADISON –
 - *Madison Enterprise Center*
 - *FEED Kitchens*
- CAMP DOUGLAS – *Juneau County Economic Development Corporation (JCEDC)*
- WAUSAU – *Wausau Region Chamber of Commerce*
- APPLETON / OSHKOSH – *Fox Valley Technical College*

WPI partner co-locations

- Eau Claire – *Western Dairyland*
- Ladysmith – *Indianhead Community Action Agency*
- Menomonie – *Dunn County EDC*
- Racine - *Launchbox*



Search ...

BLOG

SERVICES

ABOUT

CLIENT PORTAL

DONATE

CONTACT



EVENT
CALENDAR

FEDERAL
GOVERNMENT

STATE & LOCAL
GOVERNMENT

OTHER
GOVERNMENT &
GRANTS

SUCCESS &
AWARDS

FAQS

CURRENT EDITION OF THE WPI NEWSLETTER

www.wispro.org

UPCOMING EVENTS [→](#)

JULY 24 2018
ACQUISITION HOUR: THE LIFECYCLE OF FEDERAL
DISASTER RESPONSE AND SUPPORT

JULY 25 2018
ACQUISITION HOUR: OVERVIEW OF THE FEDERAL
ACQUISITION REGULATIONS (FAR)

AUGUST 7 2018
DOING BUSINESS WITH THE U.S. DEPARTMENT OF
VETERANS AFFAIRS
IRON MOUNTAIN, MI »

AUGUST 8 2018
ACQUISITION HOUR: MARKET RESEARCH - USING THE
FEDERAL PROCUREMENT DATA SYSTEMS (FPDS)

AUGUST 8 2018
DOING BUSINESS WITH THE U.S. DEPARTMENT OF
VETERANS AFFAIRS
APPLETON, WI »

CURRENT OPPORTUNITIES (3) [→](#)



SERVICES OFFERED BY WPI

- FREE Bid Matching Services
- Individual Counseling and Assistance
- Locating Local, State and Federal Opportunities
- Government Market Strategy Development
- Training in use of Government websites and tools
- Assistance with System for Award Management (SAM) Registration
- Assisting in Market Research Process
- Development of Market Profile
- Small Business Subcontracting Plans Development, Outreach and Reporting
- Small Group Training
- Outreach and training with Local, State and Federal agencies
- Assist with Pre and Post Award Functions
- Assistance with Agency Specific Contracting Requirements
- Assistance with Contracting Regulations and Requirements, including FAR, DFAR, CFR
- Assistance with GSA Schedule Preparation and Administration
- Assistance with Local, State and Federal Certifications, including:
 - Service Disabled & Veteran Owned Small Business, HUBZone, Woman Owned Small Business, 8(a) Business Development Program
 - State
 - Local
 - DBE
- Bid review and Submission Assistance
- Proposal review and Submission Assistance
- Capabilities Statement and Related Government Marketing Material Development
- Assistance in Locating and Developing Teaming Partners and Subcontractors
- Updated Government Market Information

WHAT WE WILL COVER TODAY

- What is FBO
- Why is FBO important
- Features of FBO
- FBO Registration

WHAT IS FBO

FEDERAL BUSINESS OPPORTUNITIES

- Also know as FedBizOpps or FBO
- The Federal Acquisition Regulations (FAR) identifies the Official Governmentwide point of entry (GPE) when notices are required to be published
- FBO is the official GPE
- All open market procurements over \$25,000 must be published to FBO
- <https://www.fbo.gov/>

FEDERAL BUSINESS OPPORTUNITIES

The screenshot shows the FedBizOpps.gov website interface. At the top, the logo 'FEDBIZOPPS.GOV' is displayed with the text 'Federal Business Opportunities' to its right. Navigation tabs include 'Home', 'Getting Started', 'General Info', 'Opportunities', 'Agencies', and 'Privacy'. A search banner states 'Search more than 41,500* active federal opportunities.' Below this, search filters are provided: 'Posted Date' (Last 90 Days), 'Set-Aside Code' (Any), 'Place of Performance' (Any State or Territory), and 'Type' (Any). There are also input fields for 'Keyword / Solicitation #' and 'Agency'. A 'Search' button is present. A note mentions 'Additional criteria and multiple selections are available on the advanced search form.' A sidebar on the right contains sections for 'BUY AMERICAN ACT', 'FBO RECOVERY REPORTS', and 'SMALL BUSINESS EVENTS'. An attention notice at the bottom left discusses SBA updates to size standards.

FEDBIZOPPS.GOV Federal Business Opportunities

Home Getting Started General Info Opportunities Agencies Privacy

Search more than **41,500*** active federal opportunities.

Posted Date: Last 90 Days Set-Aside Code: Any

Place of Performance: Any State or Territory Type: Any

Keyword / Solicitation #: Agency:

Search Additional criteria and multiple selections are available on the [advanced search form](#).
** Notices posted within the last 90 days.*

BUY AMERICAN ACT
View historical agency spend data regarding exceptions to the Buy American Act.
[Download Excel file](#)

FBO RECOVERY REPORTS
▪ [Click here for Opportunities](#)
▪ [Click here for Awards](#)
Learn more [about FBO recovery reports](#).

SMALL BUSINESS EVENTS
[Learn more](#) about the Small Business Central Event Listing or [search now](#) for events.
SEARCH SMALL BUSINESS EVENTS

ATTENTION: The U.S. Small Business Administration (SBA) updated its Table of Small Business Size Standards adopting the Office of Management and Budget's 2017 revision of the North American Industry Classification System (NAICS) effective October 1, 2017. The revised NAICS Codes and their corresponding size standards are available for use in FBO. The updated table of size standards is available on SBA's website at www.sba.gov/size.

WHY IS FBO IMPORTANT

IMPORTANCE OF FBO

- FBO must be used by all federal government agencies
- FBO can be used to locate
 - Pre-solicitation announcements
 - Solicitation documents – IFBs, RFPs, RFQs
 - Combined Synopsis/Solicitation
 - Solicitation amendments
 - Contract award notices
 - Sources Sought Announcements - RFIs
 - Small Business Events
- Can be used to research past procurement history

SMALL BUSINESS EVENTS AND VENDOR COLLABORATION

WHERE TO LOCATE

- On the right hand side of the main screen
- Can be accessed without signing in
- Listing of upcoming small business events
- Listing of Industry Days and opportunities to collaborate with the government



SMALL BUSINESS EVENTS

[Learn more](#) about the Small Business Central Event Listing or [search now](#) for events.

SEARCH SMALL BUSINESS EVENTS



VENDOR COLLABORATION

FBO now contains the Vendor Collaboration Central Event Listing. [Learn more](#) or [search](#).

VENDOR COLLABORATION

Opportunities


◀ RETURN TO HOME

Opportunities List

Advanced Search

Search Results

Archives








 **Search Tip:** Use the [Advanced Search Form](#) for a wide array of search fields. To view opportunities by agency, go to the [Agencies](#) section. A quick search can be conducted using the fields below.

Refine Results

Clear Search

1 - 20 of 169

Sort By Posted On (Desc.) Showing 20 per page [1](#) | [2](#) | [3](#) | [4](#) | [5](#) | [6](#) | [7](#) » [19](#)

Opportunity	Agency/Office/Location	Type / Set-aside	Posted On
 Small Business Event SBIR_STTR_Aug2018 A – Research & Development	Small Business Administration Office of Government Contracting Sub-Contracting Assistance Program	Special Notice	Aug 08, 2018
 NAVSEA SMALL BUSINESS INDUSTRY DAY (SBID) NAVSEA_NOTICE8 14 – Guided missiles	Department of the Navy Naval Sea Systems Command NAVSEA HQ	Special Notice (Modified)	Aug 02, 2018
 NAVSEA SMALL BUSINESS INDUSTRY DAY (SBID) NAVSEA_NOTICE7 13 – Ammunition & explosives	Department of the Navy Naval Sea Systems Command NAVSEA HQ	Special Notice (Modified)	Aug 02, 2018
 NAVSEA SMALL BUSINESS INDUSTRY DAY (SBID) NAVSEA_NOTICE6 70 – General purpose information technology equipment	Department of the Navy Naval Sea Systems Command NAVSEA HQ	Special Notice (Modified)	Aug 02, 2018
 NAVSEA SMALL BUSINESS INDUSTRY DAY (SBID) NAVSEA_NOTICE5 20 – Ship and marine equipment	Department of the Navy Naval Sea Systems Command NAVSEA HQ	Special Notice (Modified)	Aug 02, 2018
 NAVSEA SMALL BUSINESS INDUSTRY DAY (SBID) NAVSEA_NOTICE4 19 – Ships, small craft, pontoons & floating docks	Department of the Navy Naval Sea Systems Command NAVSEA HQ	Special Notice (Modified)	Aug 02, 2018
 NAVSEA SMALL BUSINESS INDUSTRY DAY (SBID) NAVSEA_NOTICE3 99 – Miscellaneous	Department of the Navy Naval Sea Systems Command NAVSEA HQ	Special Notice (Modified)	Aug 02, 2018

FEATURES OF FBO

QUICK SIMPLE SEARCH

Use key word and click on search – no sign in required



Search more than **41,500*** active federal opportunities.

Posted Date: Set-Aside Code:

Place of Performance: Type:

Keyword / Solicitation #: Agency:

Additional criteria and multiple selections are available on the [advanced search form](#).

** Notices posted within the last 90 days.*


Opportunities

RETURN TO HOME


Opportunities List

Advanced Search

Archives









 **Search Tip:** Use the [Advanced Search Form](#) for a wide array of search fields. To view opportunities by agency, go to the [Agencies](#) section. A quick search can be conducted using the fields below.

Keyword / Solicitation #:  [TIPS](#) Posted Date:

 [Search by Agency, Set-aside, State, and Type](#)  [Search by Classification, NAICS code, Recovery actions, and more](#)

1 - 20 of 5378

Sort By Showing per page 1 | 2 | 3 | 4 | 5 | 6 | 7 » [269]

Opportunity	Agency/Office/Location	Type / Set-aside	Posted On
 Construct ARCENT Parking FA4803-18-B-0002 Y -- Construction of structures and facilities	Department of the Air Force Air Combat Command 20 CONS	Combined Synopsis/Solicitation (Modified) / HUBZone	Aug 03, 2018
 USCG STATION PT ALLERTON REPLACE FLOATING DOCK 70Z0G118QPRV25000 Z -- Maintenance, repair, and alteration of real property	Department of Homeland Security United States Coast Guard (USCG) Commanding Officer, USCG Civil Engineering Unit Providence	Solicitation / Total Small Business	Aug 03, 2018
 Valve, Assembly Manifold SPRDL1-18-Q-0589 48 -- Valves	Department of the Army Defense Logistics Agency Detachment DLA TACOM - Warren Acquisition Center	Combined Synopsis/Solicitation (Modified)	Aug 03, 2018
 Patrick Air Force Base SABER FA252118R0012 Z -- Maintenance, repair, and alteration of real property	Department of the Air Force Air Force Space Command 45CONS (Bldg 423)	Solicitation (Modified) / Competitive 8(a)	Aug 03, 2018
 Manual Forestry Services to include Herbicide application, and Vegetation Treatments 12435H18Q0024 F -- Natural resources & conservation services	Department of Agriculture Forest Service R-8 Chattahoochee and Oconee National Forests	Combined Synopsis/Solicitation (Modified)	Aug 03, 2018
 Z--Upgrade Automatic Doors 36C26218Q9750 Z -- Maintenance, repair, and alteration of real property	Department of Veterans Affairs Long Beach VANLO Department of Veterans Affairs	Solicitation / Service-Disabled Veteran-Owned Small Business	Aug 03, 2018
 Underground Utilities W912SV-18-B-6002 Z -- Maintenance, repair, and alteration of real property	Department of the Army National Guard Bureau 102 MSG/MSC, MA ANG	Solicitation (Modified) / Total Small Business	Aug 03, 2018
 Z--Project 659-18-204, Building 7 Renovation 36C24618R0837 Z -- Maintenance, repair, and alteration of real property	Department of Veterans Affairs Hampton VAMC Department of Veterans Affairs Medical Center	Solicitation (Modified) / Service- Disabled Veteran-Owned Small Business	Aug 03, 2018

ADVANCED SEARCH

No sign in required
Government archives documents quickly –
Search both Active and Archived

Search For Opportunities
RETURN TO HOME

Opportunities List | **Advanced Search** | Archives

Advanced Search

Enter your search criteria and click search to find opportunities

Search | **Clear** | **Return To Opportunities List**

Posted Date:

Place of Performance State: Hold CTRL to select multiple states

Alabama
Alaska
American Samoa
Arizona
Arkansas

Place of Performance Zip Code: Separate multiple zip codes by commas

Documents To Search:
 Active Documents
 Archived Documents
 Both

Set-Aside Code:
[More information about Set-Aside Codes](#)

<input type="checkbox"/> Competitive 8(a)	<input type="checkbox"/> Indian Small Business Economic Enterprises	<input type="checkbox"/> Indian Economic Enterprises
<input type="checkbox"/> Partial HBCU / MI	<input type="checkbox"/> Total HBCU / MI	<input type="checkbox"/> Emerging Small Business
<input type="checkbox"/> Partial Small Business	<input type="checkbox"/> Total Small Business	<input type="checkbox"/> HUBZone
<input type="checkbox"/> Service-Disabled Veteran-Owned Small Business	<input type="checkbox"/> Veteran-Owned Small Business	<input type="checkbox"/> Woman Owned Small Business
<input type="checkbox"/> Economically Disadvantaged Woman Owned Small Business	<input type="checkbox"/> Very Small Business	

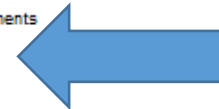
Opportunity/Procurement Type:

<input type="checkbox"/> Presolicitation	<input type="checkbox"/> Combined Synopsis/Solicitation	<input type="checkbox"/> Sources Sought
<input type="checkbox"/> Modification/Amendment/Cancel	<input type="checkbox"/> Sale of Surplus Property	<input type="checkbox"/> Special Notice
<input type="checkbox"/> Foreign Government Standard	<input type="checkbox"/> Award Notice	<input type="checkbox"/> Justification and Approval (J&A)
<input type="checkbox"/> Intent to Bundle Requirements (DoD-Funded)	<input type="checkbox"/> Fair Opportunity / Limited Sources Justification	

Agency/Office/Location(s)*:
 All Agency/Office/Locations Specific Agency/Office/Locations

Recovery and Reinvestment Act Action:
 Yes No [ignore]

Keywords or SOL#:
Enter a keyword or solicitation number to search all opportunity data.
 TIPS



ADVANCED SEARCH

NAICS Code:

Use the search box to find NAICS Codes and mark one or more checkboxes to add to your selection.

Note: Changing your search criteria does not remove items from your selection.

111 -- Crop Production
 111 -- Crop Production: 111110 -- Soybean Farming
 111 -- Crop Production: 111120 -- Oilseed (except Soybean) Farming
 111 -- Crop Production: 111130 -- Dry Pea and Bean Farming
 111 -- Crop Production: 111140 -- Wheat Farming
 111 -- Crop Production: 111150 -- Corn Farming
 111 -- Crop Production: 111160 -- Rice Farming

0 of 1377 selected [show selected] [show all]

Classification Code:

Use the search box to find Classification Codes and mark one or more checkboxes to add to your selection.

Note: Changing your search criteria does not remove items from your selection.

10 -- Weapons
 11 -- Nuclear ordnance
 12 -- Fire control equipment
 13 -- Ammunition & explosives
 14 -- Guided missiles
 15 -- Aircraft & airframe structural components
 16 -- Aircraft components & accessories
 17 -- Aircraft launching, landing & ground handling equipment

0 of 102 selected [show selected] [show all]

J&A Statutory Authority:

- | | |
|---|---|
| <input type="checkbox"/> FAR 6.302-1(c) - Brand name | <input type="checkbox"/> FAR 6.302-1 - Only one responsible source (except brand name) |
| <input type="checkbox"/> FAR 6.302-2 - Unusual and compelling urgency | <input type="checkbox"/> FAR 6.302-3 - Industrial mobilization; engineering, developmental or research capability; or expert services |
| <input type="checkbox"/> FAR 6.302-4 - International agreement | <input type="checkbox"/> FAR 6.302-5 - Authorized or required by statute |
| <input type="checkbox"/> FAR 6.302-6 - National security | <input type="checkbox"/> FAR 6.302-7 Public interest |

Fair Opportunity / Limited Sources Justification Authority:

- | | |
|---|--|
| <input type="checkbox"/> Urgency | <input type="checkbox"/> Only One Source (except brand name) |
| <input type="checkbox"/> Follow-on Delivery Order Following Competitive Initial Order | <input type="checkbox"/> Minimum Guarantee |
| <input type="checkbox"/> Other Statutory Authority | |

Posted Date Range:

 to

Response Deadline:

 to

ADVANCED SEARCH

Search criteria used






- State of Wisconsin
- Active and archived documents
- Keyword – construction
- Classification Code – Y construction of structures and facilities

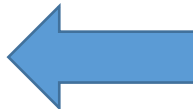
Opportunities List Advanced Search **Search Results** Archives

⚠ Please note, there may be opportunities FBO did not recognize by this search. The results returned are based on agency input. If for any reason the submitting agency did not enter the Place of Performance location information, the system will not return that opportunity in the results.

Refine Results Clear Search

1 - 20 of 340 Sort By **Posted On (Desc.)** Showing 20 per page 1 | 2 | 3 | 4 | 5 | 6 | 7 » | 171

Opportunity	Agency/Office/Location ▼	Type ▼ / Set-aside ▼	Posted On ▲
 Construct Sleeping Addition on B1680 at Fort McCoy Wisconsin W911SA-18-B-2019 Y – Construction of structures and facilities	Department of the Army Army Contracting Command, MICC MICC - Fort McCoy (W911SA)	Solicitation (Modified) / Service-Disabled Veteran-Owned Small Business	Aug 02, 2018
 FY18 Kaukauna Dam Tainter Gate Replacement and Pier Repair W911XK18B0003 Y – Construction of structures and facilities	Department of the Army U.S. Army Corps of Engineers USACE District, Detroit	Combined Synopsis/Solicitation (Modified)	Aug 01, 2018
 Construct Emergency Operations Center (EOC) at Fort McCoy, WI W911SA18B2018 Y – Construction of structures and facilities	Department of the Army Army Contracting Command, MICC MICC - Fort McCoy (W911SA)	Solicitation (Modified) / HUBZone	Jul 26, 2018
 Ultra-Violet Disinfection System Replacement W912ES18T0096 Y – Construction of structures and facilities	Department of the Army U.S. Army Corps of Engineers USACE District, St. Paul	Solicitation / Total Small Business	Jul 26, 2018
 Forest Lodge Wastewater Treatment 12569R18B0003 Y – Construction of structures and facilities	Department of Agriculture Forest Service R-9 Lake States Acquisition Team (LSAT)	Solicitation (Modified) / Total Small Business	Jul 18, 2018



OPEN OPPORTUNITY

- Original Synopsis is available
- All changes are linked to original posting

U.S. ARMY

Construct Sleeping Addition on B1680 at Fort McCoy Wisconsin

Solicitation Number: W911SA-18-B-2019
Agency: Department of the Army
Office: Army Contracting Command, MICC
Location: MICC - Fort McCoy (W911SA)

Notice Details Packages Interested Vendors List

Print Link

Complete View

- [Original Synopsis](#)
Presolicitation
May 29, 2018 11:20 am
- [Changed](#)
Jun 26, 2018 1:45 pm
Solicitation
- [Changed](#)
Jul 11, 2018 1:40 pm
- [Changed](#)
Jul 20, 2018 9:52 am
- [Changed](#)
Jul 24, 2018 3:19 pm
- [Changed](#)
Jul 27, 2018 8:41 am
- [Changed](#)
Aug 02, 2018 10:57 am

[Return To Opportunities List](#) [Watch This Opportunity](#)
[Add Me To Interested Vendors](#)

Solicitation Number: W911SA-18-B-2019 **Notice Type:** Solicitation

Synopsis:
Added: May 29, 2018 11:20 am
The Mission and Installation Contracting Command, Fort McCoy has a requirement to construct a sleeping addition to Building 1680 at Fort McCoy, Wisconsin.
The solicitation for this requirement will be issued as an Invitation for Bid (IFB) using the procedures outlined in Federal Acquisition Regulation (FAR) Part 14. It is anticipated that this requirement will be awarded as a fixed-price type contract.

The anticipated period of performance will be 365 days after receipt of the Notice to Proceed.

The primary North American Industry Classification System (NAICS) Code for this procurement is 236220, Commercial and Institutional Building Construction, with a small business size standard of \$36,500,000.00.

This procurement will be a Service-Disabled Veteran-Owned Small Business (SDVOSB) Set aside.

ALL FILES

- [Solicitation 1](#)
Jun 26, 2018
[W911SA-18-B-2019 Sol...](#)
[W911SA-18-B-2019 Att...](#)
[W911SA-18-B-2019 Att...](#)
[W911SA-18-B-2019 Att...](#)
[W911SA-18-B-2019 Att...](#)
[W911SA-18-B-2019 Att...](#)
- [Site Visit](#)
Jul 11, 2018
[W911SA-18-B-2019 Sit...](#)
- [Amendment 1](#)
Jul 20, 2018
[W911SA-18-B-2019 Ame...](#)
- [Amendment 2](#)
Jul 24, 2018
[W911SA-18-B-2019 Ame...](#)
[W911SA-18-B-2019 Att...](#)
[W911SA-18-B-2019 Att...](#)
[W911SA-18-B-2019 Att...](#)
[W911SA-18-B-2019 Att...](#)
- [Amendment 3](#)
Jul 27, 2018
[W911SA-18-B-2019 Ame...](#)

OPEN OPPORTUNITY

General Information includes

- Notice Type
- Original Response Date
- Revised Response Date
- Set Aside
- Classification Code
- NAICS Code

Invitation for bids will be available electronically at <http://www.fbo.gov> on or about June 14, 2018. The magnitude of this project is between \$1,000,000 and \$5,000,000. Site visit information will be posted with the IFB.

Added: Jun 26, 2018 1:45 pm

6.26.18: Solicitation Posted.

Added: Jul 20, 2018 9:52 am

7.20.18: Amendment 0001 Posted.

Added: Jul 24, 2018 3:19 pm


7.24.18: Amendment 0002 Posted

Added: Jul 27, 2018 8:41 am

7.27.18: Amendment 0003 Posted

Added: Aug 02, 2018 10:57 am

8.2.18: Amendment 0004 Posted

 Please consult the list of [document viewers](#) if you cannot open a file.

Solicitation 1

Type: Solicitation

Posted Date: June 26, 2018

 [W911SA-18-B-2019 Solicitation \(f\).docx](#) (98.38 Kb)

Description: Solicitation

 [W911SA-18-B-2019 Attachment 1 ATOPSEC.pdf](#) (976.20 Kb)

Description: Attachment 1 ATOPSEC


 [W911SA-18-B-2019 Attachment 2 Specifications.pdf](#)

(10,580.62 Kb)

Description: Attachment 2 Specifications

Amendment 4

Aug 02, 2018

 [W911SA-18-B-2019 Ame...](#)

GENERAL INFORMATION

Notice Type:

Solicitation

Original Posted Date:

May 29, 2018

Posted Date:

August 2, 2018

Response Date:

Aug 07, 2018 2:30 pm Central

Original Response Date:

Jul 26, 2018 2:30 pm

Archiving Policy:

Manual Archive

Original Archive Date:

-

Archive Date:

-

Original Set Aside:

Service-Disabled Veteran-Owned
Small Business

Set Aside:

Service-Disabled Veteran-Owned
Small Business

Classification Code:

Y – Construction of structures and
facilities

NAICS Code:

236 – Construction of
Buildings/236220 – Commercial and
Institutional Building Construction


OPEN OPPORTUNITY

Located at bottom of Opportunity

- Contacting Office
- Contact Information


Amendment 3

Type: Mod/Amendment
Posted Date: July 27, 2018

 [W911SA-18-B-2019 Amendment 0003\(f\).pdf](#) (131.16 Kb)
Description: Amendment 0003

Amendment 4

Type: Mod/Amendment
Posted Date: August 2, 2018

 [W911SA-18-B-2019 Amendment 0004\(f\).pdf](#) (176.74 Kb)
Description: Amendment 0004

Contracting Office Address:

1108 South R Street
Fort McCoy, Wisconsin 54656-5142
United States

Place of Performance:

Fort McCoy, Wisconsin 54656
United States

Primary Point of Contact:

Melissa T. Gore
melissa.t.gore.civ@mail.mil
Phone: 6083881251

Secondary Point of Contact:

Steve Bailey,
Contracting Officer
steven.m.bailey2.civ@mail.mil
Phone: 6083886077

WHAT YOU MAY FIND

- Sources Sought Announcements – RFI's – Respond as instructed within the timeframe indicated
- Pre-solicitation announcements – Advance notice of upcoming procurement. Solicitation may be posted with the announcement or at a later date.
- Solicitation Documents – IFBs, RFPs, RFQs – Check to locate any set-aside, respond as instructed within the timeframe indicated
- Solicitation Amendments – Provides additional information on the government's requirement – amendments are part of the solicitation package and must be signed and returned with the response
- Contract award notices – Can be used to locate possible subcontracting opportunities
- Sole Source justifications as required by the FAR

SOLICITATION AMENDMENTS

Includes any information specific to that solicitation

- Change in the requirement
- Clarifying items within the solicitation
- Adding or deleting contract clauses or solicitation provisions
- Adding site visit
- Answering questions received by the due date and time for questions
- Extending date for receipt of responses

REGISTERING ON FBO

FBO WEBSITE

The screenshot displays two main sections: 'Buyers / Engineers' on the left (light blue background) and 'Vendors / Citizens' on the right (light green background). Each section includes a 'Login' button, a 'Username' field, and a 'Password' field. To the right of each login form is a list of links: 'View Opportunities', 'Register Now', 'Password Reminder', and 'Recovery FAQs' for Buyers; and 'Find Opportunities', 'Register Now', 'Password Reminder', and 'Recovery FAQs' for Vendors. The 'Register Now' link in the Vendors section is circled in red. Below the screenshot, two lines of text state: 'Login is completed in the middle of the Home screen' and 'No login is required to view opportunities'.

Login is completed in the middle of the Home screen

No login is required to view opportunities

DUNS NUMBER

- Entering your DUNS number is optional.
- In order to obtain access to controlled unclassified documents you must register with your DUNS number
- Use of DUNS number allows FBO to retrieve your company information from SAM.

BENEFITS OF FBO ACCOUNT

- Able to Watch Opportunities
- Able to view and add your name to the Interested Vendors List
- Able to respond to opportunities using Electronic Response
- Able to access and view controlled unclassified documents

- Note that Password must be updated every 90 days

HOME PAGE

The screenshot shows the 'My FBO' section of a web application. At the top, there is a navigation bar with four tabs: 'My FBO' (highlighted in green), 'My Profile', 'Opportunities', and 'Agencies'. Below the navigation bar, the user is logged in as 'Carol Murphy'. There are links for 'Accessibility', 'User Guide', and 'Logout'. The main content area is titled 'My FBO' and contains several sections:

- Quicklinks:** A list of seven links with icons: 'View Watched List', 'View Saved Searches', 'Find Opportunities', 'Search and Create Saved Searches', 'Edit My Profile', 'Change Username/Password', and 'Browse By Agency'.
- Video Demonstrations:** A section with a 'NEW' badge, stating 'The Adobe Flash plugin is required.' It contains three links: 'General Overview & Searching for Opportunities', 'How to Register, Login and use Forgot Password', and 'Advanced Functionality: Search Agents, Watchlists and Export Controlled Documents'.
- Announcements:** A section with a megaphone icon, stating 'There are no announcements at this time.'
- Quick Search:** A search form with several dropdown menus and a text input field:
 - Posted Date: Last 90 Days
 - Set-Aside Code: Any
 - Place of Performance: Any State or Territory
 - Type: Any
 - Keyword / Solicitation #: (empty text box)
 - Agency: (text box with a magnifying glass icon and a close button)A 'Search' button is located below the form.

OPPORTUNITIES TAB

My FBO | My Profile | **Opportunities** | Agencies

Welcome, Carol Murphy | [Accessibility](#) | [User Guide](#) | [Logout](#)

Opportunities: Advanced Search

[RETURN TO OPPORTUNITIES](#)

[Opportunities List](#) | **Advanced Search** | [Search Results](#) | [Watched](#) | [Search Agents](#) | [Bids/Responses](#) | [Archives](#)

Advanced Search

Enter your search criteria and click search to find opportunities

[Search](#) | [Clear](#) | [Return To Opportunities List](#)

Posted Date:

Place of Performance State: Hold CTRL to select multiple states

Alabama
Alaska
American Samoa
Arizona
Arkansas

Place of Performance Zip Code: Separate multiple zip codes by commas

Documents To Search:
 Active Documents
 Archived Documents
 Both

Set-Aside Code:
[More information about Set-Aside Codes](#)

<input type="checkbox"/> Competitive 8(a)	<input type="checkbox"/> Indian Small Business Economic Enterprises	<input type="checkbox"/> Indian Economic Enterprises
<input type="checkbox"/> Partial HBCU / MI	<input type="checkbox"/> Total HBCU / MI	<input type="checkbox"/> Emerging Small Business
<input type="checkbox"/> Partial Small Business	<input type="checkbox"/> Total Small Business	<input type="checkbox"/> HUBZone
<input type="checkbox"/> Service-Disabled Veteran-Owned Small Business	<input type="checkbox"/> Veteran-Owned Small Business	<input type="checkbox"/> Woman Owned Small Business
<input type="checkbox"/> Economically Disadvantaged Woman Owned Small Business	<input type="checkbox"/> Very Small Business	

Opportunity/Procurement Type:

<input type="checkbox"/> Presolicitation	<input type="checkbox"/> Combined Synopsis/Solicitation	<input type="checkbox"/> Sources Sought
<input type="checkbox"/> Modification/Amendment/Cancel	<input type="checkbox"/> Sale of Surplus Property	<input type="checkbox"/> Special Notice
<input type="checkbox"/> Foreign Government Standard	<input type="checkbox"/> Award Notice	<input type="checkbox"/> Justification and Approval (J&A)
<input type="checkbox"/> Intent to Bundle Requirements (DoD-Funded)	<input type="checkbox"/> Fair Opportunity / Limited Sources Justification	

ELECTRONIC RESPONSE

ELECTRONIC RESPONSE

- Two types of electronic response submissions
 - Line Item Builder Form
 - Document Package Upload
- The Buyer determines which options, if any are used
- You may see
 - Only Line Item Builder Form
 - Document Package Upload
 - Both the form and upload options
 - Neither option

FBO ELECTRONIC RESPONSE

Must log in to submit an electronic response

The screenshot shows a procurement notice page for 'SATELLITE PCom Mini'. At the top left is the National Guard logo. To its right, the title 'SATELLITE PCom Mini' is displayed, followed by the solicitation number 'W912NR-18-Q-0037', the agency 'Department of the Army', the office 'National Guard Bureau', and the location 'USPFO for Louisiana'. Below this information are three tabs: 'Notice Details', 'Packages', and 'Interested Vendors List'. On the right side, there are 'Print' and 'Link' icons. A yellow banner with a warning icon contains the text: 'Note: This opportunity allows for electronic responses. [Click here](#) to log in and submit a response.' A blue arrow points to the 'Click here' link. Below the banner, there are several buttons: 'Return To Opportunities List', 'Watch This Opportunity', and 'Add Me To Interested Vendors'. On the left, there is a section for 'Original Synopsis' dated 'Aug 03, 2018 3:04 pm'. Below this, the 'Solicitation Number' is 'W912NR-18-Q-0037' and the 'Notice Type' is 'Combined Synopsis/Solicitation'. The 'Synopsis' section is partially visible. On the right side, there is an 'ALL FILES' section with a 'SOW' file dated 'Aug 03, 2018' and a 'SOW Mobile SAT COMM' file. Below that is a 'GENERAL INFORMATION' section with the same 'Notice Type'.

ELECTRONIC RESPONSE

Line Item
Builder
Form



SATELLITE PCom Mini

Solicitation Number: W912NR-18-Q-0037
 Agency: Department of the Army
 Office: National Guard Bureau
 Location: USPFO for Louisiana

- Notice Details
- Packages
- Interested Vendors List
- Electronic Response**

Instructions: Please fill out all required fields and click save/submit. Until the response deadline passes, you may edit your response.

- Submit
- Save As Draft
- Return

* indicates a required field


Response

Line Item Description	Quantity	Unit Price	Total
PCom Mini	2	<input type="text"/>	<input type="text" value="0.00"/>
Grand Total:			<input type="text" value="0"/>

- Submit
- Save As Draft
- Return


ELECTRONIC RESPONSE

Document
Package
Upload



WHEEL ADAPTERS
Solicitation Number: W912L7-18-Q-1006
Agency: Department of the Army
Office: National Guard Bureau
Location: 164 MSG/MSC, TN ANG


Notice Details Packages Interested Vendors List **Electronic Response**

 **Instructions:** Please fill out all required fields and click save/submit. Until the response deadline passes, you may edit your response.

* indicates a required field

Response

Documents:
Doc Package Response #1

 **Description:**

File:
 No file selected.

WATCH THIS OPPORTUNITY

WATCH THIS OPPORTUNITY


Must be logged in to your FBO account to watch opportunities

 **Construct Sleeping Addition on B1680 at Fort McCoy Wisconsin**
Solicitation Number: W911SA-18-B-2019
Agency: Department of the Army
Office: Army Contracting Command, MICC
Location: MICC - Fort McCoy (W911SA)

Notice Details Packages Interested Vendors List  Print  Link

 Complete View

-  [Original Synopsis](#)
Presolicitation
May 29, 2018
11:20 am
-  [Changed](#)
Jun 26, 2018


[Return To Opportunities List](#) [Watch This Opportunity](#) 

[Add Me To Interested Vendors](#)

Solicitation Number: W911SA-18-B-2019 Notice Type: Solicitation

Synopsis:

ALL FILES

-  [Solicitation 1](#) 
- Jun 26, 2018
-  [W911SA-18-B-2019 Sol...](#)
-  [W911SA-18-B-2019 Att...](#)
-  [W911SA-18-B-2019 Att...](#)
-  [W911SA-18-B-2019 Att...](#)

WATCHING THE OPPORTUNITY

How to watch this opportunity

- A simple click on the box starts watching the opportunity. A simple click on the box stops watching the opportunity.

Why should you watch the opportunity

- FBO will send you an email message when the contracting officer has added information on the opportunity.
 - Solicitation Amendments
 - Solicitation Cancellations
 - Contract Award

INTERESTED VENDORS LIST

INTERESTED VENDORS LIST

- Must be logged in to your FBO account to view list and add your name to the list

U.S. ARMY

Construct Sleeping Addition on B1680 at Fort McCoy Wisconsin

Solicitation Number: W911SA-18-B-2019
Agency: Department of the Army
Office: Army Contracting Command, MICC
Location: MICC - Fort McCoy (W911SA)

Notice Details Packages Interested Vendors List

Print Link

Complete View

- Original Synopsis**
Presolicitation
May 29, 2018
11:20 am
- Changed**
Jun 26, 2018

Return To Opportunities List **Watch This Opportunity**

Add Me To Interested Vendors

Solicitation Number: W911SA-18-B-2019 Notice Type: Solicitation

Synopsis:

ALL FILES

- Solicitation 1
- Jun 26, 2018
- W911SA-18-B-2019 Sol...
- W911SA-18-B-2019 Att...
- W911SA-18-B-2019 Att...
- W911SA-18-B-2019 Att...



Construct Sleeping Addition on B1680 at Fort McCoy Wisconsin

Solicitation Number: W911SA-18-B-2019

Agency: Department of the Army

Office: Army Contracting Command, MICC

Location: MICC - Fort McCoy (W911SA)

Notice Details

Packages

Interested Vendors List

Keywords:

Search

Items 1-20 of 39

Showing 20

Jump 1

[Next >](#)

Last Name ▼	First Name ▼	Contractor ▼	Business Types	NAICS Codes
'Aabon	Aaron	Marvin Heymann & Associates U.S. Federal Government Proposal Writing Group + More / www.feddesignbuild.com / US Email: marvin@feddesignbuild.com Phone: 513-706-8098		
Aabcaw	Aaban	Merolla Federal Cost Estimating & Scheduling Service 4135 Chase Drive Myrtle Beach, SC 9504 US Email: andrew@governmentestimating.com Phone: 843-655-9415	Architecture and Engineering (A&E), Contracts, SBA Certified Small Disadvantaged Business, Service Provider	221320, 236220, 237310
Abondsolution	Mark	SURETY BOND PROFESSIONALS, INC. 205 Union Street, Natick, MA 01760 www.SuretyBondProfessionals.com US Email: Mark@SuretyBondProfessionals.com Phone: 7815590568		
Arcidiacono	Donna	THERMAL MOISTURE IMAGING, LLC 709 EASTON ROAD, SUITE 2A WILLOW GROVE, PA 190902069 US Email: info@TMLairbarriertesting.com Phone: 215-355-6141	Contracts and Grants, For-Profit Organization, Limited Liability Company, Woman-Owned Business, Women-Owned Small Business	541350, 541380, 541620, 541690, 926150

STRATEGY FOR INTERESTED VENDOR LIST

- Locate prime contractors
- Locate subcontractors
- See if your competitors are on the list – may show they are also interested in the requirement
- Understand not everyone on the list will actually bid the requirement

ADDING YOUR NAME TO THE LIST

How to add your name to the list

- A simple click on the box adds your name to the list. A simple click on the box removes your name from the list.

When to add your name to the list

- Looking for subcontractors
- Looking from someone to team or partner with
- Looking for prime contractors
- Looking to leverage small business or socio-economic status
- Do not add your name to the list if you want to keep your interested in the procurement private

WPI BID MATCHING SERVICE

WPI BID MATCHING SERVICE

- Free Service
- Provides opportunities daily by mail
- Looks at over 3,500 websites including FBO, other federal, state, international, and local sites
- Matches keywords based on contractor's capabilities
- Contact WPI to set up

UPCOMING TRAINING - EVENTS

WHAT IS WPI'S CURRENT WEBINAR SCHEDULE?

September 12, 2018 – **The Future of SAM.gov** – [CLICK HERE](#) for additional information – presented by Kim Garber, Wisconsin Procurement Institute (WPI)

September 25, 2018 – **Introduction to Certifications Available to Woman Owned Businesses** – [CLICK HERE](#) for additional information – presented by Shane Mahaffy, U.S. Small Business Administration (SBA) and Kim Garber, Wisconsin Procurement Institute (WPI)

Fall Webinar Schedule Updates Coming Soon!

<https://www.wispro.org/faqs/what-is-wpis-webinar-schedule/>

THIRD ANNUAL CONSTRUCTION INDUSTRY BUSINESS TO BUSINESS FORUM

SEPTEMBER 6, 2018 MILWAUKEE, WI

Start Date	September 6, 2018
End Date	September 6, 2018
Time	8:30 am - 3:00 pm
Facility	ManpowerGroup
Address	100 Manpower Place Milwaukee, WI 53212
Contact Info	Robert Williams rwilliams@northcentralmsdc.net (414) 847-6365
Details	Read More Information
Register Online	Register for Event

[REGISTER](#)

North Central Minority Supplier
Development Council (NCMSDC)

National Association of Minority
Contractors – Wisconsin Chapter

[https://www.wispro.org/events/third-
construction-business-to-business-
forum/](https://www.wispro.org/events/third-construction-business-to-business-forum/)

Join the area's leading diverse suppliers, general contractors, developers and NCMSDC Corporate Members in one location to impact change, by supporting quality advancement, growth, and diversity in the region's construction industry.

GREEN BAY PACKERS MENTOR-PROTÉGÉ PROGRAM NETWORKING EVENT

SEPTEMBER 19, 2018 GREEN BAY, WI

REGISTER

AFF Research, LLC

Wisconsin Procurement Institute (WPI)

Start Date	September 19, 2018
End Date	September 19, 2018
Time	3:00 pm - 5:30 pm
Facility	Lambeau Field
Address	1265 Lombardi Avenue Green Bay, WI 54304
Contact Info	Cassie Hutzler cassieh@wispro.org (414) 270-3600
Register Online	Register for Event

<https://www.wispro.org/events/green-bay-packers-mentor-protege-program-networking-event/>

This two-part networking event offers you the opportunity to:

- Meet with potential buyers
- Identify funding sources
- Connect with business assistance resources
- Build your capacity

NATIONAL DEFENSE INDUSTRIAL ASSOCIATION (NDIA) GREAT LAKES ANNUAL MEETING – LAKE GENEVA, WI

OCTOBER 16, 2018 LAKE GENEVA, WI

REGISTER

National Defense Industrial Association
(NDIA) Great Lakes Chapter

Start Date	October 16, 2018
End Date	October 16, 2018
Facility	Grand Geneva
Address	7036 Grand Geneva Way Lake Geneva, WI 53147
Contact Info	Dawn Hjelmgren dawnh@darley.com 1-630-735-3558
Details	Read More Information
Register Online	Register for Event

<https://www.wispro.org/events/national-defense-industrial-association-ndia-great-lakes-annual-meeting/>

Join the NDIA Great Lakes Chapter for an Annual Meeting that will include golf, networking, dinner and keynote presentations. Sponsorship opportunities are available!

Speakers:

- Senator Tammy Baldwin
- Major General Donald P. Dunbar



WISCONSIN ECONOMIC
DEVELOPMENT CORPORATION

Governor's Conference on Minority Business Development
Welcoming minority, woman and veteran-owned businesses

December 13 - 14, 2017

[About](#) [Awards](#) [Sponsors](#) [Exhibitors](#) [Event Details](#) [Buyer Meetings](#) [Register](#) [FREE Workshops](#) [Hotel](#) [Contact Us](#)

SAVE THE DATES
2018 MARKETPLACE
December 12-13, 2018

LOCATION:
Potawatomi Conference Center
Milwaukee, Wisconsin

THANK YOU

2017



QUESTIONS?

SURVEY



CONTINUING PROFESSIONAL EDUCATION



CPE Certificate available, please contact:

Benjamin Blanc

benjaminb@wispro.org

PRESENTED BY

Wisconsin Procurement Institute (WPI)

www.wispro.org

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