



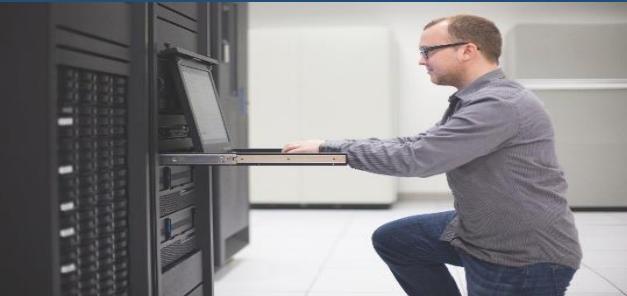
A Procurement Technical Assistance Center (PTAC)



# OVERVIEW OF THE FEDERAL ACQUISITION REGULATION (FAR)

## Acquisition Hour Webinar

### July 9, 2019



# WEBINAR ETIQUETTE

## PLEASE

- Log into the GoToMeeting session with the name that you registered with online
- Place your phone or computer on MUTE
- Use the CHAT option to ask your question(s). We will share the questions with our guest speaker who will respond to the group

## THANK YOU!

# ABOUT WPI SUPPORTING THE MISSION

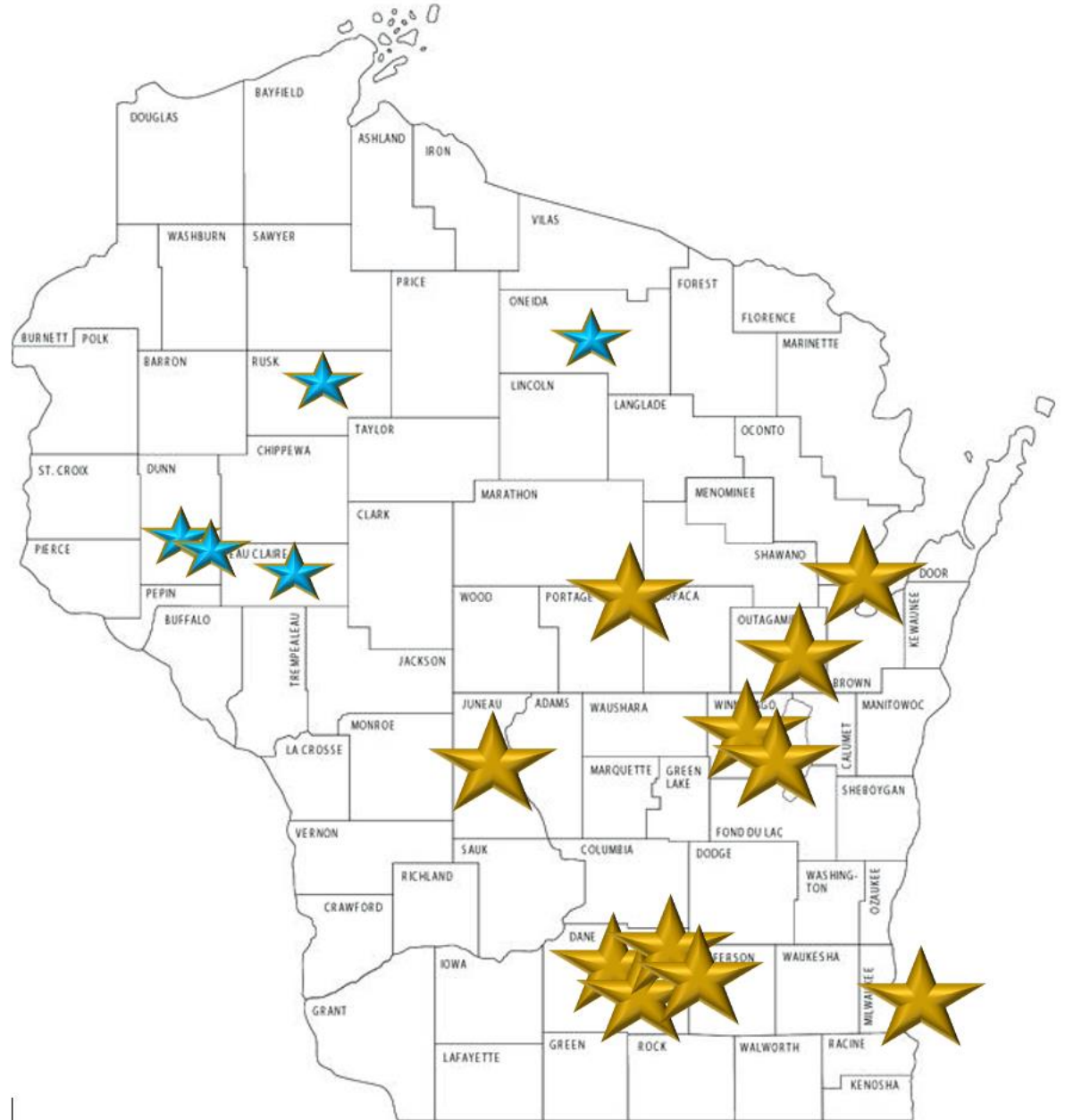
SERVING WISCONSIN  
COMPANIES FOR 31 YEARS!

Assist businesses in creating,  
development and growing their  
sales, revenue and jobs through  
Federal, state and local government  
contracts.

*WPI is a Procurement Technical Assistance Center (PTAC) funded in part by  
the Defense Logistics Agency (DLA), WEDC and other funding sources.*

## WPI OFFICE LOCATIONS

- MILWAUKEE – *Technology Innovation Center*
- MADISON –
  - *FEED Kitchens*
  - *Dane County Latino Chamber of Commerce*
  - *Wisconsin Manufacturing Extension Partnership (WMEP)*
  - *Madison Area Technical College*
- CAMP DOUGLAS– *Juneau County Economic Development Corporation (JCEDC)*
- STEVENS POINT – *IDEA Center*
- GREEN BAY - *Advance Business & Manufacturing Center*
- APPLETON – *Fox Valley Technical College*
- OSHKOSH –
  - *Fox Valley Technical College*
  - *Greater Oshkosh Economic Development Corporation*
- EAU CLAIRE – *Western Dairyland*
- MENOMONIE
  - *Dunn County Economic Development Corporation*
  - *UW Stout - Manufacturing Outreach Center*
- LADYSMITH – *Indianhead Community Action Agency*
- RHINELANDER – *Nicolet Area Technical College*



Search ...



EVENT CALENDAR

FEDERAL GOVERNMENT

STATE & LOCAL GOVERNMENT

GRANTS

SUCCESS & AWARDS

FAQS

**CURRENT EDITION OF THE WPI NEWSLETTER**

[www.wispro.org](http://www.wispro.org)



### UPCOMING EVENTS

- TUE 14** **Business Financing, Planning and Developing New Market Opportunities – Stevens Point, WI**

May 14 @ 3:00 pm - 6:00 pm  
Stevens Point WI

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- TUE 07** **Acquisition Hour: Learning About the Surety Bond Guarantee From the U.S SBA**

May 7 @ 1:00 pm - 2:00 pm

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- WED 08** **6th Annual Department of Defense Contract Management Update – Oshkosh, WI**

May 8 @ 7:30 am - 4:30 pm  
Oshkosh WI

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- WED 15** **Business Financing, Planning and Developing New Market Opportunities – Eau Claire, WI**

May 15 @ 5:30 pm - 8:30 pm  
Eau Claire WI

[View More...](#)

### CURRENT OPPORTUNITIES (3)

## SERVICES OFFERED BY WPI

- FREE Bid Matching Services
- Individual Counseling and Assistance
- Locating Local, State and Federal Opportunities
- Government Market Strategy Development
- Training in use of Government websites and tools
- Assistance with System for Award Management (SAM) Registration
- Assisting in Market Research Process
- Development of Market Profile
- Small Business Subcontracting Plans Development, Outreach and Reporting
- Small Group Training
- Outreach and training with Local, State and Federal agencies
- Assist with Pre and Post Award Functions
- Assistance with Agency Specific Contracting Requirements
- Assistance with Contracting Regulations and Requirements, including FAR, DFAR, CFR
- Assistance with GSA Schedule Preparation and Administration
- Assistance with Local, State and Federal Certifications, including:
  - Service Disabled & Veteran Owned Small Business, HUBZone, Woman Owned Small Business, 8(a) Business Development Program
  - State
  - Local
  - DBE
- Bid review and Submission Assistance
- Proposal review and Submission Assistance
- Capabilities Statement and Related Government Marketing Material Development
- Assistance in Locating and Developing Teaming Partners and Subcontractors
- Updated Government Market Information

# WHAT WE WILL COVER TODAY

- What Is the FAR
- Where to Find the FAR
- Why You Need to Know the FAR
- How to Use the FAR

# WHAT IS THE FAR?

# WHAT IS THE FAR?

- Federal Acquisition Regulation (FAR) is the primary regulation used by all Federal executive agencies in their acquisition of supplies and services with appropriated funds.
- The FAR was established to codify uniform policies for acquisition of supplies and services by Federal executive agencies. The FAR became effective April 1, 1984. Currently using the Fiscal Year 2019 version, issued November 2018.

# WHAT IS THE FAR?

- FAR is routinely updated to implement new laws and executive orders. Updates are called Federal Acquisition Circulars (FAC). Latest change is FAC 2019-03, dated June 12, 2019. However, the effective date is July 12, 2019.
- Changes are published in the Federal Register.

# WHERE TO FIND THE FAR

# WHERE IS THE FAR?

- Officially the FAR is located at the following website:

<https://www.acquisition.gov/browse/index/far>

Contains HTML Format, PDF Format, Federal Acquisition Circulars (FAC), and Agency Supplemental Regulations

- An alternate site to locate the FAR is: <http://farsite.hill.af.mil/>

The Air Force military site also contains Agency

Supplemental Regulations – will be available through September 30, 2019

Home>>Federal Acquisition Regulation (FAR)

# Federal Acquisition Regulation (FAR)

## FAR PARTS

Index

List of Sections Affected

1	2	3	4	5
6	7	8	9	10
11	12	13	14	15
16	17	18	19	20
21	22	23	24	25
26	27	28	29	30
31	32	33	34	35
36	37	38	39	40
41	42	43	44	45
46	47	48	49	50
51	52	53		

### Full FAR Download in Various Formats

FAC Number	Effective Date	HTML	XML	PDF	Word	Epub
FAC 2019-02	06-05-2019					

### Browse FAR Part/Subpart and Download in Various Formats

Parts/Subparts	HTML	XML	Print
<a href="#">Part 1 - Federal Acquisition Regulations System</a>			
<a href="#">Subpart 1.1 - Purpose, Authority, Issuance</a>			
<a href="#">Subpart 1.2 - Administration</a>			

<https://www.acquisition.gov/browse/index/far>

# Supplemental Regulations

## Federal Agencies and their Procurement Regulation Websites

Broadcasting Board of Governors

Defense Logistics Agency

Department of Agriculture Acquisition Regulation (AGAR)

Department of Commerce Acquisition Regulation (CAR)

Department of Defense Federal Acquisition Regulation Supplement (DFARS)

Department of Education Acquisition Regulation (EDAR)

Department of Energy Acquisition Regulation (DEAR)

Department of Health and Human Services Acquisition Regulation (HHSAR)

Department of Homeland Security Acquisition Regulation (HSAR)

Department of Housing and Urban Development Acquisition Regulation (HUDAR)

Department of Justice Acquisition Regulation (JAR)

Department of Labor Acquisition Regulation (DOLAR)

Department of State Acquisition Regulation (DOSAR)

Department of the Air Force Federal Acquisition Regulation Supplement (AFFAR)

Department of the Army Acquisition Regulations (AFAR)

Department of the Interior Acquisition Regulation (DIAR)

Department of the Navy Acquisition Regulations (NMCAR)

Department of the Treasury Acquisition Regulation (DTAR)

Department of Transportation Acquisition Regulation (TAR)

Department of Veterans Affairs Acquisition Regulation (VAAR)

Environmental Protection Agency Acquisition Regulation (EPAAR)

General Services Administration Acquisition Regulation (GSAR)

National Aeronautics and Space Administration Federal Acquisition Regulations Supplement (NFS)

National Science Foundation

Nuclear Regulatory Commission Acquisition Regulation (NRCAR)

Office of Personnel Management Federal Employees Health Benefits Acquisition Regulation (FEHBAR)

Office of Personnel Management Federal Employees' Group Life Insurance Federal Acquisition

Social Security Acquisition Regulation (SSAR)

U.S. Agency for International Development Acquisition Regulation (AIDAR)



Regs · FARSearch · Tools · Status · Clause Logic · Site Map

- ⊖ FAR
- ⊖ DFARS
- ⊖ AFARS
- ⊖ AFFARS
- ⊖ AFMC MP
- ⊖ AFMC IG
- ⊖ AFICC MP
- ⊖ DARS
- ⊖ DLAD
- ⊖ NMCARS
- ⊖ SOFARS
- ⊖ TRANSFARS
- ⊖ AGAR
- ⊖ AIDAR
- ⊖ CAR
- ⊖ DEARS
- ⊖ DIARS
- ⊖ DOLARS
- ⊖ DOSARS
- ⊖ DTAR
- ⊖ EDAR
- ⊖ EPAAR
- ⊖ FEHBAR
- ⊖ GSAM
- ⊖ HHSAR
- ⊖ HSAR
- ⊖ HUDAR
- ⊖ IAAR
- ⊖ JAR
- ⊖ LIFAR
- ⊖ NFS
- ⊖ NRCAR
- ⊖ TAR
- ⊖ VAAR

**FARSite Announcements**

FAR: FAC 2019-03 Effective 12 Jun 2019

## Welcome to FARSite (Federal Acquisition Regulation Site)

NOTE - The FARSite is the authoritative source for the AFFARS only.

The FARSite is only an electronic representation of the FAR and the other supplements.

The FARsite.hill.af.mil has been actively transitioning to Acquisition.gov (GSA) with a pilot projected for July 2019. FARSite will currently be available in its current location through at least 30 September 2019. We will continue making updates to FARSite until the new capability is ready for full deployment at which time you'll be able to access the new system by going to Acquisition.gov. More exact dates and information will be provided once the prototype is nearing completion. During prototype testing the AF will have full transparency into ensuring the new site provides the existing capabilities as the current FARSite.

Allow Pop Ups for FARSite

[Look here for general help and FAQ's.](#)

See [Federal Acquisition Regulation Codification](#) for help finding what regulation you need.

You are accessing a government computer system. Please read this [Privacy and Security Notice](#) and the [Accessibility/Section 508 Notice](#).

**No FEAR Act**

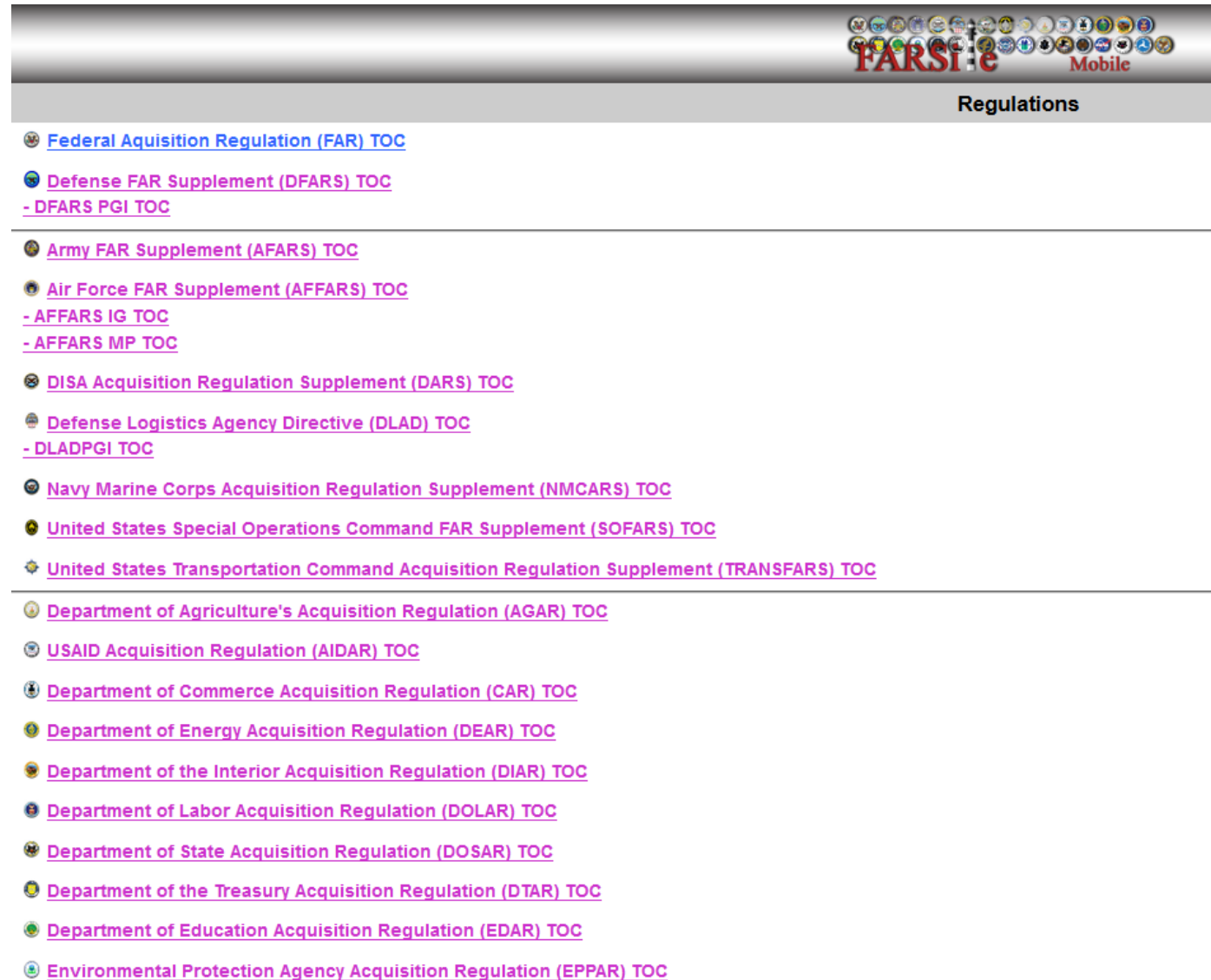
FARSite has been accessed **2302106902** times.

Questions/Comments: [FARSite Webmaster](#)

Page Updated: 21 Jun 2019

# [HTTP://FARSITE.HILL.AF.MIL](http://farsite.hill.af.mil)

The Air Force military site also has a mobile version available

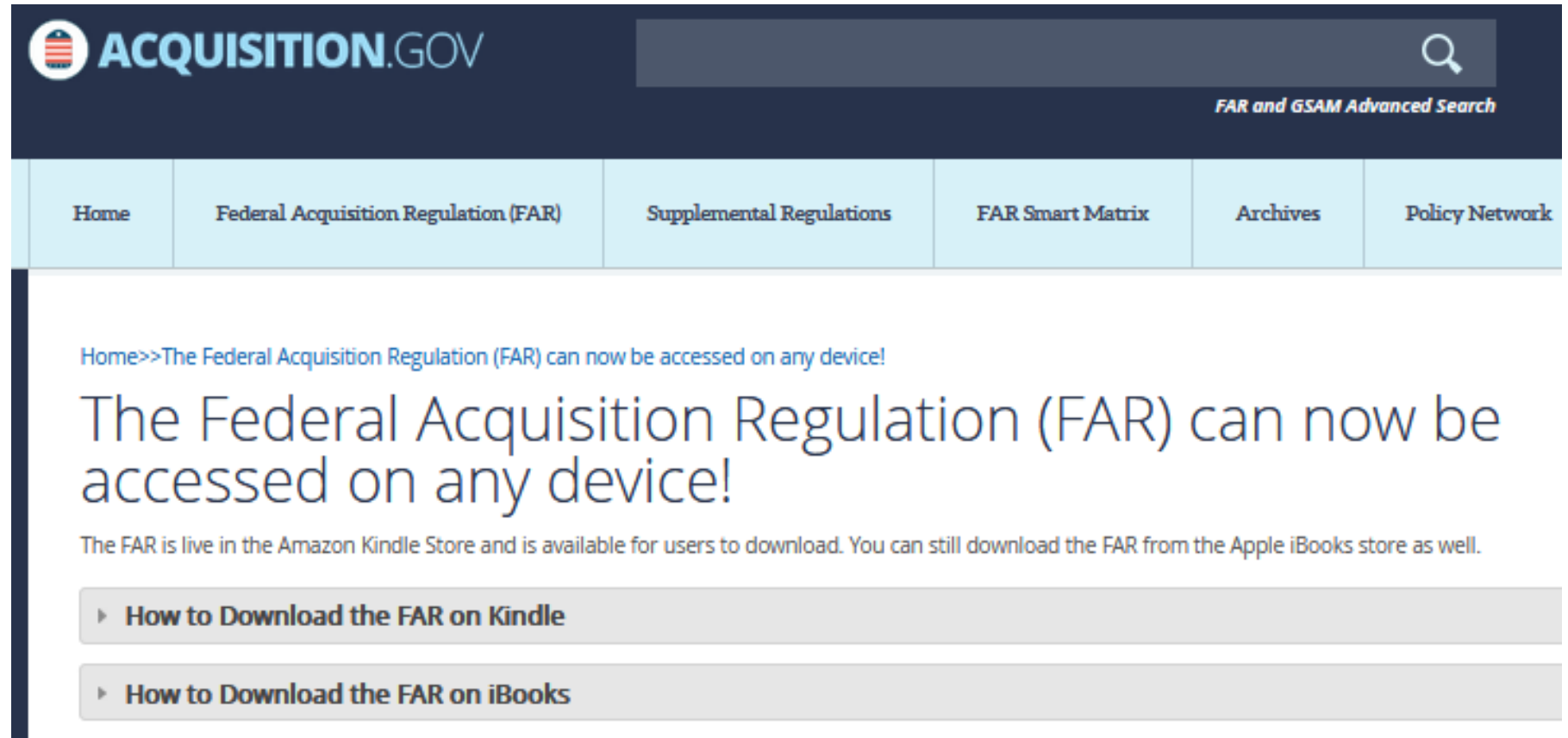


The screenshot shows the mobile interface of the FARSI e website. At the top right, there is a header with the FARSI e logo and the word "Mobile" next to it. Below the header, the word "Regulations" is displayed in a grey bar. The main content area lists various acquisition regulations, each preceded by a small circular icon and followed by a "TOC" link. The list is organized into sections separated by horizontal lines. The first section includes Federal Acquisition Regulation (FAR), Defense FAR Supplement (DFARS), and DFARS PGI. The second section includes Army FAR Supplement (AFARS), Air Force FAR Supplement (AFFARS), AFFARS IG, and AFFARS MP. The third section includes DISA Acquisition Regulation Supplement (DARS), Defense Logistics Agency Directive (DLAD), and DLADPGI. The fourth section includes Navy Marine Corps Acquisition Regulation Supplement (NMCARS), United States Special Operations Command FAR Supplement (SOFARS), and United States Transportation Command Acquisition Regulation Supplement (TRANSFARS). The fifth section lists various Department of Acquisition Regulations (AGAR, AIDAR, CAR, DEAR, DIAR, DOLAR, DOSAR, DTAR, EDAR, and EPPAR).

- [Federal Acquisition Regulation \(FAR\) TOC](#)
- [Defense FAR Supplement \(DFARS\) TOC](#)  
[- DFARS PGI TOC](#)
- [Army FAR Supplement \(AFARS\) TOC](#)
- [Air Force FAR Supplement \(AFFARS\) TOC](#)  
[- AFFARS IG TOC](#)  
[- AFFARS MP TOC](#)
- [DISA Acquisition Regulation Supplement \(DARS\) TOC](#)
- [Defense Logistics Agency Directive \(DLAD\) TOC](#)  
[- DLADPGI TOC](#)
- [Navy Marine Corps Acquisition Regulation Supplement \(NMCARS\) TOC](#)
- [United States Special Operations Command FAR Supplement \(SOFARS\) TOC](#)
- [United States Transportation Command Acquisition Regulation Supplement \(TRANSFARS\) TOC](#)
- [Department of Agriculture's Acquisition Regulation \(AGAR\) TOC](#)
- [USAID Acquisition Regulation \(AIDAR\) TOC](#)
- [Department of Commerce Acquisition Regulation \(CAR\) TOC](#)
- [Department of Energy Acquisition Regulation \(DEAR\) TOC](#)
- [Department of the Interior Acquisition Regulation \(DIAR\) TOC](#)
- [Department of Labor Acquisition Regulation \(DOLAR\) TOC](#)
- [Department of State Acquisition Regulation \(DOSAR\) TOC](#)
- [Department of the Treasury Acquisition Regulation \(DTAR\) TOC](#)
- [Department of Education Acquisition Regulation \(EDAR\) TOC](#)
- [Environmental Protection Agency Acquisition Regulation \(EPPAR\) TOC](#)

# OTHER OPTIONS

- General Services Administration (GSA) has iBook and Kindle versions of the FAR



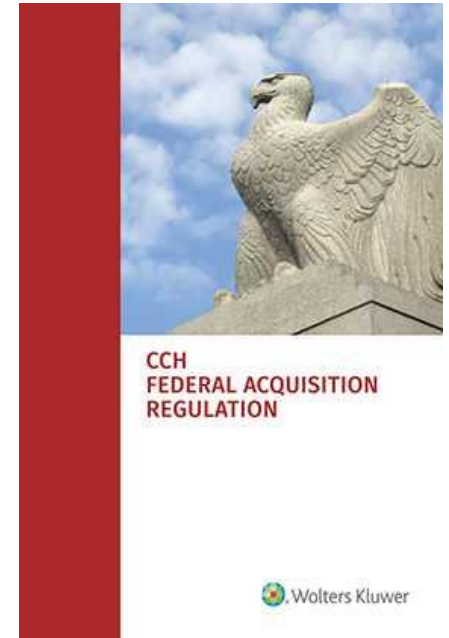
The screenshot shows the ACQUISITION.GOV website. The header includes the logo and a search bar with the text "FAR and GSAM Advanced Search". The navigation menu contains links for Home, Federal Acquisition Regulation (FAR), Supplemental Regulations, FAR Smart Matrix, Archives, and Policy Network. The main content area features a blue link "Home>>The Federal Acquisition Regulation (FAR) can now be accessed on any device!" followed by a large heading "The Federal Acquisition Regulation (FAR) can now be accessed on any device!". Below this, a paragraph states: "The FAR is live in the Amazon Kindle Store and is available for users to download. You can still download the FAR from the Apple iBooks store as well." Two grey buttons with right-pointing chevrons are visible: "How to Download the FAR on Kindle" and "How to Download the FAR on iBooks".

# OTHER ELECTRONIC OPTIONS

- Other Apps are available - however make sure they are updated to the latest FAC.
  - Pocket FAR
  - The FAR App

# HARD COPY FAR

- Can print a PDF copy of the entire FAR from the website
- Wolters Kluwer Law & Business publishes updated soft cover version in January and July. Current cost \$130.00. Becomes outdated when next FAC is issued.
- <https://lrus.wolterskluwer.com/store/product/federal-acquisition-regulation-far-as-of-january-1-2019/>



# WHY YOU NEED TO KNOW THE FAR

# WHY LEARN ABOUT THE FAR?

- Become familiar with the FAR structure prior to responding to a solicitation.
- Learn about various small business programs that may help you market your business to the government.
- Understand your responsibilities when responding to a solicitation.
- FAR Clauses are non-negotiable. However, you can become better prepared for negotiations with the Federal Government.

# WHY LEARN ABOUT THE FAR?

- Understand what you are agreeing and committing to when you sign a Federal Government contract.
- Understand your rights and responsibilities as a Federal Government Contractor.
- Determine additional costs to contract with the Federal Government and mitigate risks involved.
- Knowledge is power.

# HOW TO USE THE FAR

# FAR STRUCTURE

- FAR contains 53 Parts, the Matrix, and Appendix
- Parts 1 – 51 – Actual Regulations divided into subchapters

General

Competition and Acquisition Planning

Contracting Methods and Contract Types

Socioeconomic Programs

General Contracting Requirements

Special Categories of Contracting

Contract Management

# FAR STRUCTURE

- Part 52 contains Solicitation Provisions and Contract Clauses
  - Solicitations include both Contract Clauses and Provisions.
  - At time of award most contracting officers remove the provision section of the solicitation.
  - Final Contract includes the clauses but no provisions.
- Part 53 contains Forms
- Matrix – Provides guidance to contracting officers when writing documents
- Appendix – Cost Accounting Standards

# HOW TO USE THE FAR

- You do not need to read the entire FAR.
- Read the sections that apply to you as outlined in the solicitation/contract.
- Use the Table of Contents or on-line search features to locate what you are looking for.
- FAR parts, clauses, and provisions, are “Reserved” when the regulations change and that portion is no longer applicable.

# HOW TO USE THE FAR

- Each FAR clause or provision starts with 52.2\_\_-\_\_, followed by the name, and effective date. Such as **52.219-6 Notice of Total Small Business Set-Aside (Nov 2011)**.

The first \_\_ provides which FAR Part is being used.

This can be used to quickly go to the Part of the FAR covered by the clause or provision.

The second \_\_ numbers provisions/clauses within the Part.

# HOW TO USE THE FAR

- Provisions/clauses can be in full text or referenced. Referenced provisions/clauses have same impact as full text ones. FAR Matrix indicates if provision/clause can be referenced. Final decision is with the Contracting Officer.
- Each provision/clause provides where in the FAR it is prescribed to use the provision/clause. The FAR states when the contracting officer shall use each provision/clause.
- Electronic version of the FAR contains hyperlinks to go between the provision/clause and when to use it.

# HOW TO USE THE FAR

## **52.214-22 Evaluation of Bids for Multiple Awards.**

As prescribed in [14.201-6](#)(q), insert the following provision:

### **Evaluation of Bids for Multiple Awards (Mar 1990)**

In addition to other factors, bids will be evaluated on the basis of advantages and disadvantages to the Government that might result from making more than one award (multiple awards). It is assumed, for the purpose of evaluating bids, that \$500 would be the administrative cost to the Government for issuing and administering each contract awarded under this solicitation, and individual awards will be for the items or combinations of items that result in the lowest aggregate cost to the Government, including the assumed administrative costs.

(End of provision)

# AGENCY SUPPLEMENTS

- Agency Acquisition Regulations implement or supplement the FAR.
- Each Agency Supplement adds an additional number to the front of the reference number. There are 30 Agency Supplements. Agency Supplements follow the FAR basic format.

DFAR – 252.219-7003 Defense Federal Acquisition Regulations

GSAM – 552.219-70 General Services Acquisition Regulations

VAAR– 852.219-9 Department of Veterans Affairs Acquisition Regulations

# AGENCY SUPPLEMENTS

- Agency regulations follow the structure and numbering system of the original FAR when supplementing the FAR.
  - FAR 52.211-6 Brand Name or Equal
  - VAAR 852.211-73 Brand Name or Equal
- Agency regulations add additional parts when adding information not found in the FAR.
- VAAR 852.271-70 Nondiscrimination in Services Provided to Beneficiaries

# DEVIATIONS

- Agencies will issue Class Deviations to implement recent laws affecting contracting. The Deviation remains in effect until the change is incorporated into the FAR or is otherwise rescinded.
- Recent Deviation is to increase the micro-purchase threshold and the simplified acquisition threshold. FAR states \$3,500 for micro-purchase threshold and \$150,000 for simplified acquisition threshold. 26 agencies have issued deviations increasing micro-purchase threshold to \$10,000 and the simplified acquisition threshold to \$250,000.

# WHAT IS THE MOST IMPORTANT PART OF THE FAR?

- All of it.
- The most important part to you is the part that currently applies to the solicitation or contract you are looking at.
- Small Businesses should review and understand the Small Business Programs located in Part 19.
- Federal Supply Schedule Holders (GSA or VA) should review and understand Federal Supply Schedules located in Part 8.4.

# SOME USEFUL PARTS OF THE FAR

- Part 2 – Definitions
- Part 22 – Labor Laws
- Part 28 – Bonds and Insurance
- Part 29 – Taxes
- Part 33 – Protests
- Part 36 – Construction and Architect-Engineer Contracts
- Part 44 – Subcontracting Policies and Procedures
- Part 49 - Terminations

# SOME USEFUL PARTS OF THE FAR

- Part 12 – Acquisition of Commercial Items
- Part 13 – Simplified Acquisition Procedures
- Part 14 – Sealed Bidding
- Part 15 – Contracting by Negotiation
- Part 16 – Types of Contracts

# FILL IN THE BLANKS

- Some clauses/provisions have blanks to fill in.
- Blanks should be filled in by the Contracting Officer or the offeror/bidder depending on the clause/provision.
- Language within clause/provision may indicate who should complete the fill in the blank, either the Contracting Officer or the offeror/bidder.

# CONTRACTOR/OFFEROR FILL IN THE BLANK

## 52.215-6 Place of Performance (Oct 1997)

- (a) The offeror or respondent, in the performance of any contract resulting from this solicitation,  intends,  does not intend [check applicable block] to use one or more plants or facilities located at a different address from the address of the offeror or respondent as indicated in this proposal or response to request for information.
- (b) If the offeror or respondent checks “intends” in paragraph (a) of this provision, it shall insert in the following spaces the required information:

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(End of provision)

# CONTRACTING OFFICER FILL IN THE BLANK

## 52.217-8 Option to Extend Services (Nov 1999)

The Government may require continued performance of any services within the limits and at the rates specified in the contract. These rates may be adjusted only as a result of revisions to prevailing labor rates provided by the Secretary of Labor. The option provision may be exercised more than once, but the total extension of performance hereunder shall not exceed 6 months. The Contracting Officer may exercise the option by written notice to the Contractor within \_\_\_\_\_ [insert the period of time within which the Contracting Officer may exercise the option].

(End of clause)

# ALTERNATES

- Provisions and clauses may have alternate paragraphs that changes the language and meaning of the provision or clause.
- Contracting Officer determines which version of the provision or clause to use.
- **52.219-1 Small Business Program Representations (OCT 2014)**
- **52.219-1 Small Business Program Representations (OCT 2014)  
Alternate I (SEPT 2015)**

# CLAUSE DATES

- Dates on clauses are very important.
- Generally the clause revision in effect at date of Contract Award is the applicable clause. When dealing with subcontracts, the Prime generally must flow down the clause revision in effect at date of the Prime Contract, not the award of the subcontract.

# IS THE FAR JUST BOILER PLATE LANGUAGE?

- There are approximately 600 various provisions/clauses in the FAR.
- Contracting Officers select which ones are applicable to the type of contract they are writing.
- Which ones they select can impact your contract and the cost to you to provide the supplies and services under the contract.

# FAR INCLUDES

- How the Government will order
- How the Government will inspect and accept
- How and when the Government will make payment
- Required warranties
- Required bonding and insurance
- Subcontracting rules for both large and small businesses
- Reporting requirements
- Contract options

# FAR LANGUAGE

- Amendment – change made to solicitation before contract award.
- Modification – written change to the terms of a contract.
- Shall and Must – indicate an obligation to act. Most solicitations indicate Contractor “shall”.
- Should – indicates an expected course of action to be followed unless inappropriate for a particular circumstance.
- Will – indicates an anticipated future action or result.
- May – indicates a discretionary action. Most solicitations indicate Government “may”.

# RESOURCES

# GOVERNMENT RESOURCE

- Acquisition.gov contains additional information for both government sellers and buyers.
- Set up as a one-stop government website for acquisition information.
- Acquisition.gov Website is: <https://www.acquisition.gov/>

# RESOURCES

- FAR: <https://www.acquisition.gov/browse/index/far>
- Air Force FAR: <http://farsite.hill.af.mil/>
- FAR Hard Copy: <https://lrus.wolterskluwer.com/store/product/federal-acquisition-regulation-far-as-of-january-1-2019/>
- Acquisition.gov is: <https://www.acquisition.gov/>
- Federal Business Opportunities (FedBizOpps) website - <https://www.fbo.gov/>
- Wisconsin Procurement Institute - Phone: 414-270-3600 [www.wispro.org](http://www.wispro.org)

# UPCOMING TRAINING - EVENTS

# ACQUISITION HOUR LIVE WEBINAR SERIES

- July 24, 2019 – **The End of the Fiscal Year is Here: What is Hot and What is Not** – [CLICK HERE](#) for additional information – presented by Marc Violante, Wisconsin Procurement Institute (WPI)
- August 7, 2019 – **The NEW WAWF – The Procurement Integrated Enterprise Environment (PIEE)** – [CLICK HERE](#) for additional information – presented by Benjamin Blanc, Wisconsin Procurement Institute (WPI)
- August 21, 2019 – **Government Property Management for Federal Contractors and Subcontractors** – [CLICK HERE](#) for additional information – presented by Benjamin Blanc, Wisconsin Procurement Institute (WPI)

Search ...

REGISTRATION

LOCATION



## 13<sup>th</sup> Annual Wisconsin Government Opportunities Business Conference (GOBC)

*In partnership with Volk Field ANG and Fort McCoy*

AGENDA

EVENT  
HOSTS

SPEAKERS

SPONSORS

EVENT  
COMPETITIONS

BUYER  
MEETINGS

EVENT  
PARTNERS

### Registration

For additional information regarding this event, contact Dave Olson at (608) 338-8018.

### Location

The 13th Annual Wisconsin Government Opportunities Business Conference (GOBC) will take place at the

**Volk Field Air National Guard Base, Building 475 –  
100 Independence Drive – Camp Douglas, WI 54618**

## 13TH ANNUAL WISCONSIN GOVERNMENT OPPORTUNITIES BUSINESS CONFERENCE (GOBC)

*In Partnership with Volk Field ANG and Fort McCoy*

**JULY 30-31, 2019**

The 13th Annual Wisconsin Government Opportunities Business Conference (GOBC) is scheduled for July 30th and 31st at Volk Field in Camp Douglas, Wisconsin. Businesses from the Midwest will have the opportunity to participate in two days of technical training with a focus on Infrastructure Opportunities, Federal, State and Local Government Opportunities, Information Security, Manufacturing and Teaming.

Attendees will have the opportunity to hear from and meet with regional experts, leaders of the community, potential customers, potential partners and will also have the opportunity to meet one on one with various government and corporate buyers. All businesses including Small, Large, Disadvantaged, HUBZone, Minority-Owned, Native / Tribal Owned, Woman-Owned, Veteran-Owned and Service-Disabled Veteran-Owned firms will benefit from this event.

**EARLY REGISTRATION ENDS June 14, 2019 – (Discounted registration may be available)**

**EVENT REGISTRATION ENDS July 18, 2019**

<https://volkfieldsbconference.org/>

# MARKETPLACE 2019 – Milwaukee, WI October 23-24, 2019





# QUESTIONS?

# SURVEY



# CONTINUING PROFESSIONAL EDUCATION

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CPE Certificate available, please contact:

**Benjamin Blanc**

[benjaminb@wispro.org](mailto:benjaminb@wispro.org)

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