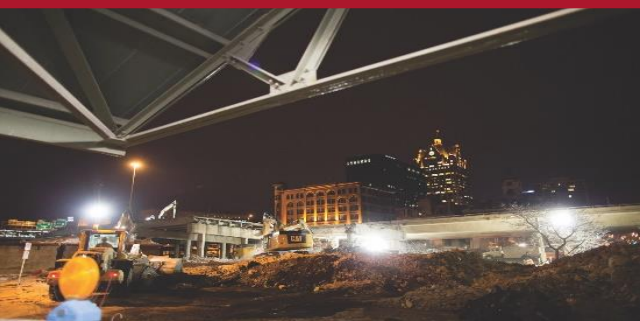


U.S. SBA FEDERAL WOMEN-OWNED SMALL BUSINESS CERTIFICATION – THE PROCESS IS FREE!

Acquisition Hour Webinar

October 21, 2020



ABOUT WPI SUPPORTING THE MISSION

**Celebrating 32 Years of
serving Wisconsin Business!**



Assist businesses in creating, developing and growing their sales, revenue and jobs through Federal, State and Local Government contracts.

- **INDIVIDUAL COUNSELING** – At our offices, at client’s facility or via telephone/GoToWebinar
- **SMALL GROUP TRAINING** – Workshops and webinars
- **CONFERENCES** to include one on one or roundtable sessions

Last year WPI provided training at over 100 events and provided service to over 1,200 companies

WPI OFFICE LOCATIONS

▪ MILWAUKEE

- *Technology Innovation Center*

▪ MADISON

- *FEED Kitchens*
- *Dane County Latino Chamber of Commerce*
- *Wisconsin Manufacturing Extension Partnership (WMEP)*
- *Madison Area Technical College (MATC)*

▪ CAMP DOUGLAS

- *Juneau County Economic Development Corporation (JCEDC)*

▪ STEVENS POINT

- *IDEA Center*

▪ APPLETON

- *Fox Valley Technical College*

▪ FLORENCE

- *Florence County Economic Development*

▪ OSHKOSH

- *Fox Valley Technical College*
- *Greater Oshkosh Economic Development Corporation*

▪ EAU CLAIRE

- *Western Dairyland*

▪ MENOMONIE

- *Dunn County Economic Development Corporation*

▪ LADYSMITH

- *Indianhead Community Action Agency*

▪ RHINELANDER

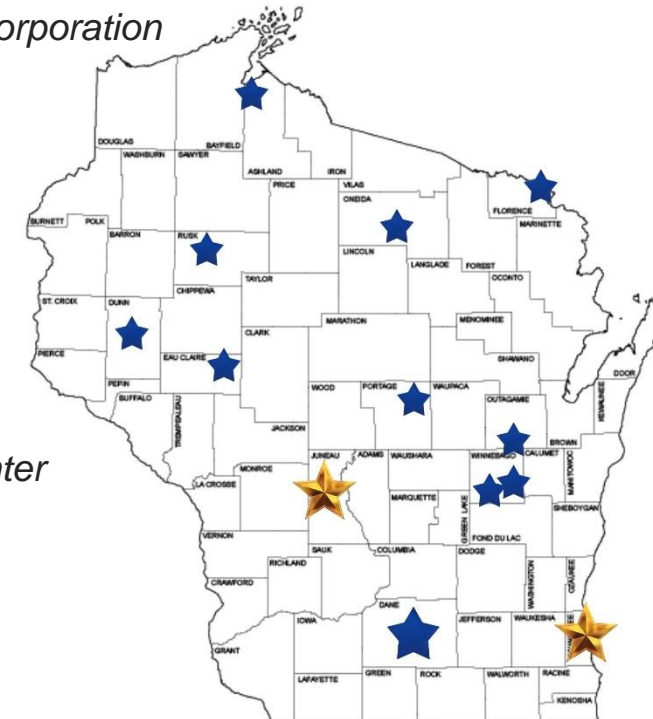
- *Nicolet Area Technical College*

▪ GREEN BAY

- *Advance Business & Manufacturing Center*

▪ ASHLAND

- *Ashland Area Development Corporation*





Search ...

BLOG SERVICES ABOUT **CLIENT PORTAL** SPONSORSHIP CONTACT



- EVENT CALENDAR
- FEDERAL GOVERNMENT
- STATE & LOCAL GOVERNMENT
- GRANTS
- SUCCESS & AWARDS
- FAQS

CURRENT EDITION OF THE WPI NEWSLETTER

www.wispro.org

UPCOMING EVENTS

- WED 21** Acquisition Hour: Government Property Management for Federal Contractors and Subcontractors
August 21 @ 12:00 pm - 1:00 pm
- THU 22** Advancing Cybersecurity in the Industry, Energy, Water Nexus – Oshkosh, WI
August 22 @ 9:00 am - 3:00 pm
Oshkosh WI
- THU 22** NDIA Great Lakes Chapter 10th Anniversary – Milwaukee, WI
August 22 @ 12:30 pm - 7:30 pm
Brookfield Wisconsin
- SEP 11** Acquisition Hour: The End of the Fiscal Year is Here – What is Hot and What is Not
September 11 @ 12:00 pm - 1:00 pm

[View More...](#)

CURRENT OPPORTUNITIES (1)

GET STARTED WITH THE BASICS

Questions & answers on how to get started.

[GET STARTED](#)

SIGN-UP FOR OUR NEWSLETTER

Stay up-to-date with the latest WPI news.

[SIGN UP](#)

HAVE A QUESTION? WE'RE HERE TO HELP.

One of our staff of experts is available to answer your questions.

[GET HELP](#)



U.S. Small Business
Administration

Woman-Owned Small Business (WOSB) Certification

Shane Mahaffy

Lead Business Opportunity Specialist

Women-Owned Small Business (WOSB) Program



Take advantage of annual prime contracting goals

Build capacity and grow

Access set-asides for WOSB and EDWOSB

Set-Aside for Certification Programs and Socio-Economic Categories

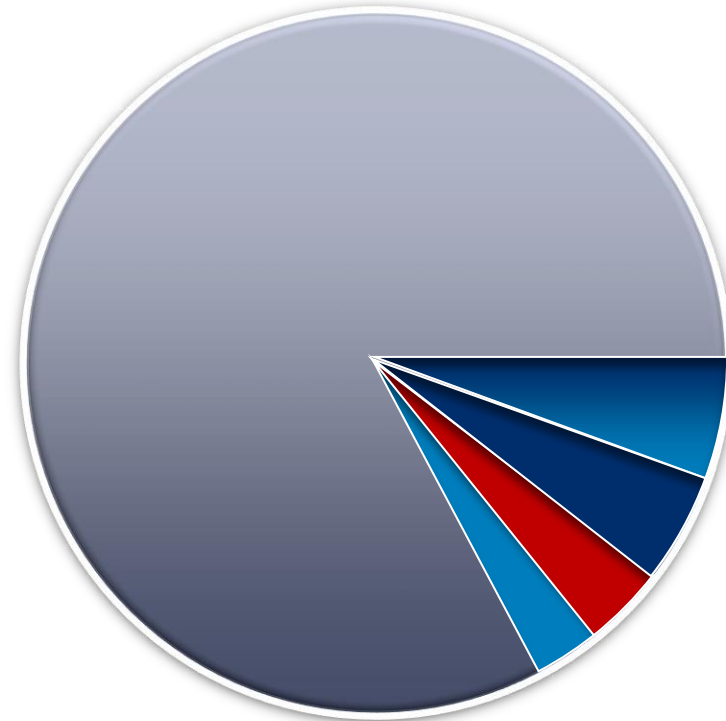
Targeted set-asides and acquisition goals:

**Women-Owned Small Businesses
(5%)**

**Small Disadvantaged Businesses
(including 8(a) certified) (5%)**

HUBZone Businesses (3%)

**Service-Disabled Veteran-Owned
Small Businesses (3%)**



Set-asides are reserved for small business between \$3,500 (Micro-purchase Threshold) to \$250,000 (Simplified Acquisition Threshold)

Wisconsin FY19 Small Business Contract Numbers



WI small businesses received approximately \$878.94 million with the U.S. Government



Of 607 Woman Owned Small Businesses 106 received contract actions



There were 1,321 contract actions totaling \$55.11 Million

Getting the Most Out of the WOSB Program



Qualify for set-aside or sole source contract awards – increasing prime and subcontracting opportunities

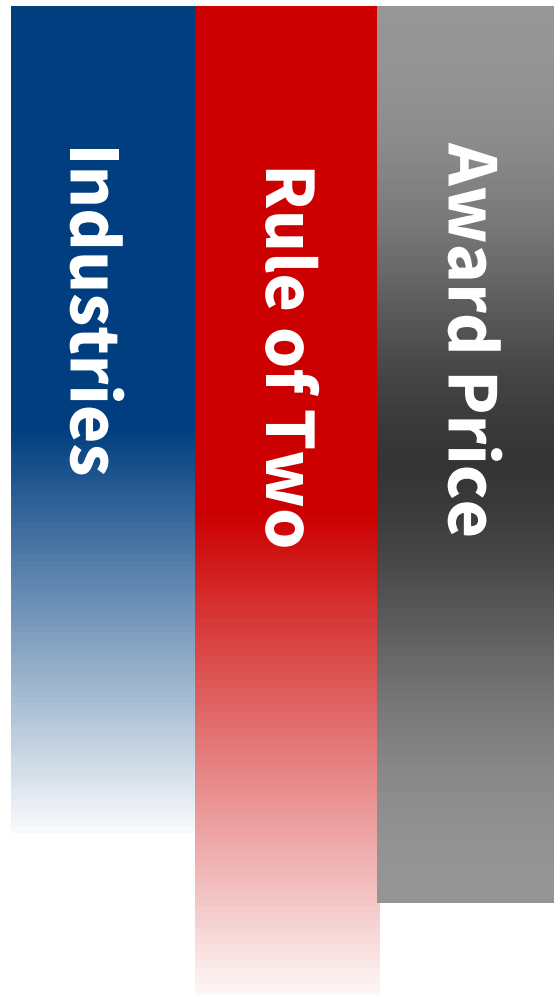


Opportunity to build capacity and grow by establishing Joint Ventures and participating in the All Small Mentor-Protégé Program



Access to training, management and technical assistance programs, guaranteed loans and bonding assistance

WOSB and EDWOSB Set-Aside Contracts



Industry

WOSB

NAICS code assigned to contract is in an industry where WOSBs are **substantially underrepresented**

EDWOSB

NAICS code assigned to contract is in an industry where WOSBs are **underrepresented**

Rule of Two

Contracting officer has reasonable expectation that 2 or more WOSBs will submit an offer

Award Price

Contract must be awarded at fair market price

WOSB and EDWOSB Sole-Source Contracts

1



Eligible NAICS Code

WOSB and EDWOSB eligible NAICS code

2



Fair and Reasonable Price

Awarded at a fair and reasonable price

3



Contract Value

\$7M for manufacturing or \$4.5M for all others

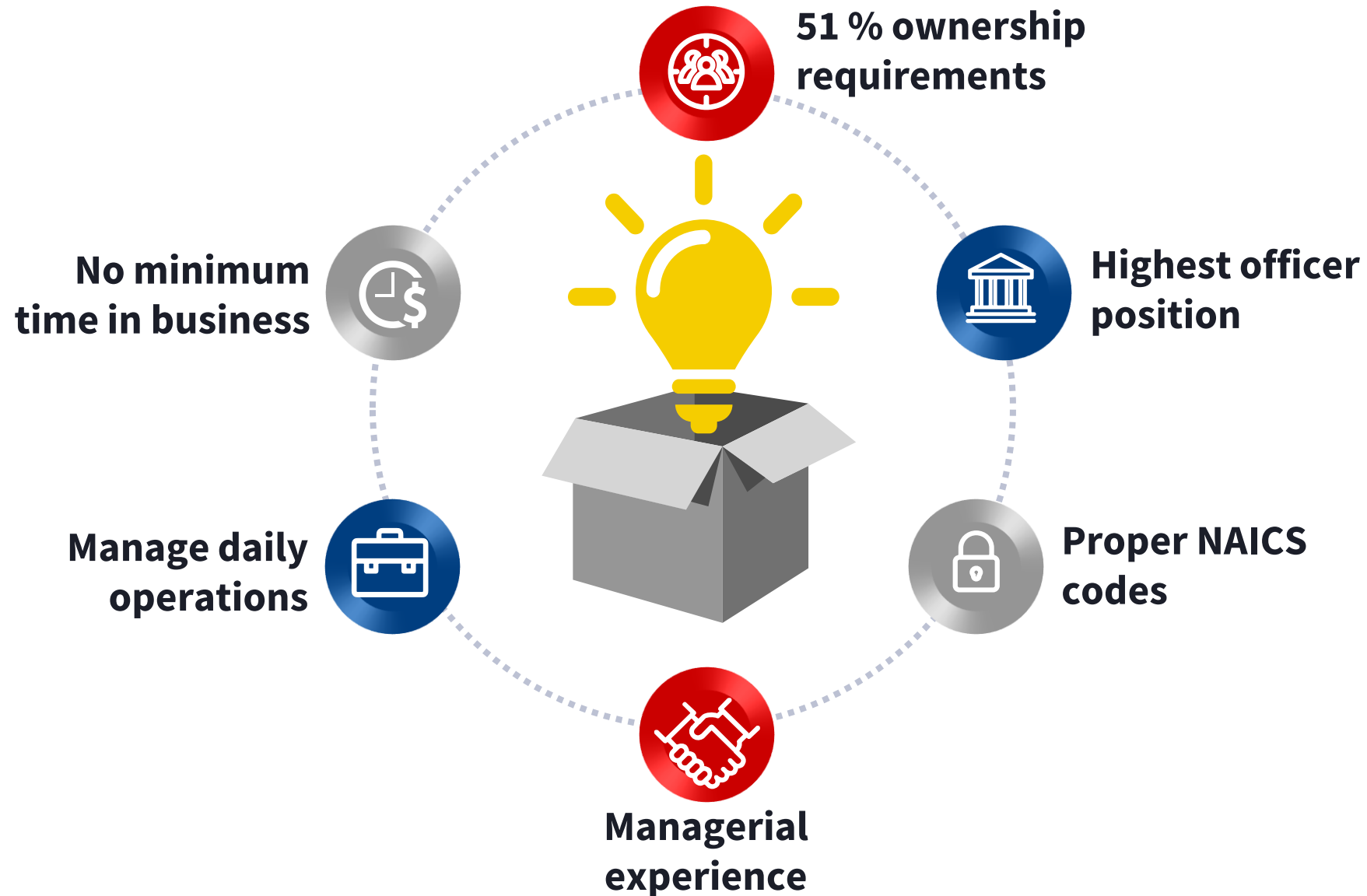
4



Sole Source

Only (1) WOSB/EDWOSB that can perform

Is the WOSB Certification Appropriate for You?



Economically Disadvantaged Requirements to Qualify



Personal net worth (assets minus liabilities) less than \$750,000



Three year average income is \$350,000 or less



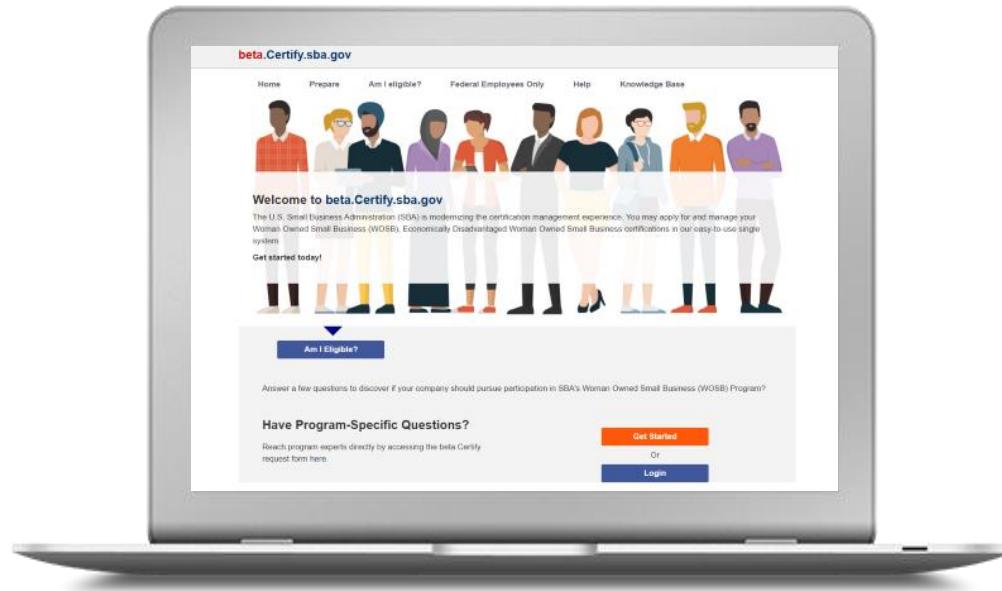
Fair market value of all assets is \$6 million or less

WOSB Eligibility Process



- Register in SAM
- Apply:
beta.certify.SBA.gov

beta.Certify.sba.gov



SBA Certification Portal

SBA's certification portal where businesses can submit documents to seek SBA WOSB/EDWOSB certifications

Automatic Migration

Pulls business information from SAM.gov

Online Forms

Forms are completed online. No longer required to upload certain SBA forms



U.S. Small Business
Administration

Changes to Women- Owned Small Business (WOSB) Federal Contracting Program

Certification Changes

- The final rule was published in the Federal Register on May 11, 2020. This final rule fully details changes to the certification process to the WOSB Program, as put forth in the 2015 National Defense Authorization Act (NDAA), with new WOSB Program regulations intended to enhance program oversight and effectiveness.
- The new WOSB Federal Contracting Program regulations will make it easier and more efficient for contracting officers to set aside contracts for, and make awards to, firms certified as WOSBs and EDWOSBs.

Certification Changes

➤ **As of October 15, 2020, businesses are required to be certified either through:**

- SBA's new, free online certification process (<https://beta.certify.sba.gov/>)

or

- through an approved TPC, at a cost, in order to compete for WOSB Program set-aside contracts.

Further Specifics on Certification Changes

All firms should be aware of the following:

- **All firms**, regardless if they are self-certified or certified by a TPC will need to create a new profile in the new platform.

- **Documents in certify.sba.gov did not transfer to the new platform.**

Certification Changes

- Women-owned small businesses that are not certified for SBA's WOSB Federal Contract Program may continue to identify as women-owned small businesses in SAM.gov, receive contract awards outside the Program, and these awards can count toward an agency's goal for awards to WOSBs.

WOSB Contracting Changes

- On October 15, SBA will begin issuing decisions on certification applications under the new application process.
- On October 15th, Contracting Officers will no longer have to verify a WOSB firm's documentation. Program participation will be displayed on the firm's SAM.gov profile.
- As outlined in the rule, SBA will expedite an application if a firm is considered an apparent awardee for a contract. Application review will be completed within 15 calendar days.
- The current WOSB Contract Administration Page will be updated to help guide federal acquisition professionals.

WOSB Contracting Changes

SBA Federal Certifications

8(a) Certification:

SBA 8(a) Case Number:
SBA 8(a) Entrance Date:
SBA 8(a) Exit Date:

[REDACTED]
06/01/2019
05/31/2028

HUBZone Certification:

HUBZone Certified?:
HUBZone Certification Date:

[] Yes [X] No

8(a) Joint Venture Certification:

8(a) JV Entrance Date:
8(a) JV Exit Date:

Women Owned - SBA Certified:

WOSB Certified?:
WOSB Certification Date:

[] Yes [X] No

Economically Disadvantaged Women Owned - SBA Certified:

EDWOSB Certified?:
EDWOSB Certification Date:

[] Yes [X] No

Further Specifics on Certification Changes

- October 15th:
 - Program applicants will submit via <https://beta.certify.sba.gov/>
 - After submission and an application is deemed sufficient, SBA must notify the applicant within 15 days if the application is complete for processing.
 - SBA has 90 days to process a complete application
 - WOSB Program Analyst will complete review of the application entirely within the new certification system.
 - WOSB Program will issue a formal letter of approval or decline
 - A declined applicant may reapply after 90 days if it has corrected the initial defect. There is no formal appeal process for applications.

Third-Party Certification Changes

- Small businesses will still be able to utilize an approved Third-Party Certifier (TPC), at a cost, to obtain WOSB or EDWOSB certification.
- Between July 15 and October 15, all firms, including those with TPC certificates, should create a new account in the new platform and submit an application by uploading their TPC certificate to SBA for initial processing.

Third-Party Certification

There are four organizations approved by the SBA to provide third-party certification. Contact them to find out about their certification process.

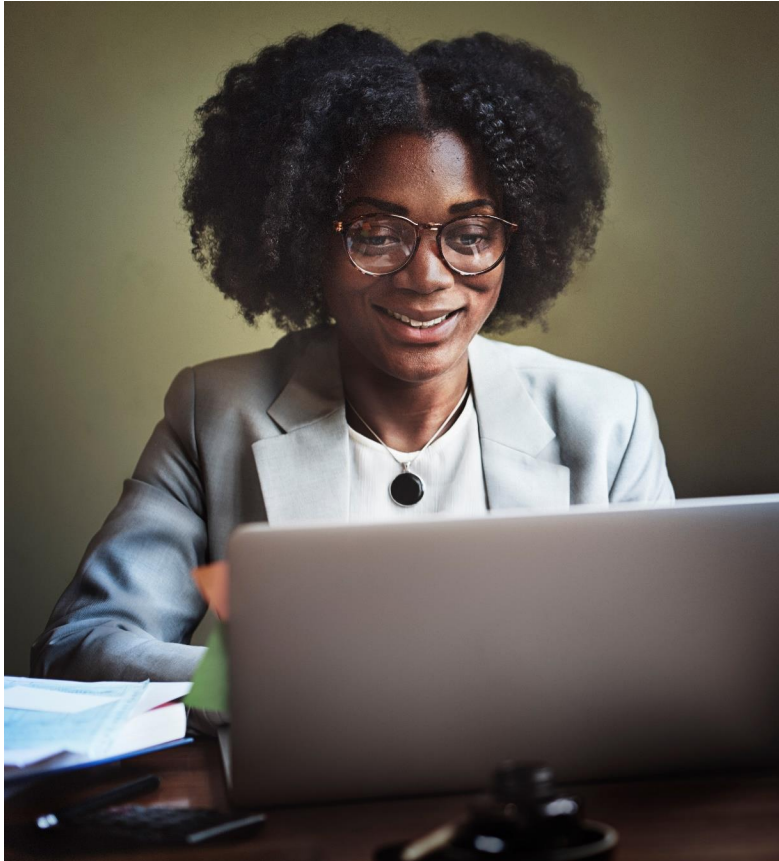
- [El Paso Hispanic Chamber of Commerce](#)
- [National Women Business Owners Corporation](#)
- [US Women's Chamber of Commerce](#)
- [Women's Business Enterprise National Council](#)

Will Other Certifications Be Accepted?

Currently, the SBA will accept current 8(a) participants, approved third-party certificates, and certifications from the CVE.

- **Current 8(a) Program Participants**—Upload most recent annual review letter or their 8(a) acceptance letter if the firm is in program year 1
- **Third-Party Certified**—Upload of WOSB and/or EDWOSB certificate
- **CVE**—Upload certificate and supporting documentation

Staying Up to Date on Changes



- For the most current information and resources about the WOSB and EDWOSB certification process, visit sba.gov/wosbready.
 - Firms can contact their local [SBA regional and district office](#), SBA resource partner, or a Procurement Technical Assistance Center (PTAC) with questions.
- SBA's WOSB website also has the latest [FAQ](#) and [certification options table](#) for more information.

What is WOSB Ready?

- WOSB Ready is SBA's campaign to raise awareness of the upcoming changes to the WOSB Contracting program.
- SBA wants small business owners to consider if they are eligible and ready to compete in the federal marketplace.
- Outreach efforts:
 - SBA will be increasing website content on Doing Business with the Government and resources available to WOSBs.
 - Highlighting success stories of successful WOSB who are program participants and received WOSB set-asides
 - Incorporating more infographics and video to explain the purpose and benefits of the WOSB Federal Contract Program
 - Partnering with ChallengeHer on upcoming virtual events

More Information

- [WOSB Ready Website](#)
- [certify.SBA.gov](#)
- [FAQs for WOSBs/EDWOSBs](#)
- [WOSB and EDWOSB Certification Options](#)
- [Qualifying NAICS for the WOSB Federal Contracting program](#)

How Are We Doing?



Do you have three minutes? Take SBA's Customer Experience Feedback Survey to help us better serve you.

This survey is intended for current and prospective small business owners who have interacted with an SBA office. All responses are anonymous. Thank you in advance for your time.

www.sba.gov/feedback

SBA - Wisconsin Offices

Wisconsin District Office

310 West Wisconsin Ave.
Suite 580W
Milwaukee, WI

Wisconsin District Office

740 Regent Street
Suite 100
Madison, WI

www.sba.gov/wi

@SBA_Wisconsin

For Questions, Email:
Wisconsin@sba.gov

TIPS/EXPERIENCE ON BETA.CERTIFY.SBA.GOV

DOCUMENT UPLOAD REQUIREMENTS
SUBMITTING THE APPLICATION
WHAT TO WATCH FOR – AM I IN?

- Upload and View Documents

- ❖ You will be prompted to upload documents only while answering questions in beta.Certify portal. You will not be able to upload documents directly to the documents tab or within the messages tab. Documents should be saved as individual PDF files (not zipped) with the proper naming convention. Acceptable characters are letters, numbers, dashes (-), and underscores (_). ex: document title_year (ex. W2_2015). Files must be 25MB or less. Do not password protect any files. Each question has a button with document name/type, if applicable. Use the button for the corresponding question to upload the document. For example, choose to answer 'Yes' for the question 'Is the applicant firm at least 51% owned and controlled by US citizens?'. Select the 'Proof of US Citizenship' button. It directs you to the Upload Document page. Select the 'Add file' button. It displays a window. Choose a file to upload and select the 'Add files' button. Select the 'Complete upload' button to finish the upload. The uploaded documents will be displayed under each question. You can also navigate to the Documents tab at the top of the application overview page to view all the documents attached to the application in one place.

WOSB DOCUMENT CHECKLIST

Qualifying individual(s) include all women claiming 51% ownership

- Active registration in the System for Award Management for the firm, available at [SAM.gov](https://sam.gov)
- Proof of U.S. citizenship (i.e., birth certificate, naturalization paper, or unexpired passport) for qualifying individual(s).
- Resume (optional)
- Joint Venture agreements if applicable
- Corporation
- Articles of Incorporation
- Copies of stock certificates (front and back)
- Stock Ledger
- Corporate Bylaws and any amendments
- Limited Liability Company (LLC)
- Operating Agreement and any amendments
- Articles of Organization and any amendments
- Partnership
- Partnership Agreement and any amendments
- Sole Proprietor
- DBA (Doing Business As) or Trade Name Certificate

WOSB VS EDWOSB

IV. The portal displays the questionnaire related to 'Women Ownership'
The question, 'Are you 51% owned and controlled by one or more economically disadvantaged women?' appears.



- Choose 'Yes' to proceed as an EDWOSB application. Alternatively, choose 'No' to continue with the WOSB application.

Watch out for this!

Is the applicant firm 51% owned and controlled by one or more women? *

- Yes
 No

Warning

The following question will allow the applicant firm to proceed with an Economically Disadvantaged WOSB (EDWOSB) application. To apply as an EDWOSB, a firm must show that it is 51% owned and controlled by one or more economically disadvantaged women.

Is the applicant firm 51% owned and controlled by one or more economically disadvantaged women? *

- Yes
 No

EDWOSB CHECKLIST

- Qualifying individual(s) include all women claiming 51% ownership and economic disadvantage
- Active registration in the System for Award Management for the firm, available at [SAM.gov](https://sam.gov)
- Proof of U.S. citizenship for qualifying individual(s)
- Resume (optional)
- Joint Venture agreements if applicable
- Corporation
- Articles of Incorporation
- Copies of stock certificates (front and back)
- Stock Ledger
- Corporate Bylaws and any amendments
- Limited Liability Company (LLC)
- Operating Agreement and any amendments
- Articles of Organization and any amendments
- Partnership
- Partnership Agreement and any amendments
- Sole Proprietor
- DBA (Doing Business As) or Trade Name Certificate
- Personal Financial Information – Required for each woman claiming economic disadvantage and for each woman’s spouse.*
- A completed and signed IRS Form 4506-T, Request for Tax Transcript
- Three most recent personal income tax returns (IRS Form 1040) including all schedules
- Three most recent W-2’s
- Detailed information regarding the value of all assets (including cash on hand and in banks, accounts and notes receivable, retirement accounts, stocks, bonds, real estate, personal property, life insurance, and any other assets), liabilities (such as loans, mortgages, tax debts, and any other liabilities), and income (including salary, investment income, real estate income, and any other income)
- *Note: SBA may consider a spouse’s financial situation in determining whether qualifying individual(s) are economically disadvantaged where the spouse has a role in the business (e.g., an officer, employee or director) or has lent money to, provided credit or financial support to, or guaranteed a loan of the business.

- Submit your Completed Application

- ❖ Once all the required information and the documents are completed and uploaded, the user must submit the application to SBA by attesting the Program Self-Certification Summary. This can only be done by the applicant. Delegates would not be able to perform this step. Navigate to the Application Overview page. Select the Individual Contributors link. Then navigate to Invitee section. Select the 'Next' button. Read and complete the declaration form by selecting each checkbox. Select the 'Attest and Submit' button. If you navigate back to the application dashboard page. You can see that the 'Activity Status' column has changed to 'Submitted.'

- Check the Status of your Application
 - ❖ Login to your beta.Certify account. On the dashboard page, view the 'Active Status' column of the Application to know the status.
- Correspond with SBA after Submission
 - ❖ Login to beta.Certify account. Click on the 'Messages' tab found at the top of the application menu on the Application overview page. Applicants will be able to communicate with the SBA agents by hitting the 'Message SBA Agent' button. Applicants will be able to communicate with the SBA agents only after the Application has been assigned.
- Revise an Application Returned During Screening
 - ❖ If the SBA requires additional information, the application will be returned to the applicant. The applicant will receive an email notification to log into beta.Certify.sba.gov to review the SBA communication there. Under the 'Documents' section, you will find a letter from the SBA analyst documenting additional information needed from the firm to accept the application for processing. The SBA analyst will re-open the sections of the application that require further information. Select the application in the Application Overview page. You will see 'Review Requested' highlighted in Red indicating the need for this section to be updated. Click on the identified section to address the issues mentioned and upload new documents if necessary. Should you have any questions about the SBA's request for additional information, use the Messages function to communicate with an SBA analyst. Note: SBA will advise each applicant within 15 calendar days whether the application is complete and suitable for evaluation. SBA will make its final determination within 90 calendar days after receipt of a complete package.

[HTTPS://BETA.CERTIFY.SBA.GOV/
EXTERNAL-USER-GUIDE.PDF](https://beta.certify.sba.gov/external-user-guide.pdf)

ALERT: SAM.gov will be down for scheduled maintenance Saturday, 10/24/2020 from 8:00 AM to 4:00 PM.

Advanced Search - Entity

Structure your search for entity registration records in SAM using a combination of criteria from multiple categories. The checkbox corresponding to each category header expands the accordion to display your options. If you select more than one search term within a category, results can meet either value, i.e. the system applies an OR logic. If you select search terms in multiple categories, results must meet both criteria, i.e. the system applies an AND logic.

Search Tips:

- You will find business types and purpose of registration in the Entity Type category.
You will find socio-economic indicators, such as SBA Certified 8(a) and HUBZone, in the Socio-Economic Status category.
You can conduct a small business search by NAICS Code using the Products and Services category.
Search terms are defined in the SAM User Guide Glossary.

Registration Status [checked] Active [] Inactive
Registrations with an Active Exclusion(s) [] Yes [] No
Registrations with Debt Subject to Offset [] Yes [] No

SEARCH CLEAR

Within an accordion, search will be performed with an OR condition. Between accordions, search will be performed with an AND condition.

[] Entity
[] Entity Type
[] Location
[checked] Socio-Economic Status

[] Minority Owned Business
[] Woman Owned Business
[] Asian-Pacific American Owned
[] Woman Owned Small Business
[] Subcontinent Asian (Asian-Indian) American Owned
[] Economically Disadvantaged Woman Owned Small Business
[] Black American Owned
[] Joint Venture Woman Owned Small Business



DSBS

Skip Navigation > Accessibility Options >

Mobile View Print Exit Help

DSBS Quick Market Search TM OnLine

Welcome to the Dynamic Small Business Search

All search form hotlinks open a new browser window.

All form fields that require typing in data have "tooltips" with data format information.



NEW FEATURES FOR MOBILE USERS:

Phone number hotlinks can be used to dial the number on mobile phones. Address hotlinks can be used to show the address in Google Maps.

SBA has verified the following certifications in DSBS: HZ, WOSB, EDWOSB, SDB. Any other certification presented in DSBS (i.e., SDVOSB) is self-certified by a firm and not verified by SBA. than these SBA certifications, DSBS is generally a self-certifying database and SBA does not make any representation as to the accuracy of the data included. The SBA strongly recommen contracting officers diligently review a bidder's small business self-certification before awarding a contract.

Location of Profile

States:

- TN - Tennessee
- TX - Texas
- UT - Utah
- VT - Vermont
- VA - Virginia
- VI - Virgin Islands
- WA - Washington
- WV - West Virginia
- WI - Wisconsin
- WY - Wyoming

Searching within a State:

(Requires exactly one state from the State list at left.)

Congressional District: Help

County: Select 1 State, then press Lookup Lookup Help

(How to make multiple selections.)

- Area Code or Phone Number Initial Fragment
- Metropolitan Statistical Area Help
- SBA Servicing Office Help
- Zip Code or Zip Code Initial Fragment

Government Certifications

8(a) Certified or 8(a) Joint Venture:

- Required (Active Certifications only)
- Required (Active Certifications and Previously Certified)
- Required (Previously Certified only)
- Not Required

Women Owned Small Business:

- Required (Active Certifications only)
- Required (Active Certifications and Previously Certified)
- Required (Previously Certified only)
- Not Required

Maximiz

WHAT ELSE SHOULD I KNOW

[LOGIN.GOV](https://login.gov)

[SAM.GOV](https://sam.gov)

[BETA.SAM.GOV](https://beta.sam.gov)

FBO TO CONTRACT OPPORTUNITIES

Use the same email for Login.gov and Beta.Sam.gov! They will then be linked.

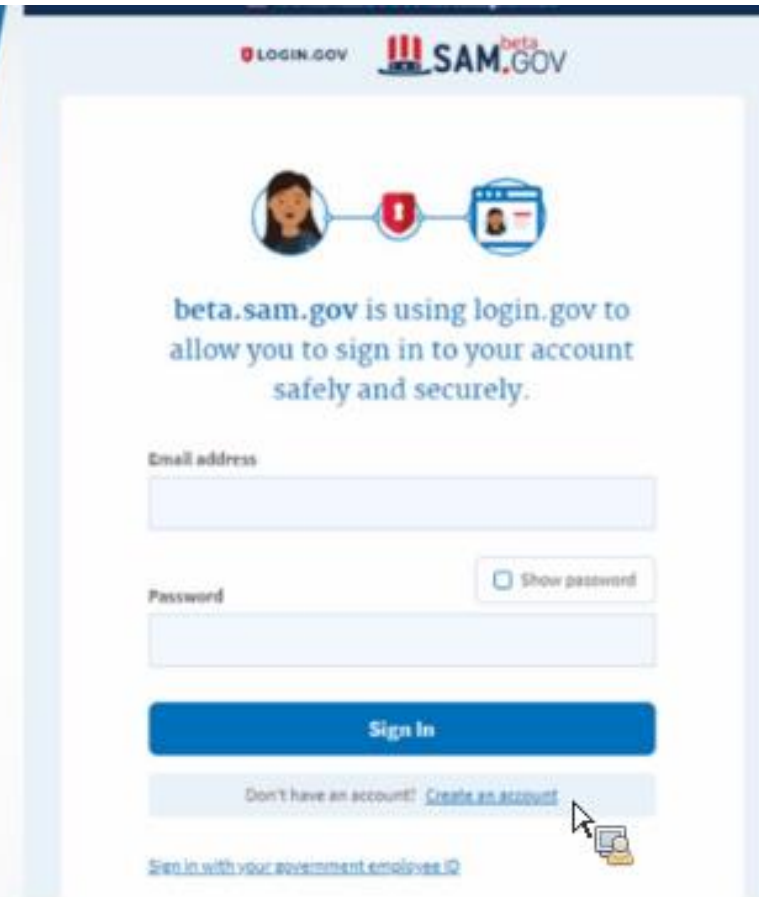
Login.gov

Why Get an Account?

- Access to additional features such as reports, saved searches, and following
- To add your entity to the Interested Vendors List
- To get roles for data management or to request access to anything not public

beta.SAM.gov utilizing login.gov for user authentication:

- Over 14K users have beta.sam.gov accounts accessible through login.gov
- Availability is 99.95% in production
- Entities and government users who **ALREADY** have a SAM.gov user account can link to that login account by using the same email



The screenshot shows the login page for beta.sam.gov. At the top, there are logos for LOGIN.GOV and beta.SAM.GOV. Below the logos is a diagram showing a person's profile icon connected to a login.gov icon and a beta.sam.gov icon. The text reads: "beta.sam.gov is using login.gov to allow you to sign in to your account safely and securely." Below this text are two input fields: "Email address" and "Password". The password field has a "Show password" checkbox. A blue "Sign In" button is positioned below the password field. At the bottom of the form, there is a link: "Don't have an account? [Create an account](#)". Below the form, there is a link: "Sign in with your government employee ID" with a small icon of a person and a key.



Stakeholder Forum

beta.SAM.gov | For People Who Make, Receive, and Manage Federal Awards

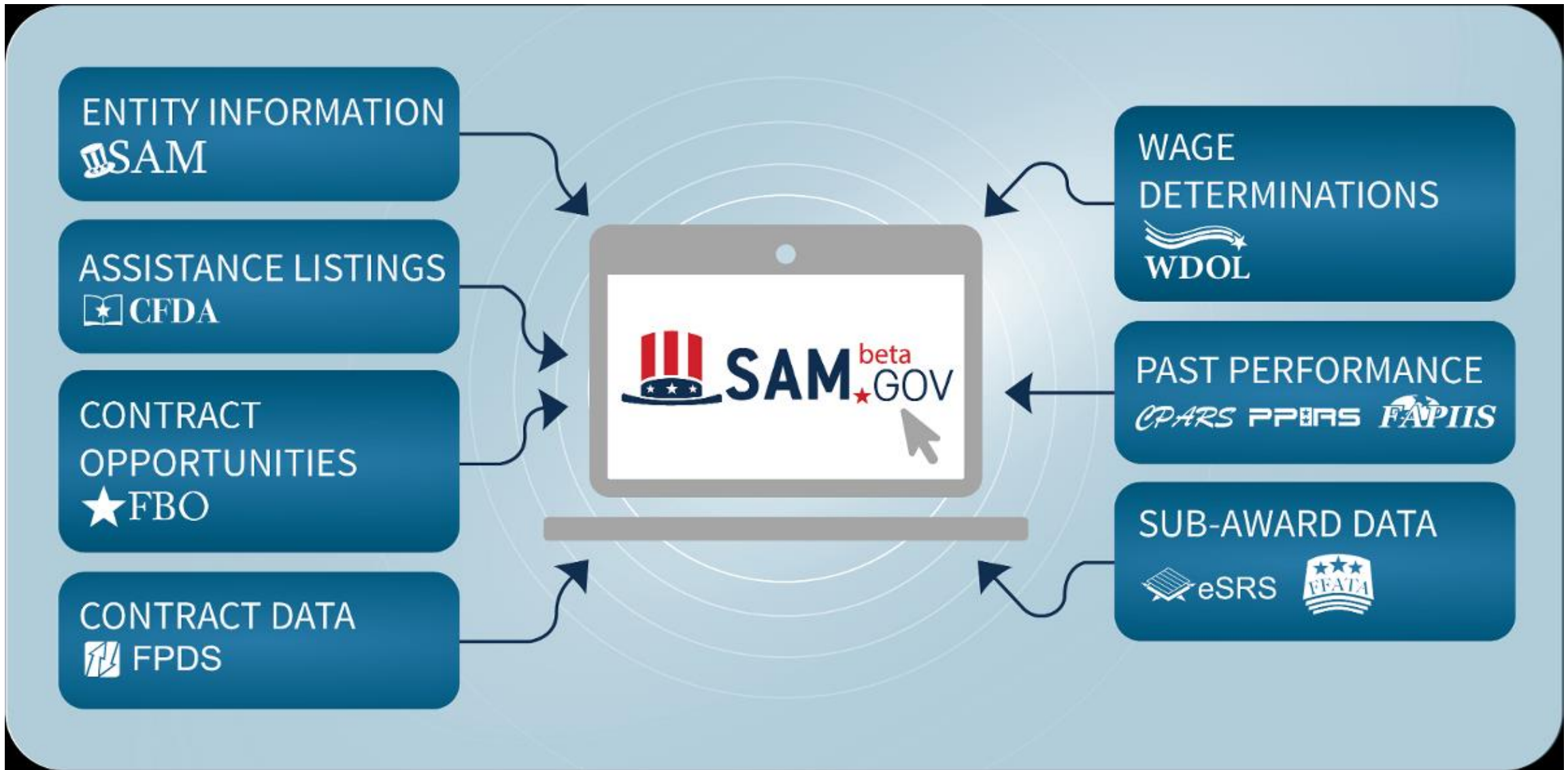


10

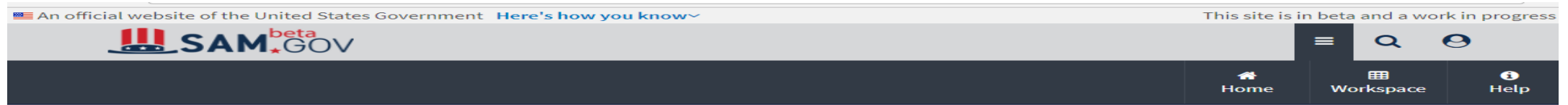
Make sure your SAM.gov registration is current!

- Is the contact person still with the company?
- Do you have a Capability Narrative in your profile?
- Do you have all the appropriate NAIC's codes listed?

The screenshot shows the SAM.gov website homepage. At the top, there is a navigation bar with links for HOME, SEARCH RECORDS, DATA ACCESS, CHECK STATUS, ABOUT, and HELP. A yellow banner in the top right corner reads "A NEW WAY TO SIGN IN - If you already have a SAM account, use your SAM email for login.gov." with a "Log In" button and a link to "Login.gov FAQs". A red alert banner below the navigation bar states: "ALERT: SAM.gov will be down for scheduled maintenance Saturday, 06/13/2020 from 8:00 AM to 1:00 PM". The main content area features a heading "Getting Started" with three columns: "Create A User Account" (with a person icon and a plus sign), "Register Entity" (with a folder icon and a plus sign), and "Search Records" (with a magnifying glass icon over a document). Below each icon is a brief description of the action. The footer includes the GSA logo and links for Search Records, Data Access, Disclaimers, Accessibility, FAPIIS.gov, and GSA.gov/IAE.



WHERE TO SIGN UP <https://beta.sam.gov/>



Sign Up

Hello! Please sign up below to create your account here.

Email

Submit

Already have an account

Sign In

FBO TO CONTRACT OPPORTUNITIES

The screenshot shows the SAM.gov website interface. At the top, there is a header with the SAM.gov logo and navigation icons. A search bar is present with the text "I'm looking for.." and a "Search" button. A dropdown menu is open, listing various categories: "All Award Data", "Assistance Listings", "Contract Opportunities" (highlighted in blue), "Contract Data", "Entity Information", "Federal Hierarchy", and "Wage Determinations". Below the search bar, there is a "Welcome" message and a "What Can I Do Here?" section. The "Contracting" section is visible, with a sub-section for "Contract Data Reports (FPDS Reports)". A red circular seal on the right side of the page reads "100% FREE TO USE Official U.S. Government Website 100% FREE TO USE".

CHANGING SEARCH FILTERS

Change Filters

Customize your search by adding or removing filters. A saved search will retain the custom filters.

Show Inactive Filter Values (Indicated by *)

- Place of Performance Location
- Place of Performance State
- Point of Contact
- PSC
- Published Date
- Response Date/Date Offers Due
- Search by Entity
- Sub-Agency

Update

Contract Opportunities

View procurement notices from... for Federal business. These include... notices and sole source notices... account.

Contract Opportunities Search

- Search by keyword, solicitation...
- Accounts are not required to v... your entity to an opportunity... opportunities change.

Status

Active Only

Keywords

Department of Ener...

Response/Date Offers Due

From: Month Day Year
To: Month Day Year

Department/Ind. Agency
ENERGY, DEPARTMENT OF

Sub-tier
ENERGY, DEPARTMENT OF

Office
BROOKHAVEN NATL LAB -DOE CONTRACTOR

**NOUN: SERVOCYLINDER NSN: 1650-01-173-978
0 PIN: 27140-6**

SOLICITATION

Last Updated Date Jun 3, 2020

Current Date Offers Due May 18, 2020 (1)

Last Published Date May 18, 2020

Type
Updated Combined
Synopsis/Solicitation

SET ASIDE SEARCH FOR WOSB OR EDWOSB

Filters:

- Federal Organizations:** Enter Code or Name
- Type of Notice:** Select...
- Entity Name/Unique Entity ID (DUNS):** Search DUNS
- Service Classifications:** NAICS, PSC
- Set Aside:** Women-Owned Small Business (WOSB) Program Set-Aside (FAR 19.15), Economically Disadvantaged WOSB (EDWOSB) Program Set-Aside (FAR 19.15), **Economically Disadvantaged WOSB (EDWOSB) Program Sole Source (FAR 19.15)**

Search Results:

- NOUN: SERVOCYLINDER NSN: 1650-01-173-978 0 PIN: 27140-6**
SOLICITATION
Department/Ind. Agency: DEPT OF DEFENSE
Sub-tier: DEFENSE LOGISTICS AGENCY (DLA)
Office: DLA AVIATION AT OKLAHOMA CITY, OK
Contract Opportunities: Notice ID: SPRTA1-20-R-0158, Current Date Offers Due: Jun 17, 2020, Last Updated Date: May 18, 2020, Last Published Date: May 18, 2020, Type: Original Solicitation
- Repair Various Sidewalks, Ramps, and Stairs**
This solicitation is designated a 100% HUBZone Small Business set aside. A single award acquisition will be made. The awardee must be HUBZone Small
Contract Opportunities: Notice ID: FA885820B0002, Current Response Date: Jul 7, 2020, Last Updated Date: May 18, 2020, Last Published Date: May 18, 2020, Type: Original Presolicitation
- Control Indicator Units**
SOURCES SOUGHT \ NOTICE OF PROPOSED CONTRACT ACTION (NOPCA).
The Air Force Life Cycle Management Center, Cryptologic and Cyber System
Contract Opportunities: Notice ID: FA8307-20-R-0102, Current Response Date: May 27, 2020, Last Updated Date: May 18, 2020, Last Published Date: May 18, 2020, Type: Original Sources Sought

SET ASIDE EXAMPLE

RE: SBA slid x | Inbox - kcg x | 18 Google Cal x | Log Into Yo x | DISH Netw x | Client Sele x | SBA - SBA F x | NAICS Sear x | beta.SAM.g x

beta.sam.gov/opp/4c3e942bc4e546209ba0710c71af7dbe/view?keywords=&sort=-modifiedDate&index=opp&is_active=true&page=1&opp_response_date_filter_model=%...

Logo Not Available

47--HOSE ASSEMBLY, NONME

ACTIVE Contract Opportunity

Notice ID
SPE7M120Q0802

Related Notice

Department/Ind. Agency
DEPT OF DEFENSE
Sub-tier
DEFENSE LOGISTICS AGENCY (DLA)
Major Command
DLA MARITIME
Sub Command
DLA MARITIME COLUMBUS
Office
DLA LAND AND MARITIME

Contract Opportunity

General Information

Classification

Description

Attachments/Links

Contact Information

History

What you think matters!

Provide Feedback

General Information

Contract Opportunity Type: Combined Synopsis/Solicitation (Original)
All Dates/Times are: (UTC-04:00) EASTERN STANDARD TIME, NEW YORK, USA
Original Published Date: May 18, 2020 02:47 pm EDT
Original Date Offers Due: Jun 02, 2020
Inactive Policy: Manual
Original Inactive Date: Jul 02, 2020
Initiative:
• None

Classification

Original Set Aside: Women-Owned Small Business (WOSB) Program Set-Aside (FAR 19.15)
Product Service Code: 47 - PIPE, TUBING, HOSE, AND FITTINGS
NAICS Code: 332999 - All Other Miscellaneous Fabricated Metal Product Manufacturing
Place of Performance:

Three key points for IVL:

1. User must be signed in
2. User must be linked to an entity
3. Contracting officer must enable or disable ability to see Interested Vendors List

Interested Vendors List

- User must still be a signed in user to 'add' an entity to the IVL
- Each IVL is:
 - still a tab on the specific notice
 - now sortable by entity name or date added
- IVL Entry shows additional Entity information:
 - Entity name
 - UEI (DUNS)
 - CAGE
 - Address
 - NAICS

61--ARMATURE-ROTOR,GENE

Contract Opportunity

Interested Vendors List

What you think matters!

Provide Feedback

Vendor ID: ARMATEL-13-W-0407

Office: Air Force Materiel Command

Location: PR/PC Tinker AFB

Interested Vendors List

Add Me to the Interested Vendors List

No results found.

Sort By: Date Added

DEFENSE UNITED STATES OF AMERICA

Contract Opportunity

Interested Vendors List

What you think matters!

Provide Feedback

Interested Vendors List

Remove Me from the Interested Vendors List

Showing 1 - 4 of 4 results.

Sort By: Date Added

REL SYSTEMS, INC.

UEI (Unique Entity Identifier): 60899920

CAGE Code: 308P1

Address: P.O. BOX 22102 UNITED STATES

Contact: [Redacted]

NAICS Classifications

WISCONSIN TPC



WOMEN'S BUSINESS DEVELOPMENT CENTER



- Certify WBEs
- Provide capacity building programs and services
- Facilitate procurement opportunities



Thank You
Women's Business Development Center
Jessie Leonard, Associate Director
414-395-4564

Jleonard@wbdc.org

www.wbdc.org

www.wbenc.org

UPCOMING TRAINING - EVENTS

ACQUISITION HOUR LIVE WEBINAR SERIES

- October 27, 2020

Introduction to Certifications Available to Minority Owned Businesses

[CLICK HERE](#) for additional information

Presented by Tondra Davis, WI Department of Administration – Shane Mahaffy, U.S. Small Business Administration – Benjamin Blanc, Wisconsin Procurement Institute

- November 17, 2020

Changes, Delays and Disputes in Federal Construction Contracts

[CLICK HERE](#) for additional information

Presented by Helen Henningsen, Wisconsin Procurement Institute

CYBER FRIDAY LIVE WEBINAR SERIES

- | | | | |
|----------------------|--|---------------------|---|
| Sept 11, 2020 | A Deep Dive into DFARS 252.204-7012 - Looking beyond NIST 800-171 r1 | Dec 4, 2020 | Securing the Supply Chain - "No man is an island" |
| Sept 25, 2020 | Information Security - An overview of programs, general requirements and resources | Dec 18, 2020 | Developing and implementing practices, policies and procedures using CMMC reference documents |
| Oct 9, 2020 | Economic Espionage - You have what they want. | Jan 8, 2021 | The other side of CMMC |
| Oct 23, 2020 | Guarding and Securing Intangibles - Protecting what you cannot see and touch | Jan 22, 2021 | Overview of CMMC Level 1 |
| Nov 6, 2020 | Tools, practices and resources for your cyber-security toolbox | Feb 5, 2021 | Embarking on the path to CMMC Level 3 |
| Nov 20, 2020 | An overview of cyber-threats - What you can't see - can put you out of business! | Feb 19, 2021 | Preparing for a CMMC Certification assessment |
| | | Mar 5, 2021 | CMMC Level 3 - Completing the steps needed to protect Controlled Unclassified Information. |

PRESENTED BY



WISCONSIN GOVERNMENT SALES OPPORTUNITIES WITH LOCAL GOVERNMENTS

A Virtual Series presented by the Wisconsin Procurement Institute and Guest Speakers.

VIRTUAL - 11:00am - Noon

- **November 4, 2020:** City of Green Bay, UW-Green Bay, the Green Bay Area Public School District, and the Northeast Wisconsin Technical College
- **November 10, 2020:** Walworth County, Waukesha County, and the Milwaukee Area Technical College
- **November 18, 2020:** Dane County and UW–Madison

Register at www.wispro.org

Questions – contact Michael Steger at michaels@wispro.org or 414-270-3600

- SAVE THE DATE -



December 8-10, 2020

The first virtual marketplace will connect statewide business owners looking to do business with state, federal and local governments, as well as the private sector, in a virtual format over the course of a week.

More info at <https://www.wispro.org/event/marketplace-2020-virtual/>



Developing and Growing Government Contractors

December 8-10, 2020

The Contracting Academy is an opportunity for businesses to grow their technical knowledge of contracting with the State of Wisconsin, Federal Government and Government Prime contractors. This series of workshops will benefit established businesses looking to grow and develop their government sales.

More info at <https://www.wispro.org/event/the-contracting-academy-virtual/>

CONTINUING PROFESSIONAL EDUCATION



CPE Certificate available, please contact:

Benjamin Blanc

benjaminb@wispro.org

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