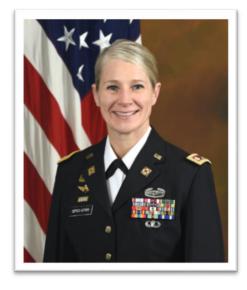
## 12<sup>th</sup> Annual End of Year NCMA-WPI Federal Contractor Update

Hosted by - Wisconsin Chapter NCMA and Wisconsin Procurement Institute (WPI)

January 23, 2020

# WISCONSIN Wisconsin Procurement Institute

## **About the Speakers**



### <u>Lieutenant Colonel Susan M. Depisstyer (Styer),</u> Commander DCMA Milwaukee

Lieutenant Colonel Sue Styer is a native of Random Lake, Wisconsin. She entered the Army Reserves in September 1988 as a Hospital Food Service Specialist and was assigned to the 452nd General Support Hospital, Milwaukee, Wisconsin. In January 2001, she graduated from the Army's Officer Candidate School, Fort Benning, Georgia and was commissioned into the Quartermaster Corps. Sue is a graduate of the Army's Quartermaster Officer Basic Course, the Logistics Advanced Course, the Command and General Staff College, Acquisition Officer's Basic and Advanced Courses, and Airborne School. She is Defense Acquisition Workforce Improvement Act Level III certified in Contracting, Level III in Program Management, Level I IT and is a certified member of the United States Army's Acquisition Corps.

Lieutenant Colonel Styer's assignments include Platoon Leader (FWD) and Executive Officer, 542nd Maintenance Support Company, Fort Lewis, Washington; Assistant S4, 1st Special Forces Group (A), and Assistant Support Operations Officer, 1st SFC (A) Group Support Battalion, Fort Lewis, Washington; Executive Officer and Plans Officer, Combined Security Transition Command – Afghanistan, Kabul, Afghanistan; Contingency Contracting Officer and Team Leader, 603rd Contingency Contracting Team, and Deputy Policy Chief, 413th Contracting Support Brigade, Fort Shafter, Hawaii; Chief of Operations (FWD) and Contracting Support Operations (FWD), 408th Contracting Support Brigade, Shaw Air Force Base, South Carolina, she served as an Assistant Product Manager, Integrated Personnel and Pay System – Army Increment II, Fort Belvoir, Virginia and is currently the Commander of the Defense Contracting Management Agency, Milwaukee, Wisconsin.

Lieutenant Colonel Styer holds a Bachelor of Arts Degree in both Criminal Justice and Sociology from Carthage College, Kenosha, Wisconsin, and a Master of Science Degree Health and Human Performance with concentrations in both Exercise Science and Public and Community Health from Austin Peay State University, Clarksville, Tennessee. Sue's awards and decorations include the Defense Meritorious Service Medal, the Meritorious Service Medal with three Oak Leaf Clusters, the Army Commendation Medal with three Oak Leaf Clusters, the Joint Service Achievement Medal, the Army Achievement Medal with four Oak Leaf Clusters, Army Reserve Component Achievement Medal with three Oak Leaf Clusters, the National Defense Service Medal with Bronze Star; the Afghanistan Campaign Medal with Bronze Star, the Global War on Terrorism Expeditionary and Service Medals, the Armed Forces Reserve-Army Ribbon with Mobilization Device and Bronze Hourglass, the Non-Commissioned Officer Professional Development Ribbon, Army Service Ribbon, Overseas Service Ribbon with numeral four, the Parachutist and the Combat Action Badges, and Canadian Jump Wings. Lieutenant Colonel Styer is married to Major (R) Jeffrey Styer of Ephrata, Pennsylvania.



#### William Hughes, Partner – Husch Blackwell

Bill has extensive experience in the award, protest and litigation of competitively bid and publicly awarded contracts. He counsels federal contractors on all aspects of government contracts including the Federal Acquisition Regulations, audits, bids, changes, costs, claims, intellectual property rights, terminations and negotiations. He also has extensive arbitration and litigation experience representing clients in recovering damages or defending against claims on both private and public contracts.

As a former U.S. Government attorney, Bill is one of the few Wisconsin attorneys with the experience necessary to represent clients in matters

involving federal contract law.

He is a graduate of the United States Air Force Academy (B.S.), Marquette University School of Law (J.D.), and the George Washington University Law School (L.L.M. in Government Procurement Law).

Bill also serves as the Chairman of the Wisconsin Procurement Institute (WPI)



#### Brian P. Waagner, Partner, Husch Blackwell

Brian is the Chair of Husch Blackwell's Government Contract Practice.

With more than 25 years of experience as a trial lawyer and commercial litigator, Brian represents contractors in bid protests and in litigation involving complex claims and disputes.

He also advises clients on contract compliance and administration issues, corporate due diligence matters and allegations of False Claims Act violations. Brian represents clients in the construction, healthcare, technology and energy industries.

He received his undergraduate degree from the University of Georgia and his law degree from the Cornell Law School.

Mr. Waagner works out of the DC office of Husch Blackwell and hosts a The Contractor's Perspective, a blog at <a href="https://www.contractorsperspective.com/">https://www.contractorsperspective.com/</a>



#### Natalia Kruse, Attorney, Husch Blackwell

Natalia is a commercial litigation attorney at Husch Blackwell. Natalia's litigation practice spans a broad range of matters, including consumer finance matters, contract disputes, intellectual property and technology matters, and insurance law. Natalia's consumer financial practice consists primarily of assisting installment lending, finance and other companies defend their interests in alleged violations of state and federal consumer credit protection laws, including various provisions of the Wisconsin Consumer Act, the Fair Debt Collection Practices Act, the Truth in Lending Act, the Gramm-Leach-Bliley Act and the Fair Credit Reporting Act.

Natalia also has experience advising clients and litigating disputes related to federal supply, service and construction contracts before state and federal courts, and the Armed Services Board of Contract Appeals. She also advises businesses on legal issues that arise with the Internet of Things and emerging technologies, and assists them in securing their data, and in protecting and enforcing their intellectual property rights.

Natalia graduated from St. John's University, where she received a Bachelor of Arts in Political Science, and Notre Dame Law School.



## <u>Eric Ness - WI District Director, US Small Business</u> <u>Administration (SBA)</u>

Eric Ness is the District Director for the U.S. Small Business Administration (SBA) Wisconsin District with locations in Madison and in Milwaukee. As District Director, Eric is responsible for the delivery of SBA programs throughout Wisconsin. Eric joined the SBA in 1990 as a Commercial Loan Officer where he had the opportunity to work in both processing and liquidation of loans. He has served as Finance Chief and Assistant District Director for Economic Development. In December of 2001, Eric assumed the position of Wisconsin District Director. Prior to coming to SBA, Eric worked for Impact Seven as a Business Analyst and was General Manager of Western Wisconsin Development Corporation in Northwestern

Wisconsin. Eric graduated from the University of Minnesota with a Degree in Agricultural Engineering and later obtained a Master's in Business Administration from Southern Methodist University in Dallas, Texas.

#### <u>Jason Rathsack, Group Lead, Business Operations - Defense Contract Management</u> Agency (DCMA)

DCMA Milwaukee is responsible for contract administration of approximately 1,500 active Department of Defense (DoD) contracts and grants in Wisconsin, Northern Indiana, and the Upper Peninsula of Michigan. Mr. Rathsack previously served as an Administrative Contracting/Grants Officer with DCMA Milwaukee and a Contract Price/Cost Analyst with DCMA Chicago providing direct support to DoD contracting officers in review and

recommendations associated with proposal analyses, review of contractor business systems, cost accounting standards, and incurred cost disputes.

Mr. Rathsack's Team is responsible for a range of administrative duties as laid out in FAR 42.302 including but not limited to negotiation and settling provisional billing rates, forward pricing rates, final costs on flexibly priced contracts, and administration of DoD Grants where cognizance is delegated.

Prior to serving DCMA, Mr. Rathsack performed cradle to grave contract specialist duties for the US Naval Facilities Engineering Command (NAVFAC), Naval Surface Warfare Center (NSWC), and the US Dept. of Veterans Affairs (VA). Mr. Rathsack is an active member of NCMA and has served on the NCMA WI Chapter Board for 7 years, most recently elected Vice President. Mr. Rathsack has a DAWIA Level III Certification in Contracting, a B.S. in Economics/Business, and a Masters of Public Administration (MPA) from UW Milwaukee where he previously served as President of the MPA Alumni Chapter.



# Nathaniel Millsap, *Director, Industrial Security &*Technology, Fincantieri Marinette Marine

Mr. Nathaniel T. Millsap Jr. ("Nate") is the Director of Industrial Security & Technology for Marinette Marine Corporation, a subsidiary of FINCANTIERI S.P.A, the fourth largest shipbuilder worldwide. Under the trade name of Fincantieri Marinette Marine, FMM is the current shipbuilder of the U.S. Navy Littoral Combat Ship Freedom class variant. FMM is FOCI mitigated under a Special Security Agreement. Holding responsibility for the company's Industrial and Physical Security, Export Compliance, and Information Technology departments, Mr. Millsap's position encompasses

the role of Facility Security Officer, Technology Control Officer, and Empowered Official. His staff is responsible for all aspects of NISPOM, SSA, and U.S. export controls compliance.

Prior to joining FMM in 2011, Mr. Millsap was a Program Manager in the Advanced Devices division at Wolfspeed, a Cree Company, along with being the FSO and Empowered Official for Cree, Inc. He routinely presents as an invited speaker in the area of export controls and has worked with the Department of Commerce to draft and enact changes to the Export Administration Regulations. Mr. Millsap served on active duty as a Naval Intelligence Officer to include tours with the Office of Naval Intelligence, the Defense Intelligence Agency, and Strike Fighter Squadron 195. His subspecialties include Strike Warfare and Strategic Debriefing. Nate is a 1995 graduate of the United States Naval Academy.



# Mike Warner, Vice President and Chief Information Security Officer (CISO), Oshkosh Corporation

Oshkosh designs and builds the world's toughest specialty trucks and access equipment, with over 200 locations in 23 countries. He has led the successful effort to increase Oshkosh's Information Security maturity worldwide.

He and his team, the Global Information Security Office, work with executive management across the corporation to reduce information security risk to acceptable levels. His team's role is to be a trusted advisor to the business

and its people by identifying / capturing cyber risk, explaining it in business terms, presenting alternatives and ensuring risks are mitigated, avoided or accepted.

Mike joined Oshkosh Corporation in 2004 and has held various positions of increasing responsibility, leading efforts to "standardize, modernize and centralize" the enterprise IT infrastructure. He has also held senior leadership positions at the fire and emergency business segment, corporate shared services and corporate IT infrastructure groups.

Prior to joining Oshkosh, Mike held various leadership and engineering positions with Fortune 1000 companies, and was an officer in the United States Navy, serving during the Persian Gulf War.

Mike holds a Bachelor of Science from the United States Naval Academy, and a Master of Science from Rose-Hulman Institute of Technology. He also has numerous IT certifications and is a licensed Professional Engineer.



#### <u>Daryl Zahn - Manager, Contracts and Compliance – DRS Naval</u> <u>Power Systems, Inc.</u>

Daryl Zahn, CFCM, is Manager, Contracts and Compliance for DRS Naval Power Systems, Inc., which is located in Milwaukee, WI. In 1998, Daryl joined Eaton Navy Controls Division as Naval Projects Coordinator. Eaton Navy Controls was purchased by the DRS Corporation in 2002 and changed the name to DRS Power & Control Technologies (DRS-PCT). At that time, Daryl was promoted to Senior Contract Administrator where he administered both prime and subcontracts for US Navy programs.

Daryl was promoted to his current position within DRS-PCT to Manager, Contracts and Compliance in May 2011. Daryl is an active member of the Wisconsin chapter

of NCMA, having held board positions as Secretary and Vice President. Daryl was elected NCMA-WI chapter President as of July 2015.



# Linda Klean, Sales and Marketing Leader and Interim Director of Government Products

Originally started out at Beyond Vision as the Manager of their Base Supply Center store located at Great Lakes Naval Station. Promoted to direct the Sales and Marketing departments for all of Beyond Vision in 2017, and most recently agreed to become the Interim Director of Government Products. I have 35+ years of experience in Sales and Marketing within various industries from the food industry with Penzeys Spices and Delaware North companies to the

manufacturing industry of CNC machining, working on various commercial and government projects. Spent several years working specifically on FMTV and later JLTV initiatives within the military vehicle programs.

I am a self- motivator who takes initiative to accomplish the tasks at hand. I believe that people must affect change proactively and responsibly understanding all the areas that may be impacted by their decisions. I believe I am tasked to reduce cost effectively through management of inventory, resources, and time while increasing the sales by growing the customer base through sound company initiatives.



#### **Wisconsin Procurement Institute (WPI)**

The Wisconsin Procurement Institute (WPI), a non-profit organization established in 1987, is an outgrowth of then Congressman Les Aspin's efforts to help Wisconsin businesses win federal contracts, especially defense contracts. WPI's mission is to

assist Wisconsin businesses in creating, developing and growing their Federal, State and Local Government sales, revenues, profits and jobs.

WPI works throughout the State — in rural and urban areas — with large, small, well-established and newly created businesses in areas of manufacturing, technology, construction, research, IT and services. WPI works closely with Federal, State and Local small business programs to maximize the opportunities and market success for disadvantaged, minority, woman, disabled and veteran owned firms as well as those located in designated HUBZone and distressed areas. For additional information, please click here.