



13th Annual Volk Field - Fort McCoy Small Business Conference

July 30 – 31, 2019 at
Volk Field ANGB, Camp Douglas, WI

July 30, 2019

AGENDA

- 8:00am Registration and Breakfast
- 9:00am BRIEFINGS
- Commander Briefings from Volk Field and Fort McCoy
 - State and Federal Government Update
 - Infrastructure
- Noon LUNCH
- 1:00pm WORKSHOPS
- Military Construction
 - Preparing Government Bids
 - Developing Your Capabilities Statement & Marketing Plans
 - Getting Paid by the Government
 - Information Security
 - Supplying the Federal Government – for Manufacturers
- 4:00pm TEAMING and PARTNERING
- 5:00pm ON BASE RECEPTION

July 31, 2019

AGENDA

- 8:00am Registration and Breakfast
- 9:00am Panels and Discussions – Selling to Government Agencies & Corporations
- 11:30am LUNCH
- 12:30pm ONE on ONE MEETINGS
- 4:00pm END OF CONFERENCE