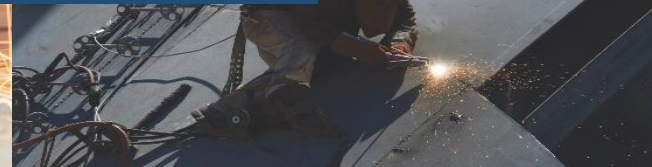




A Procurement Technical  
Assistance Center (PTAC)

A photograph of the Wisconsin State Capitol building at dusk. The building is illuminated with warm lights, and its green dome is a prominent feature. The sky is a deep blue, and trees with autumn foliage are visible in the foreground.

# THE FUTURE OF SAM.GOV ACQUISITION HOUR WEBINAR September 12, 2018



# WEBINAR ETIQUETTE

## PLEASE

- Log into the GoToMeeting session with the name that you registered with online
- Place your phone or computer on MUTE
- Use the CHAT option to ask your question(s). We will share the questions with our guest speaker who will respond to the group

## THANK YOU!

# ABOUT WPI SUPPORTING THE MISSION

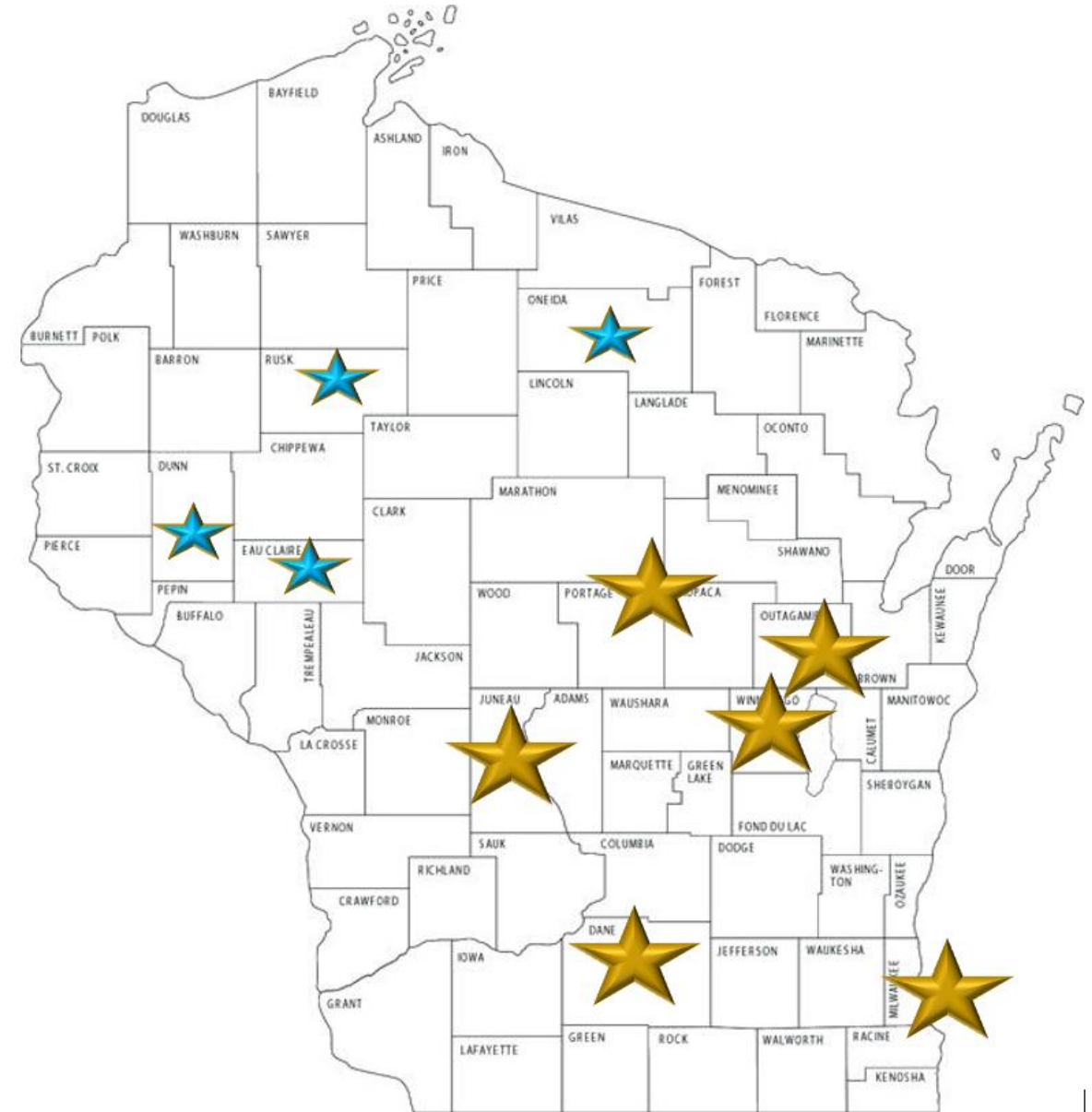
SERVING WISCONSIN  
COMPANIES FOR 30 YEARS!

Assist businesses in creating,  
development and growing their  
sales, revenue and jobs through  
Federal, state and local government  
contracts.

*WPI is a Procurement Technical Assistance Center (PTAC) funded in part by  
the Defense Logistics Agency (DLA), WEDC and other funding sources.*

## WPI OFFICE LOCATIONS

- MILWAUKEE – *Technology Innovation Center*
- MADISON –
  - *FEED Kitchens*
  - *Dane County Latino Chamber of Commerce*
  - *Wisconsin Manufacturing Extension Partnership (WMEP)*
- CAMP DOUGLAS– *Juneau County Economic Development Corporation (JCEDC)*
- STEVENS POINT – *IDEA Center*
- APPLETON – *Fox Valley Technical College*
- OSHKOSH – *Fox Valley Technical College*
- EAU CLAIRE – *Western Dairyland*
- MENOMONIE – *Dunn County Economic Development Corporation*
- LADYSMITH – *Indianhead Community Action Agency*
- RHINELANDER – *Nicolet Area Technical College*



Search ...

BLOG

SERVICES

ABOUT

**CLIENT PORTAL**

DONATE

CONTACT



EVENT CALENDAR

FEDERAL GOVERNMENT

STATE & LOCAL GOVERNMENT

OTHER GOVERNMENT & GRANTS

SUCCESS & AWARDS

FAQS

## CURRENT EDITION OF THE WPI NEWSLETTER

[www.wispro.org](http://www.wispro.org)

### UPCOMING EVENTS

SEPTEMBER 11 2018  
Wisconsin Federal Contractor Forum  
Washington, D.C. »

SEPTEMBER 12 2018  
Acquisition Hour: The Future of SAM.gov

SEPTEMBER 19 2018  
Green Bay Packers Mentor-Protégé Program Networking Event  
Green Bay, WI »

SEPTEMBER 25 2018  
Acquisition Hour – Introduction to Certifications Available to Woman Owned Businesses

OCTOBER 3 2018  
Acquisition Hour: eSRS Individual Subcontractor Reporting (ISR) Basics

### CURRENT OPPORTUNITIES (6)

## SERVICES OFFERED BY WPI

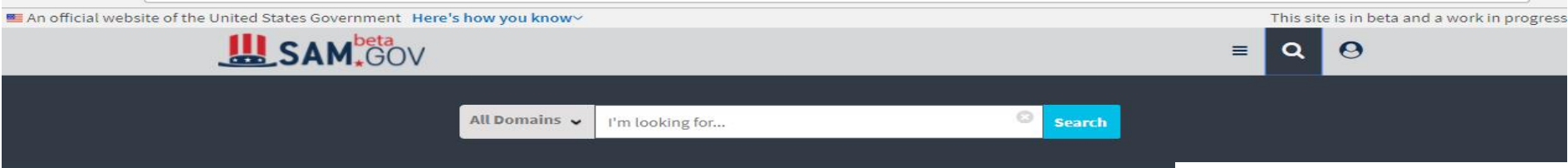
- FREE Bid Matching Services
- Individual Counseling and Assistance
- Locating Local, State and Federal Opportunities
- Government Market Strategy Development
- Training in use of Government websites and tools
- Assistance with System for Award Management (SAM) Registration
- Assisting in Market Research Process
- Development of Market Profile
- Small Business Subcontracting Plans Development, Outreach and Reporting
- Small Group Training
- Outreach and training with Local, State and Federal agencies
- Assist with Pre and Post Award Functions
- Assistance with Agency Specific Contracting Requirements
- Assistance with Contracting Regulations and Requirements, including FAR, DFAR, CFR
- Assistance with GSA Schedule Preparation and Administration
- Assistance with Local, State and Federal Certifications, including:
  - Service Disabled & Veteran Owned Small Business, HUBZone, Woman Owned Small Business, 8(a) Business Development Program
  - State
  - Local
  - DBE
- Bid review and Submission Assistance
- Proposal review and Submission Assistance
- Capabilities Statement and Related Government Marketing Material Development
- Assistance in Locating and Developing Teaming Partners and Subcontractors
- Updated Government Market Information

# WHAT WE WILL COVER TODAY

- Overview of Integrated Award Environment
- Overview of changes with beta.SAM.gov
- Transitioning to the new SAM.gov

# OVERVIEW OF INTEGRATED AWARD ENVIRONMENT

# INTEGRATED AWARD ENVIRONMENT



In the future, Beta.SAM.gov will be the official U.S. government website for people who make, receive, and manage federal awards.

<https://beta.sam.gov/>



### SAM is FREE

- 100% Free to Use
- Free to Search
- Free to Run Reports
- Free to Register

### Award Data

Gain access to data in a variety of formats. Perform searches, download extracts, and retrieve data through web services.

[Learn more about beta.SAM.gov data sets](#)

### Quick Start Guides

If you've used one of the following systems, click below to learn how to do the same things in beta.SAM.gov.

- WDOL
- FPDS
- SAM
- CFDA
- FBO
- Federal Hierarchy



# TEN DATABASES ROLLED INTO ONE

- **Entity Information:** System for Award Management (SAM.gov) – Registrations and Exclusions
- **Contract Opportunities:** Federal Business Opportunities (fbo.gov)
- **Contract Data:** Federal Procurement Data System (fpds.gov)
- **Sub-Award Data:** Electronic Subcontracting Reporting System (eSRS.gov), Federal Funding Accountability and Transparency Act Subaward Reporting System (fsrs.gov)
- **Wage Determinations:** Wage Determinations OnLine (wdol.gov)
- **Past Performance:** Contractor Performance Assessment Reporting System (cpars.gov), Past Performance Information Retrieval System (ppirs.gov), Federal Awardee Performance and Integrity Information System (fapiis.gov)
- **Assistance Listings:** Catalog of Federal Domestic Assistance (cfda.gov)



# ONE WEBSITE – DOMAIN – TRANSITION TIMES

## AWAITING UPDATE BASED ON NEW RFQ!

Current Data	Transition into Beta.Sam	Expected Transition End
CFDA	Assistance Listings	Q2 Fiscal 18
WDOL	Wage Determinations	Q4 Fiscal 18
SAM	Entity Information	Q2 Fiscal 19
FBO	Contract Opportunities	Q4 Fiscal 19
FPDS	Contract Data	Q4 Fiscal 19
eSRS	Sub-Awards	<del>Q4 Fiscal 19</del> <b>Q1 Fiscal 20</b>
CPARS	Past Performance	Q4 Fiscal 20

# WHAT & WHY

- The objective of the consolidated web site is to reduce the federal contracting burden on contractors and government officials alike by creating a single place to access a range of data, including contractor registration information, contract award data on prime contractors and subcontractors, and information about companies excluded from pursuing government work.
- Improving existing sites. More than 160 federal employees are testing beta.sam.gov's search and display functions.
- Eventually, the functions of 10 existing sites – including SAM.gov; the Federal Procurement Data System, at fpds.gov; Federal Business Opportunities, also known as “FedBizOpps,” at fbo.gov; the Federal Funding Accountability and Transparency Act Subaward Reporting System, at fsrs.gov; and the Federal Awardee Performance and Integrity Information System, at fapiis.gov – will be folded into the SAM beta site.
- Once complete, that site will resume as the new SAM.gov and the other sites will “retire.”
- “SAM.gov is the official U.S. government website for people who make, receive and track federal awards.” Improvements will continue to be made to the existing sites as the new site is being tested. That includes installing comprehensive search filters.

# OVERVIEW OF CHANGES WITH BETA.SAM.GOV

# WHAT CAN I DO NOW?

- You can perform searches for public data without a user account
- In the future, you'll be able to create a SAM account to save your search results and access non-public data

Domain	Description
<b>Assistance Listings</b>	Find assistance listings by entering a keyword, CFDA number, or agency name into the search field.
<b>Contract Opportunities</b>	Find contract opportunities by entering a keyword, solicitation ID, or an agency name into the search field.
<b>Contract Awards</b>	Find contract award data by entering a keyword, award type, NAICS Code, PSC Code, or DUNS.
<b>Entity Registrations</b>	Find entity registrations by entering an entity’s name into the search field. The search filter will automatically display “active” entities, but you can also switch to view only inactive results.
<b>Entity Exclusions</b>	Find exclusions associated with a particular entity by entering the entity’s name, DUNS number, or CAGE code. To search for a person, type in his or her name. Be sure to confirm that you’ve found the correct person—it’s easy to misidentify someone if he or she has a common name. If no exclusion record is found for the entity, the entity does not have an active exclusion in SAM.
<b>Federal Hierarchy</b>	Enter a department or sub-tier. Use the Federal Hierarchy filter to narrow your results.
<b>Wage Determinations</b>	Find applicable DBA and SCA wage determinations required for each contract action by entering a wage determination (WD) number, or using the filters to narrow down your results by geographic location.

# WHAT CAN I DO WITHOUT AN ACCOUNT?

You can search for the following public information without a user account:

- Federal assistance listings
- Contract opportunities
- Contract awards
- Entity registrations
- Wage determinations

# CFDA NOW CALLED ASSISTANCE LISTINGS

- The Catalog of Federal Domestic Assistance (CFDA), an E-Gov initiative managed by the General Services Administration (GSA), is a list of all [federal financial assistance](#) and nonfinancial assistance programs available to a variety of applicants.
- The CFDA, now called Assistance Listings on [beta.SAM.gov](#), helps users find general information about the assistance, identify program objectives, eligibility requirements, and links to current opportunities on Grants.gov related to a particular assistance listing.
- CFDA numbers are the system for identifying and sorting the 2,000+ federal programs. Each CFDA number contains five digits and appears in the following format: ##.### (e.g., 10.001 or 98.102).
- GSA recently [moved the CFDA from the now retired CFDA.gov to beta.SAM.gov](#), and it is now referred to as Assistance Listings.
- To search the Assistance Listings, go to [beta.SAM.gov](#), select the “[Assistance Listings](#)” option from the search drop-down menu, then type a keyword or number and click the Search button. Here’s a direct link to the [Assistance Listings](#) as well.

Assistance Listings ▾

search by keyword or program number

Search

All Domains

Assistance Listings

Contract Opportunities

Contract Data

Entity Information

Federal Hierarchy

Wage Determinations

### Status

Active Only

### Keywords

justice x

Clear All

### Date

#### Date Type

Published Date ▾

Date  Date Range

Month Day Year

## Results

10 of 174 results

Sort By

Relevance ▾



### Justice Reinvestment Initiative

The Justice Reinvestment Initiative employs a data-driven approach to improve public safety, reduce corrections and related criminal justice spending,...

Department/Ind. Agency  
JUSTICE, DEPARTMENT OF

Assistance Listing

CFDA Number  
16.827

Funded  
Yes

Last Date Modified  
Sep 17, 2017

Type Of Assistance  
B - Project Grants

### National Institute of Justice Research, Evaluation, and Development Project Grants

To encourage and support research, development, and evaluation

Assistance Listing

CFDA Number  
16.560

# HOW DOES CFDA RELATE TO GRANTS.GOV

Each grant opportunity posted on Grants.gov has one or more CFDA numbers. Grants.gov allows you to search based on the CFDA number or CFDA program title.

If you find a federal assistance program you are interested in applying for, and you know the CFDA number for that program, go to the [Search Grants tab](#) on Grants.gov and search by either the CFDA number or title:

GRANTS.GOV™  
FIND. APPLY. SUCCEED.™

SEARCH: Grant Opportunities ▾ Enter Keyword... GO

HOME LEARN GRANTS SEARCH GRANTS APPLICANTS GRANTORS SYSTEM-TO-SYSTEM FORMS CONNECT SUPPORT

GRANTS.GOV > Search Grants

### SEARCH GRANTS

BASIC SEARCH CRITERIA:  
Keyword(s)   
Opportunity Number   
CFDA:

OPPORTUNITY STATUS:  
 Forecasted (141)  
 Posted (2,371)  
 Closed (2,485)  
 Archived (43,596)

FUNDING INSTRUMENT TYPE:  
 All Funding Instruments  
 Cooperative Agreement (764)  
 Grant (1,062)  
 Other (74)  
 Procurement Contract (43)

Sort By: Posted Date (Descending) Update Sort  
Date Range: All Available Update Date Range

1 - 25 OF 2512 MATCHING RESULTS: Previous 1 2 3 4 5 6 ... 101 Next >

Opportunity Number	Opportunity Title	Agency	Opportunity Status	Posted Date	Close Date
RFA-DK-18-002	Understanding Skeletal Effects of Type 1 Diabetes (R01 Clinical Trial Optional)	HHS-NIH11	Posted	05/08/2018	12/06/2018
CMS-1W1-18-001	Minority Research Grant Program	HHS-CMS	Posted	05/08/2018	07/16/2018
PA-18-770	Collaborative Activities to Expedite Environmental Health Science Research, Translation, and Community Engagement Across EHS Core Centers (Admin Supp - Clinical Trial Not Allowed)	HHS-NIH11	Posted	05/08/2018	06/07/2018
BIA-000-0005-NABDI	Solicitation of Proposals for Economic Development Feasibility Study Funding from the Native American Business Development Institute (NABDI)	DOI-BIA	Posted	05/08/2018	07/09/2018
NPS-NOIP18AC00295	Traditional Ecological Knowledge: Learning from Elders and Traditional Lake Use- APIS	DOI-NPS	Posted	05/08/2018	05/18/2018
USDA-NRCS-IN-WLEB-18-01	Accelerate conservation adoption in the Western Lake Erie Basin	USDA-NRCS-	Posted	05/08/2018	06/15/2018

# SEARCHING THE DATA – CONTRACT OPPORTUNITIES

The screenshot displays the SAM.gov beta search results page. At the top, the SAM.gov logo is visible. A search bar contains the text "I'm looking for..." and a "Search" button. A dropdown menu is open, showing "Contract Opportunities" as the selected option, with other options including "All Domains", "Assistance Listing", "Contract Data", "Entity Information", "Federal Hierarchy", and "Wage Determinations".

The search results are displayed in a table format. The first result is "49--JACK TESTER ASSY". The details for this result are:

- Service Classifications:** 37 -- Agricultural machinery & equipment, 332710 -- Machine Shops
- Awardee:** (061264768)
- Department/Ind. Agency:** Defense Logistics Agency
- Sub-tier:** DLA Acquisition Locations
- Office:** DLA Aviation - BSM

The second result is "59--ANTENNA ELEMENT". The details for this result are:

- Service Classifications:** 45 -- Plumbing, heating, & sanitation equipment, 334220 -- Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing
- Awardee:** (148983229)
- Department/Ind. Agency:** Defense Logistics Agency
- Sub-tier:** DLA Acquisition Locations
- Office:** DLA Land and Maritime - BSM

On the left side of the page, there are several filters:

- Status:**  Active Only
- Keywords:** A text input field with a "Clear All" button.
- Date:** Options for "Modified", "Posted", and "Response". A radio button is selected for "Date", with sub-options for "Month", "Day", and "Year". There are "Clear" and "Filter" buttons.
- Federal Organizations:** A section with a "Search Federal Organizations" input field and "Simple" and "Advanced" options.
- Type of Notice:** A dropdown menu.

On the right side of the page, there are sorting and filtering options:

- Sort By:** A dropdown menu set to "Date Modified" and a "Filter" button.
- Contract Opportunities:** A section with fields for "Notice Number", "Last Modified Date", "Last Published Date", "Type", and "Primary Set Aside".

A URL <https://beta.sam.gov/> is displayed in blue text on the right side of the page.

# SEARCHING THE DATA – CONTRACT AWARDS

The screenshot shows the SAM.gov search interface. At the top, the SAM.gov logo is on the left, and 'Sign in' and 'Sign up' links are on the right. Below the header is a search bar with a dropdown menu set to 'Contract Data' and a search button. The search results are displayed in a grid layout. On the left side, there are filters for 'Status' (Active Only), 'Keywords' (trucks), and 'Federal Organizations' (Simple/Advanced search options). The main search results area shows two results. The first result is for contract ID '0096', awarded to OSHKOSH CORPORATION, with a modification of 0 and a date signed of Jun 26, 2013. The second result is for contract ID 'W56HZV07C0248', awarded to OSHKOSH TRUCK CORPORATION (0270), with a modification of P00005 and a date signed of Apr 1, 2007. On the right side, there are additional filters for 'Sort By' (Relevance) and a list of contract details for each result, including Action Obligation, Award Type, Referenced IDV, Date Signed, NAICS Code, and PSC Code.

**Status**  
 Active Only

**Keywords**  
trucks x Clear All

**Federal Organizations**  
Search Federal Organizations  
Simple Advanced

Department/Ind. Agency  
Please select a Department/Ind. Agen: v  
Add Clear

**Contract Type**  
 Contract  
 Interagency Contract Delivery (ICD)  
Award-IDV Type  
Contract Type

**Entity Name/UEI**  
OSHKOSH CORPORATION(006070445) x v

**Search Results**  
Showing 1 - 10 of 3,081 results

Sort By Relevance v

**0096**  
Modification 0  
OSHKOSH CORPORATION  
OSHKOSH, WI 549027062  
DUNS 006070445  
Global Vendor OSHKOSH CORPORATION  
Global DUNS 0060704450000  
Department/Ind. Agency DEPT OF DEFENSE  
Office W4GG HQ US ARMY TACOM

**W56HZV07C0248**  
Modification P00005  
OSHKOSH TRUCK CORPORATION (0270)  
OSHKOSH, WI 549027062  
DUNS 006070445  
Global Vendor OSHKOSH CORPORATION


**Contract Data**  
Action Obligation  
Award Type DELIVERY ORDER  
Referenced IDV W56HZV09D0024  
Date Signed Jun 26, 2013  
NAICS Code TRUCK TRAILER MANUFACTURING (336212)  
PSC Code TRUCKS AND TRUCK TRACTORS, WHEELED (2320)

**Contract Data**  
Action Obligation  
Award Type DEFINITIVE CONTRACT  
Referenced IDV  
Date Signed Apr 1, 2007  
NAICS Code MOTOR VEHICLE BODY

<https://beta.sam.gov/>

# SEARCHING FOR ENTITIES

An official website of the United States Government [Here's how you know](#) This site is in beta and a work in progress

 Sign in Sign up

Entity Information I'm looking for...

---

### Status

Active Only  
Note: Only non-active registrations will be added

### Keywords

### Entity Type

Registrations  
 Exclusions

### Entity Name/UEI

- BOYS AND GIRLS CLUB OF OSHKOSH, INC.(037844776)
- OSHKOSH CORPORATION(006070445)
- OSHKOSH B'GOSH INC(006073043)
- OSHKOSH COIL SPRING, INC(006108807)
- JAY MANUFACTURING OSHKOSH, INC. (006108906)

Note: Only Exclusions are associated.

### Search Results

Showing 1 - 10 of 670,351 results

Sort By

**" BARBER RANCHES, LTD. "**

Unique Entity Identifier (UEI)  
080911673

CAGE Code  
7Z0S1

Address  
3721 AIRLINE DRIVE , METAIRIE , LA 70001

Expiration Date  
Oct 10, 2018

Purpose of Registration  
Federal Assistance Awards

Debt Subject to Offset  
No

---

**" ORANIM" - COLLEGE OF EDUCATION OF THE KIBBUTZ MOVEMENT (RA**

Unique Entity Identifier (UEI)  
514667567

CAGE Code  
4179A

Address  
KIRYAT AMAL RD., KIRYAT TIVON,

Expiration Date  
May 14, 2018

Purpose of Registration  
Federal Assistance Awards


Debt Subject to Offset  
No

<https://beta.sam.gov/>

# SEARCHING FOR ENTITIES

**SAM.gov** beta Sign in Sign up

## OSHKOSH CORPORATION



- Entity Registration
- Core Data
- Assertions
- Reps & Certs
- POCs
- Exclusions

[Provide Feedback](#)

What you think matters!

Unique Entity Identifier 006070445	Activation Date Jan 03, 2018
CAGE Code 45152	Expiration Date Jan 03, 2019
Address 2307 OREGON ST OSHKOSH, WISCONSIN 54902-7062 UNITED STATES	Purpose of Registration All Awards
	Debt Subject to Offset No

### Core Data

#### General Information

Country of Incorporation USA	State of Incorporation WI
---------------------------------	------------------------------


**Business Types**  
*Check the registrant's Reps & Certs, if present, under FAR 52.212-3 or FAR 52.219-1 to determine if the entity is an SBA-certified HUBZone small business concern. Additional small business information may be found in the SBA's Dynamic Small Business Search if the entity completed the SBA supplemental pages during registration.*

Entity Structure Corporate Entity (Not Tax Exempt)	Purpose of Registration All Awards
Profit Structure For Profit Organization	Organization Factors

### Business Information

Business Start Date Jan 01, 1917	Initial Registration Date Jan 13, 1999
Fiscal Year End Close Date Dec 31	Submission Date Currently not available
Company Division Name	Activation Date Jan 03, 2018
Company Division Number	Expiration Date Jan 03, 2019
Corporate URL	

ite of the United States Government [Here's how you know](#) This site is in beta ar



- Entity Registration
- Core Data
- Assertions
- Reps & Certs
- POCs
- Exclusions

[Provide Feedback](#)

What you think matters!

541614	Process, Physical Distribution, and Logistics Consulting Services	
541715	Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)	
561210	Facilities Support Services	
611430	Professional and Management Development Training	
811111	General Automotive Repair	
811118	Other Automotive Mechanical and Electrical Repair and Maintenance	

### EDI Information

Currently not available

### Disaster Response Information

Included in Disaster Response Registry?  
No

Require bonding to bid on Contracts?  
Currently not available

### Representations and Certifications

#### FAR Report

Select Download FAR Report to review the Representations and Certifications for OSHKOSH CORPORATION

[Download FAR Report](#)

#### FAR & DFARS Report

Select Download FAR & DFARS Report to review the Representations and Certifications for OSHKOSH CORPORATION

[Download FAR & DFARS Report](#)

### Points of Contact

<https://beta.sam.gov/>

# HELP BY FEATURE

An official website of the United States Government [Here's how you know](#) This site is in beta and a work in progress

- Help Center Home
- New to Beta.SAM.gov**
- About Us
- What's Next
- Features
- Award Data
- User Accounts
- Policies
- Our Partners
- External Resources
- Provide Feedback**

What you think matters!

## What's Next

By Feature | By Legacy System

<b>Search</b> + 	<b>Reporting</b> + 	<b>Data Entry</b> + 
<b>Administration</b> - 	<b>Help Center</b> + 	<b>APIs</b> + 

<https://beta.sam.gov/>

<b>What can I do now?</b> <ul style="list-style-type: none"><li>Create a user account with single sign-on for all of beta.SAM.gov.</li></ul>	<b>What's next?</b> <ul style="list-style-type: none"><li>Users who are signed in can migrate their existing roles from each legacy system for assistance listings, contract opportunities, and contract awards.</li><li>View federal assistance, contract opportunity, and contract award role data.</li><li>Federal assistance listings administrators will be able to create, delete or modify roles for their agency's users.</li><li>Access Reports features based on your assigned role.</li></ul>
--	--

# HELP BY LEGACY FEATURE

An official website of the United States Government [Here's how you know](#) This site is in beta and a work in progress

- Help Center Home
- New to Beta.SAM.gov**
- About Us
- What's Next
- Features
- Award Data
- User Accounts
- Policies
- Our Partners
- External Resources

[Provide Feedback](#)

What you think matters!

## What's Next

By Feature **By Legacy System**

Assistance Listings +  
CFDA

Contract Opportunities -  
FBO

Contract Awards +  
FPDS

**What can I do now?**

- Search and view detailed records of contract opportunities.

**What's next?**


- Use advanced search filters.
- View detailed records based on your user role.
- Federal users who are signed in can create and/or modify a notice.

Entity Registrations +  
SAM

Entity Exclusions +  
SAM

Wage Determinations +  
WDOL

<https://beta.sam.gov/>



**General Services Administration**

**About beta.SAM.GOV**

[System Alerts](#)

[Explore Our Community](#)

**Our Partners**

[Acquisition.gov](#)

[USASpending.gov](#)

[Grants.gov](#)

[More Partners](#)

**Customer Service**

[Help Center](#)

[Contact Federal Service Desk](#)

[External Resources](#)

# COMING SOON

Users	Federal Assistance	Federal Procurement
<p><b>Federal users who make and manage awards</b> (assistance coordinators and agency program managers, contracting officer)</p>	<ul style="list-style-type: none"> <li>• Create, update, review and approve assistance listings</li> <li>• Review FFATA sub-award reports</li> <li>• Access non-public entity information</li> </ul>	<ul style="list-style-type: none"> <li>• Create, publish, modify, and manage contract opportunity notices</li> <li>• Add contract award action data via a contract writing system or manual data entry</li> <li>• Access reports features based on your assigned role</li> <li>• Review small business and FFATA sub-award reports</li> <li>• Create and manage past performance evaluations</li> <li>• Access non-public entity information</li> </ul>
<p><b>Entity users who receive awards</b>(assistance recipients, contractors)</p>	<ul style="list-style-type: none"> <li>• Register as an entity before applying for awards as a prime recipient.</li> <li>• Report on sub-awards if you're a prime awardee and have distributed sub-awards greater than or equal to \$25,000.</li> </ul>	<ul style="list-style-type: none"> <li>• Register as an entity before applying for awards as a prime contractor.</li> <li>• Track changes during the post-award process to ensure that workers are receiving appropriate wages.</li> <li>• Report on subawards if you're a prime contractor and have distributed sub-awards greater than \$30,000.</li> </ul>

# AWARD DATA – FORMERLY FPDS – THE PLAN

- Progressive and filters available
- Boolean searches not in current plan
- Data normalization & standardization: Once data entry moves to new platform
- Saved searches
- Sort by date still coming
- All current data fields will be migrated
- All current data fields will be exportable
- Exports to increase from 30K up to 150K lines of data
- Single record display format still evolving

## Current standard reports

- 24 now in alpha testing
- Forecast mid 2018 into beta

## AdHoc reports

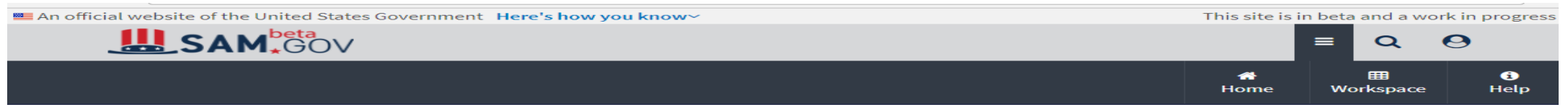
- Utility will be available
- Current functions kept
- Easier
- New functions planned

# UPDATE SINCE LAST WEBINAR: TWO RFP'S FOR GOVERNMENTWIDE ENTITY VALIDATION SERVICES

- The U.S. General Services Administration (GSA) has released a Request for Proposal (RFP) for governmentwide entity validation services. All proposals are due back to GSA by 5:00 p.m. EDT on Monday, October 1, 2018.
- This procurement is for entity validation services to protect the integrity of taxpayer dollars throughout the federal award process. Prior to entering into a business relationship with the government, the identity of each entity wishing to do business with or receive assistance from the government must be validated. Currently, these services are provided by Dun and Bradstreet (D&B), whose contract with GSA expires in 2018. This procurement will ensure individual agencies don't have to separately contract for entity validation services but will instead receive the service by way of SAM.gov.
- GSA released two Requests for Information (RFIs) to gather feedback from industry and other stakeholder organizations regarding the future structure of entity identification and validation services. Both RFIs received numerous responses from government agencies, industry, and other stakeholders.
- The RFP is [posted on FBO](#) and proposals are due by 5:00 p.m. EDT on Monday, October 1, 2018. GSA will be releasing a pre-proposal webinar on Monday, September 10, 2018. GSA will take questions submitted in writing from interested vendors through 5:00 pm EDT on Wednesday, September 19, 2018. All RFP-related questions should be submitted to: [entityvalidation@gsa.gov](mailto:entityvalidation@gsa.gov).
- GSA will provide answers to the written questions received via solicitation amendments. Solicitation amendments will be posted on FedBizOpps.

# TRANSITIONING TO THE NEW SAM.GOV

# WHERE TO SIGN UP: <https://beta.sam.gov/>



## Sign Up

Hello! Please sign up below to create your account here.

Email

Submit

Already have an account

Sign In

## Role Migrations

Select one of our legacy web sites. Then enter the username and password of your legacy account to migrate your roles to your new SAM.gov account.

**Web Site** *Required*

▼  
SAM.gov  
FPDS.gov  
CFDA.gov  
eSRS/FSRS.gov  
FBO.gov  
PPIRS.gov  
CPARS.gov

**Email / User ID** *Required*

**Password** *Required*

**Migrate**

## Role Migration History

You have not yet migrated any legacy roles.

## Legacy Websites

The following web sites are being moved to the new SAM.gov. If you currently have legacy accounts in any of these systems you will be able to migrate all of your associated roles to the new SAM.gov.

Website	Migration Status	System Status
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# RECENT UPDATES

# CURRENT SAM.GOV REGISTRATION UPDATE

The screenshot shows the SAM.gov website interface. At the top, there is a link for "View assistance for SAM.gov". The SAM logo is on the left, and a yellow callout box contains the text: "A NEW WAY TO SIGN IN - If you already have a SAM account, use your SAM email for login.gov." Next to it is a "Log In" button and a link to "Login.gov FAQs". A dark blue navigation bar contains links for HOME, SEARCH RECORDS, DATA ACCESS, CHECK STATUS, ABOUT, and HELP. Below the navigation bar, a red alert banner reads: "ALERT - June 11, 2018: Entities registering in SAM must submit a [notarized letter](#) appointing their authorized Entity Administrator. Read our [updated FAQs](#) to learn more about changes to the notarized letter review process and other system improvements." The main content area states: "The System for Award Management (SAM) is an official website of the U.S. government. There is no cost to use SAM. You can use this site for FREE to:" followed by a bulleted list of services.

View assistance for SAM.gov

**SAM**<sup>SM</sup>  
SYSTEM FOR AWARD MANAGEMENT

A NEW WAY TO SIGN IN - If you already have a SAM account, use your SAM email for login.gov.

Log In

Login.gov FAQs

HOME SEARCH RECORDS DATA ACCESS CHECK STATUS ABOUT HELP

ALERT - June 11, 2018: Entities registering in SAM must submit a [notarized letter](#) appointing their authorized Entity Administrator. Read our [updated FAQs](#) to learn more about changes to the notarized letter review process and other system improvements.

The System for Award Management (SAM) is an official website of the U.S. government. There is no cost to use SAM. You can use this site for FREE to:

- Register to do business with the U.S. government
- Update or renew your entity registration
- Check status of an entity registration
- Search for entity registration and exclusion records

Notarized letter requirement for both new and existing registrations – eff. 6/11. Letter must be received within 60 days of renew or registration. WPI suggests sending via registered mail! Contact WPI if you need more information or the template for this new process.

# UPCOMING TRAINING - EVENTS

## WHAT IS WPI'S CURRENT WEBINAR SCHEDULE?

September 25, 2018 – **Introduction to Certifications Available to Woman Owned Businesses** – [CLICK HERE](#) for additional information – presented by Shane Mahaffy, U.S. Small Business Administration (SBA) and Kim Garber, Wisconsin Procurement Institute (WPI)

October 3, 2018 – **eSRS Individual Subcontractor Reporting (ISR) Basics** – [CLICK HERE](#) for additional information – presented by Kim Garber, Wisconsin Procurement Institute (WPI)

October 9, 2018 – **Selling to the State of Wisconsin and Local Governments** – [CLICK HERE](#) for additional information – presented by Kate Hill, Heartland Information Research, Inc

October 10, 2018 – **Overview of CPARS** – [CLICK HERE](#) for additional information – presented by Carol Murphy, Wisconsin Procurement Institute (WPI)

October 23, 2018 – **The HUBZone Program – Certification Benefits and Regulations** – [CLICK HERE](#) for additional information – presented by Shane Mahaffy, U.S. Small Business Administration (SBA) and Benjamin Blanc, Wisconsin Procurement Institute (WPI)

October 24, 2018 – **The SBA 8(a) Certification Program** – [CLICK HERE](#) for additional information – presented by Shane Mahaffy, U.S. Small Business Administration (SBA) and Benjamin Blanc, Wisconsin Procurement Institute (WPI)

November 7, 2018 – **Answering to a Source Sought and the Interested Vendor List** – [CLICK HERE](#) – for additional information – presented by Carol Murphy, Wisconsin Procurement Institute (WPI)

December 4, 2018 – **Preparing for a CPSR Audit** – [CLICK HERE](#) – for additional information – presented by Phil Bail, Phil Bail & Associates

<https://www.wispro.org/faqs/what-is-wpis-webinar-schedule/>



WISCONSIN ECONOMIC  
DEVELOPMENT CORPORATION

Governor's Conference on Minority Business Development  
Welcoming minority, woman and veteran-owned businesses  
December 12 - 13, 2018

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# 2018

AWARD NOMINATIONS NOW OPEN

[NOMINATE A BUSINESS](#)

## DATES ANNOUNCED DECEMBER 12 - 13

Welcoming minority, woman and veteran-owned businesses

AWARDS  
NOMINATION  
NOW OPEN  
[CLICK HERE](#)  
2018

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# MARKETPLACE WISCONSIN

POTAWATOMI HOTEL & CONFERENCE CENTER  
MILWAUKEE, WI

AWARD  
WINNERS

[CLICK HERE TO VIEW](#)



# QUESTIONS?

# SURVEY



# CONTINUING PROFESSIONAL EDUCATION

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CPE Certificate available, please contact:

**Benjamin Blanc**

[benjaminb@wispro.org](mailto:benjaminb@wispro.org)

# PRESENTED BY

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