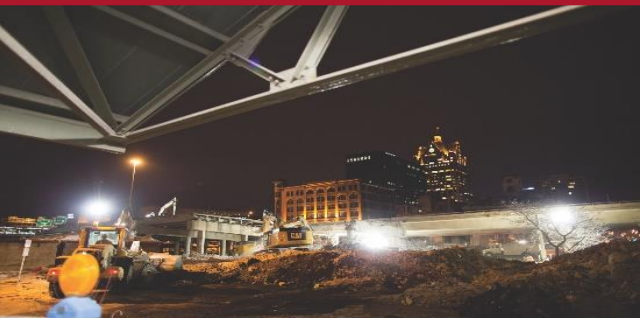


# THE FUTURE OF SAM.GOV

## ACQUISITION HOUR WEBINAR

January 20, 2021



# WEBINAR ETIQUETTE

## PLEASE

- Log into the GoToMeeting session with the name that you registered with online
- Place your phone or computer on MUTE
- Use the CHAT option to ask your question(s).
  - We will share the questions with our guest speaker who will respond to the group

## THANK YOU!

# ABOUT WPI SUPPORTING THE MISSION

**Celebrating 32 Years of  
serving Wisconsin Business!**

# Assist businesses in creating, developing and growing their sales, revenue and jobs through Federal, state and local government contracts.

- **INDIVIDUAL CONSELING** – At our offices, at clients facility or via telephone/GoToMeeting
- **SMALL GROUP TRAINING** – Workshops and webinars
- **CONFERENCES** to include one on one or roundtable sessions

**Last year WPI provided training at over 100 events and provided service to over 1,200 companies**

*WPI is a Procurement Technical Assistance Center (PTAC) funded in part by the Defense Logistics Agency (DLA), WEDC and other funding sources.*

# WPI OFFICE LOCATIONS

## ▪ MILWAUKEE

- *Technology Innovation Center*

## ▪ MADISON

- *FEED Kitchens*
- *Dane County Latino Chamber of Commerce*
- *Wisconsin Manufacturing Extension Partnership (WMEP)*
- *Madison Area Technical College (MATC)*

## ▪ CAMP DOUGLAS

- *Juneau County Economic Development Corporation (JCEDC)*

## ▪ STEVENS POINT

- *IDEA Center*

## ▪ APPLETON

- *Fox Valley Technical College*

## ▪ OSHKOSH

- *Fox Valley Technical College*
- *Greater Oshkosh Economic Development Corporation*

## ▪ EAU CLAIRE

- *Western Dairyland*

## ▪ MENOMONIE

- *Dunn County Economic Development Corporation*

## ▪ LADYSMITH

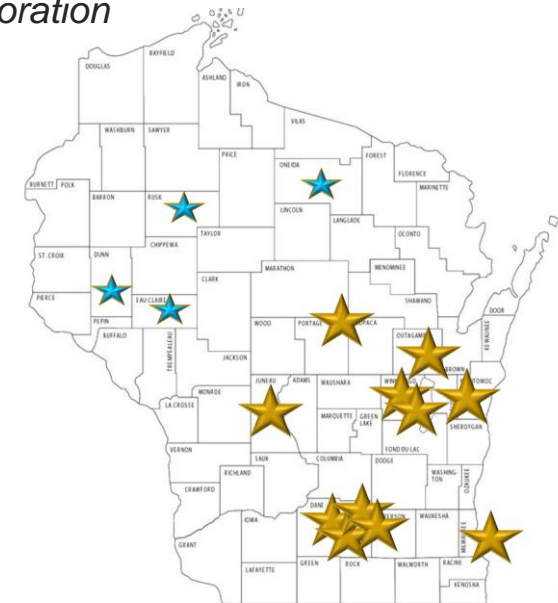
- *Indianhead Community Action Agency*

## ▪ RHINELANDER

- *Nicolet Area Technical College*

## ▪ GREEN BAY

- *Advance Business & Manufacturing Center*





Search ...

BLOG SERVICES ABOUT **CLIENT PORTAL** SPONSORSHIP CONTACT



- EVENT CALENDAR
- FEDERAL GOVERNMENT
- STATE & LOCAL GOVERNMENT
- GRANTS
- SUCCESS & AWARDS
- FAQS

**CURRENT EDITION OF THE WPI NEWSLETTER**

[www.wispro.org](http://www.wispro.org)

**UPCOMING EVENTS**

- WED 21** Acquisition Hour: Government Property Management for Federal Contractors and Subcontractors  
August 21 @ 12:00 pm - 1:00 pm
- THU 22** Advancing Cybersecurity in the Industry, Energy, Water Nexus – Oshkosh, WI  
August 22 @ 9:00 am - 3:00 pm  
Oshkosh WI
- THU 22** NDIA Great Lakes Chapter 10th Anniversary – Milwaukee, WI  
August 22 @ 12:30 pm - 7:30 pm  
Brookfield Wisconsin
- SEP 11** Acquisition Hour: The End of the Fiscal Year is Here – What is Hot and What is Not  
September 11 @ 12:00 pm - 1:00 pm

[View More...](#)

**CURRENT OPPORTUNITIES (1)**

**GET STARTED WITH THE BASICS**

Questions & answers on how to get started.

[GET STARTED](#)

**SIGN-UP FOR OUR NEWSLETTER**

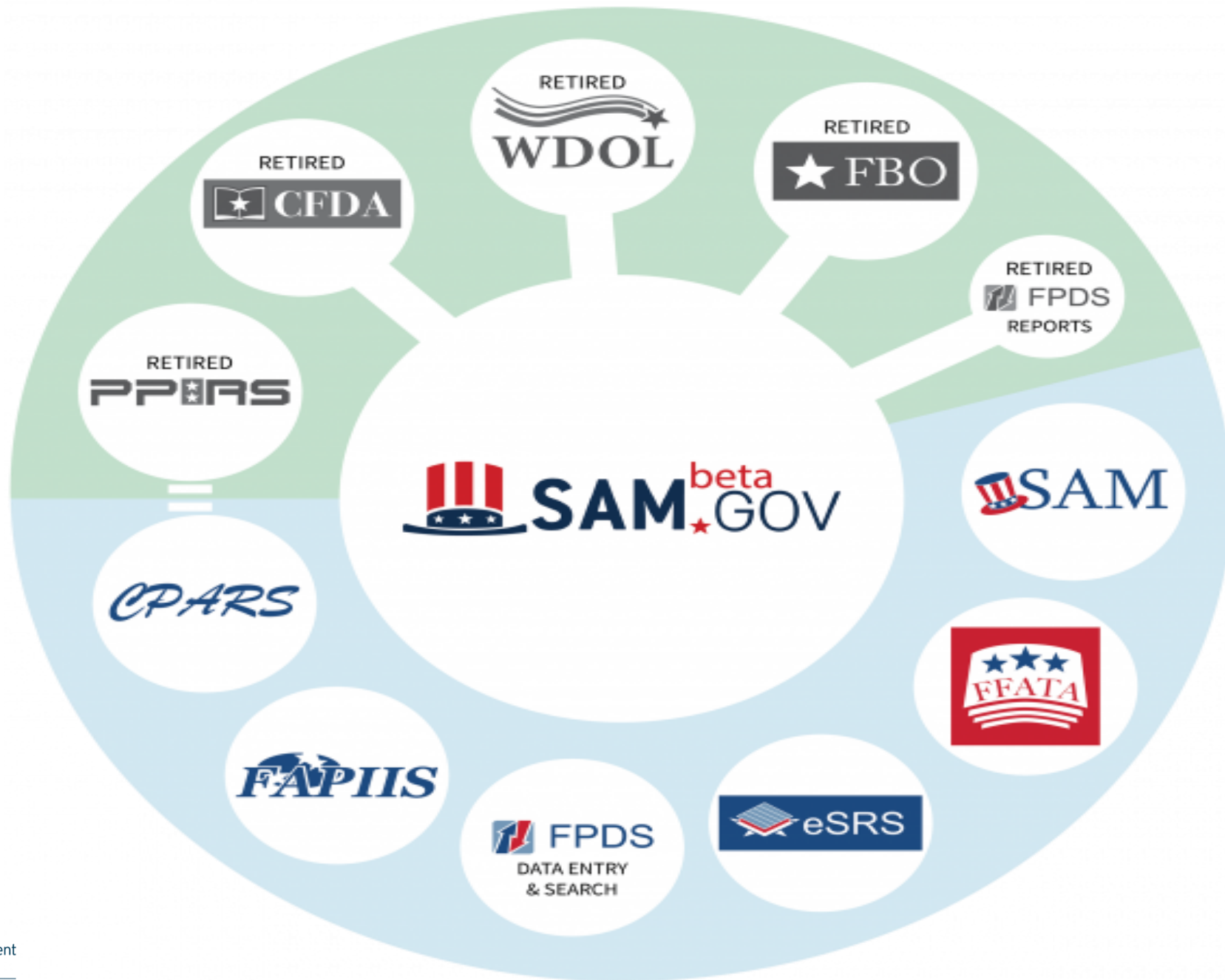
Stay up-to-date with the latest WPI news.

[SIGN UP](#)

**HAVE A QUESTION? WE'RE HERE TO HELP.**

One of our staff of experts is available to answer your questions.

[GET HELP](#)



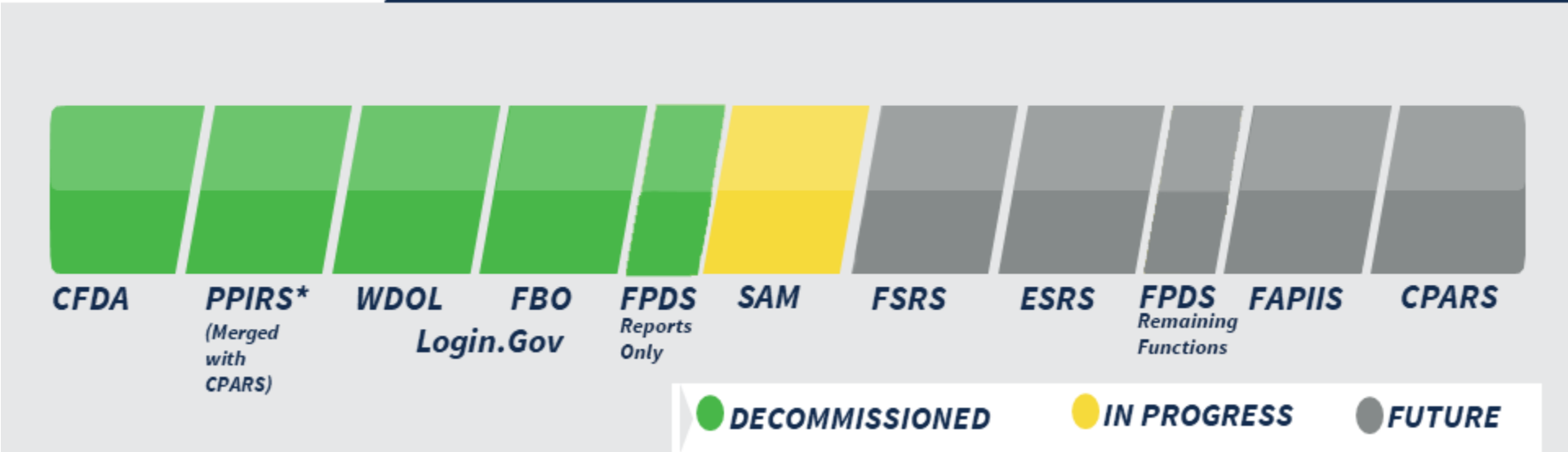
# INTEGRATED AWARD ENVIRONMENT (IAE)

- **Entity Information:** System for Award Management (SAM.gov) – Registrations and Exclusions
- **Contract Opportunities:** Federal Business Opportunities (fbo.gov)
- **Contract Data:** Federal Procurement Data System (fpds.gov)
- **Sub-Award Data:** Electronic Subcontracting Reporting System (eSRS.gov), Federal Funding Accountability and Transparency Act Subaward Reporting System (fsrs.gov)
- **Wage Determinations:** Wage Determinations OnLine (wdol.gov)
- **Past Performance:** Contractor Performance Assessment Reporting System (cpars.gov), Past Performance Information Retrieval System (ppirs.gov), Federal Awardee Performance and Integrity Information System (fapiis.gov)
- **Assistance Listings:** Catalog of Federal Domestic Assistance (cfda.gov)

# STATUS



## LEGACY SITE DECOMMISSION STATUS



Suggest using the same email for Login.gov as eSRS, SAM.gov, FPDS.gov, etc.  
They will then be linked.

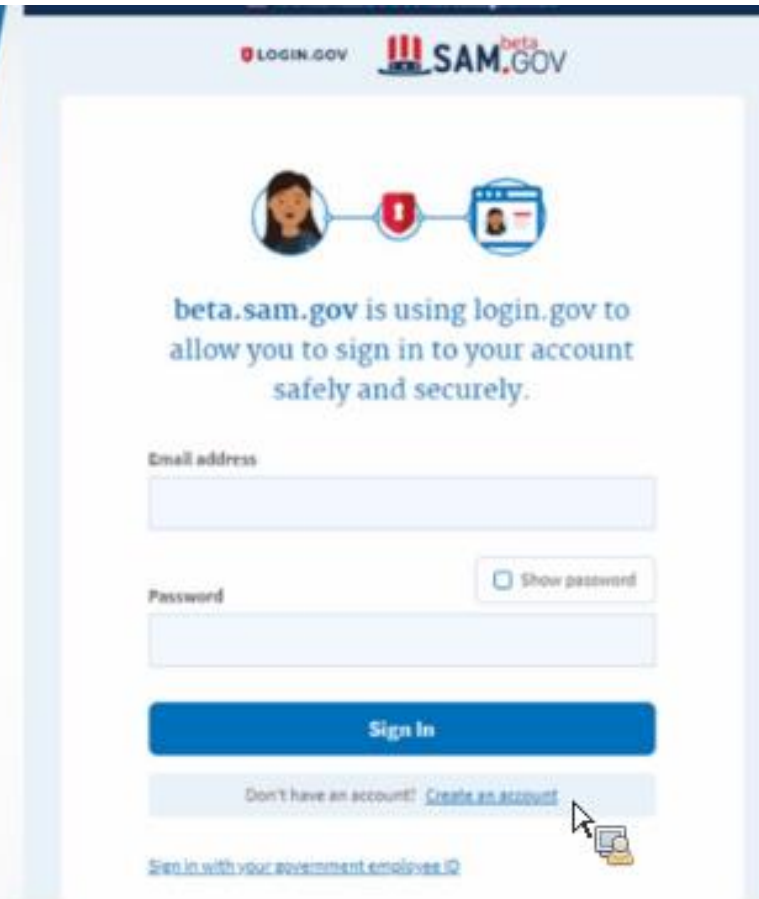
## Login.gov

### Why Get an Account?

- Access to additional features such as reports, saved searches, and following
- To add your entity to the Interested Vendors List
- To get roles for data management or to request access to anything not public

### beta.SAM.gov utilizing login.gov for user authentication:

- Over 14K users have beta.sam.gov accounts accessible through login.gov
- Availability is 99.95% in production
- Entities and government users who **ALREADY** have a SAM.gov user account can link to that login account by using the same email



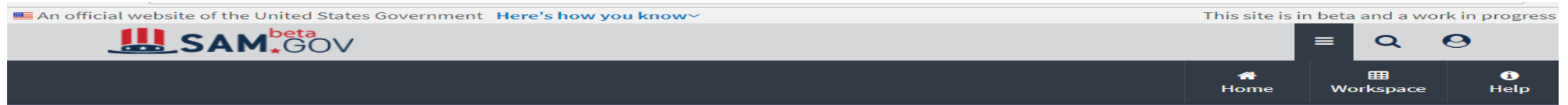
Stakeholder Forum

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10

# WHERE TO SIGN UP <https://beta.sam.gov/>



## Sign Up

Hello! Please sign up below to create your account here.

Email

Submit

Already have an account

Sign In

# CREATING YOUR PROFILE



Profile Account Details

Account Details

My Roles

Following

PROFILE

## Account Details

### Identifying Information

**Name:** Kim Garber  
**Email:** kimg@wispro.org  
**Business Phone:**

### Entity Information

**Entity:** WISCONSIN PROCUREMENT INSTITUTE  
CAGE: 1GFND | DUNS: 607966744  
WAUWATOSA, WI, USA

### Terms of Use Agreements

You have no agreements

### Public API Key

Only request an API key if your profile will individually access data from this site via an API. If you remove the web interface or from an agency system, then you do not need an API key. If you remove the wait 24 hours before you can request a new API key.

Request API Key

Deactivate Account

## How do I migrate a legacy role to bet.SAM.gov?

You will have the opportunity to migrate your existing roles from the legacy systems. Your account and password in the legacy system must be active in order to migrate your role.

### Steps to Migrate Role:

- Login to beta.sam.gov
- Navigate to user profile
- Select "Migrate My Role" from left menu
- Select legacy system you wish to migrate
- Enter the LoginID and Password FOR THE LEGACY SYSTEM
- Look for green "success" message in lower right corner
- You can confirm success by going to "My Roles" and you should see your role displayed in the table.

## What if I cannot migrate my role?

If you are not able to migrate your role to beta.sam.gov, you can request the role from your administrator with the following steps:

- Login to beta.sam.gov
- Navigate to user profile
- Select "My Roles" from left side menu
  - You should select the organization for which you are performing the specific functions of that role. This organization may be the same or different from the organization where you work.
- Click blue "Request role" button
- Fill out the form
- Click "submit"

# GRANTS

**NOW CALLED ASSISTANCE LISTINGS**

# Legacy website: CFDA – Grants.gov Now called **Assistance Listings**

Each assistance listing is associated with a unique five digit CFDA (Catalog of Federal Domestic Assistance) number. Once you identify a federal assistance listing that you're interested in, you can link directly to grant opportunities on Grants.gov or follow up with that specific agency using the contact information provided.

The screenshot shows the SAM.gov website interface for Assistance Listings. The top navigation bar includes the SAM.gov logo and a search bar. Below the navigation bar, there is a search results section with a sidebar on the left and a main content area on the right. The sidebar contains filters for Status (Active Only), Keywords, Published Date, and Updated Date. The main content area displays search results for 'Priority Grant Competition' and 'Organic Certification Cost Share Programs'. Each result includes a description, the department/agency name, and key details such as CFDA Number, Funded status, Last Updated Date, and Type of Assistance.

Assistance Listing	CFDA Number	Funded	Last Updated Date	Type Of Assistance
Priority Grant Competition	91.005	Yes	Nov 14, 2019	B - Project Grants
Organic Certification Cost Share Programs	10.171	Yes	Nov 5, 2019	B - Project Grants, C - Direct Payments for Specified Use

Saved Searches

Status  
 Active Only

Keywords

Clear All

Published Date  
 From: Month, Day, Year  
 To: Month, Day, Year

Updated Date  
 From: Month, Day, Year  
 To: Month, Day, Year

Federal Organizations  
 Search Federal Organizations

Department/Ind. Agency

Sub-tier

Eligibility  
 Beneficiaries

### Search Results

Showing 1 - 10 of 10 results

Sort By: Relevance

**Capacity Building Assistance to Strengthen Public Health Immunization Infrastructure and Performance – financed in part by the Prevention and Public Health Fund (PPHF)** Assistance Listing

CFDA Number: 93.733  
 Funded: No  
 Last Updated Date: Aug 28, 2019  
 Type Of Assistance: B - Cooperative Agreements

Department/Ind. Agency: HEALTH AND HUMAN SERVICES, DEPARTMENT OF

**Mobilization For Health: National Prevention Partnership Awards** Assistance Listing

CFDA Number: 93.311  
 Funded: No  
 Last Updated Date: Sep 19, 2019  
 Type Of Assistance: B - Project Grants

Department/Ind. Agency: HEALTH AND HUMAN SERVICES, DEPARTMENT OF

**Research, Monitoring and Outcomes Definitions for Vaccine Safety** Assistance Listing

CFDA Number: 93.344  
 Funded: Yes  
 Last Updated Date: Sep 19, 2019  
 Type Of Assistance: B - Cooperative Agreements

Department/Ind. Agency: HEALTH AND HUMAN SERVICES, DEPARTMENT OF

**Prevention and Public Health Fund (Affordable Care Act): Enhanced Surveillance for New Vaccine Preventable Disease** Assistance Listing

CFDA Number: 93.533  
 Funded: No  
 Last Updated Date: Aug 28, 2019  
 Type Of Assistance: B - Cooperative Agreements

Department/Ind. Agency: HEALTH AND HUMAN SERVICES, DEPARTMENT OF

**PPHF Capacity Building Assistance to** Assistance Listing

Department/Ind. Agency

Sub-tier

Eligibility  
 Beneficiaries

Applicants

Assistance Type

Location Zip

**Prevention and Public Health Fund (Affordable Care Act): Enhanced Surveillance for New Vaccine Preventable Disease** Assistance Listing

CFDA Number: 93.533  
 Funded: No  
 Last Updated Date: Aug 28, 2019  
 Type Of Assistance: B - Cooperative Agreements

Department/Ind. Agency: HEALTH AND HUMAN SERVICES, DEPARTMENT OF

The purpose of the program is to support a network of sites that provide surveillance and data collection on new vaccine use, the impact of new and up...

**Emerging Infections Sentinel Networks** Assistance Listing

CFDA Number: 93.860  
 Funded: No  
 Last Updated Date: Aug 26, 2019  
 Type Of Assistance: B - Cooperative Agreements

Department/Ind. Agency: HEALTH AND HUMAN SERVICES, DEPARTMENT OF

In its 1994 monograph, Addressing Emerging Infectious Disease Threats – A Prevention Strategy for the United States, the Centers for Disease Control a...

**PPHF Capacity Building Assistance to Strengthen Public Health Immunization Infrastructure and Performance financed in part by Prevention and Public Health Funds** Assistance Listing

CFDA Number: 93.539  
 Funded: No  
 Last Updated Date: Aug 26, 2019  
 Type Of Assistance: B - Cooperative Agreements

Department/Ind. Agency: HEALTH AND HUMAN SERVICES, DEPARTMENT OF

Program activities under this funding will support efforts to transition immunization programs supported by Section 317 funding to the healthcare envi...

**Ebola Support: Transmission and Prevention** Assistance Listing

What you think matters!

**FBO**

**NOW CALLED CONTRACT OPPORTUNITIES**



FBO.gov has now been moved to [beta.SAM.gov](https://beta.SAM.gov) and is now known as **Contract Opportunities**

beta.SAM.gov is now the authoritative source for finding contract opportunities



#### Get to know beta.SAM.gov by searching opportunities



beta.SAM.gov is now home to all active contract opportunities formerly posted to FBO.gov

Read the [Quick Start Guide](#) and get familiar with beta.SAM.gov's features

[Search Contract Opportunities](#)

#### Create an account to unlock advanced features



Users with accounts have the ability to save searches, follow opportunities, and join interested vendor lists

Read the [Quick Start Guide](#) and get up and running on beta.SAM.gov

[Sign up for beta.SAM.gov](#)



# Contract Opportunities Splash Page



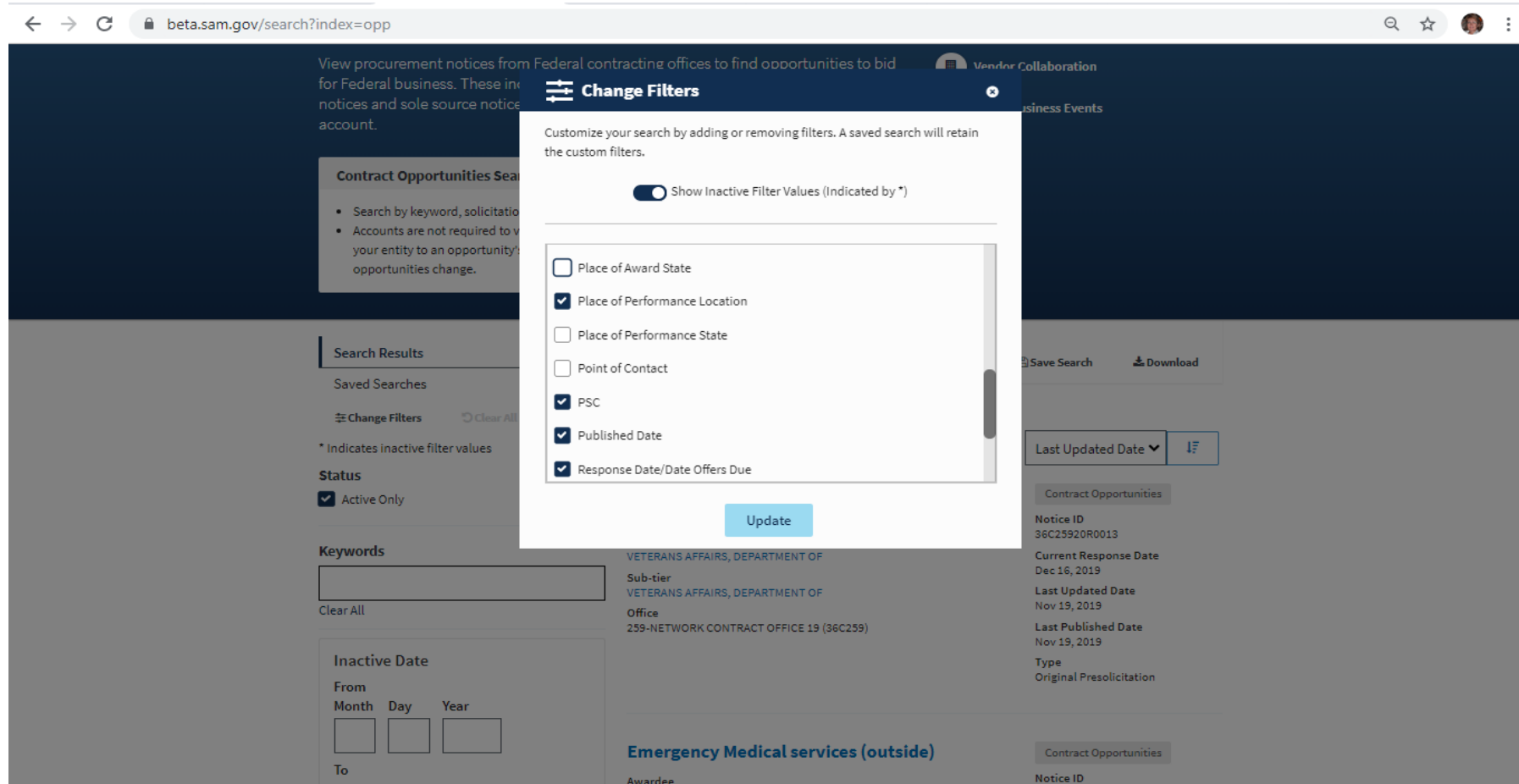
Stakeholder Forum

[beta.SAM.gov](https://beta.SAM.gov) | For People Who Make, Receive, and Manage Federal Awards

# SEARCH AGENTS AND WATCH LISTS WILL NOT BE MIGRATED FROM FBO.GOV TO BETA.SAM.GOV

- Contract Opportunities in beta.SAM.gov
  - Improved search
  - Interested Vendor List functionality
  - New Contract Opportunities display page
  - FBO reports for government users

# PREPARING FOR SEARCHES IN CONTRACT OPPORTUNITIES



# SEARCH EXAMPLE – KEYWORD “JANITORIAL” IN “WISCONSIN”

More alerts

**SAM<sup>beta</sup>.GOV** Sign in

Home Data Bank Data Services Learning Center

**Contract Opportunities**

**Search Results**

Showing 1 - 2 of 2 results

Sort By: Relevance

**Keywords**

janitorial x

**Active Only**

**Contract Opportunity**

**Kitchen Personnel Services**

Department/Ind. Agency: DEPARTMENT OF DEFENSE

Sub-tier: DEPT OF THE ARMY

Office: W7N8 USPFO ACTIVITY WIANG 128

**Solicitation for Offers No: GS-OSP-LWI00301**

Procurement Type: Pre-solicitation

Date Posted: 05/25/2018

Statement of Requirements: The U.S. Government currently occupies office and re...

Department/Ind. Agency: GENERAL SERVICES ADMINISTRATION

Sub-tier: ...

**SAM<sup>beta</sup>.GOV**

Logo Not Available

**Kitchen Personnel Services**

**Contract Opportunity**

ACTIVE

Notice ID: W50S9G20Q0002

Related Notice

Department/Ind. Agency: DEPARTMENT OF DEFENSE

Sub-tier: DEPT OF THE ARMY

Office: W7N8 USPFO ACTIVITY WIANG 128

**General Information**

Contract Opportunity Type: Sources Sought (Original)

All Dates/Times are: (UTC-06:00) CENTRAL STANDARD TIME, CHICAGO, USA

Original Published Date: Nov 15, 2019 07:30 am CST

Original Response Date: Nov 27, 2019 12:00 pm CST

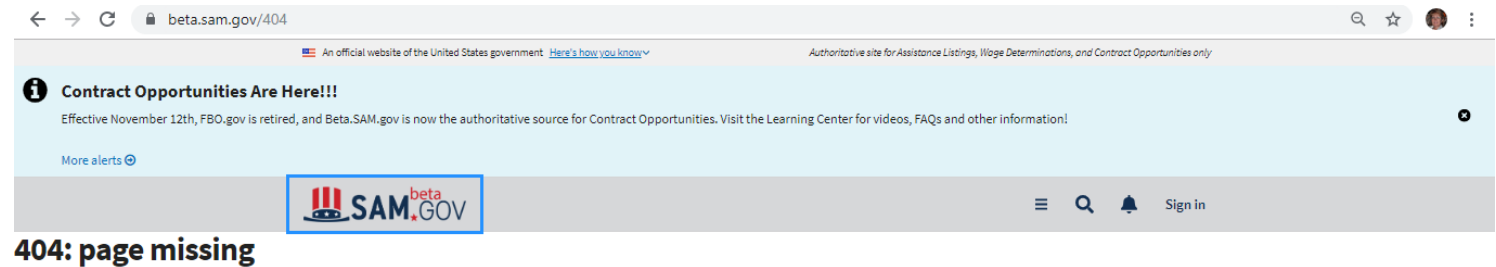
Inactive Policy: 15 days after response date

Original Inactive Date: Dec 12, 2019

Initiative: None

# BE PATIENT DURING THE TRANSITION

Pages often respond slowly or receive an error



Keep trying or call WPI or FSD



# Searching

- User must still be a signed in user to 'save a search'
- User can save a search for any domain including the Contract Opportunities domain
- User can add more filters to your search through the 'change filters' button
- Contract Opportunity Notice Types:
  - Consolidated Justification Type
  - Solicitation Type (New)
- Product Service Codes:
  - Now allow input down to actual 4 digit PSC
  - Filtering at higher levels will pull everything below into results

The screenshot displays the SAM.gov search interface. A 'Change Filters' dialog box is open, allowing users to customize their search by adding or removing filters. The dialog includes a toggle for 'Show Inactive Filter Values (Indicated by \*)' and a list of filters such as 'Additional Reporting', 'Authority', 'Awarded Location', 'Contract Award Dollar Amount', 'Contract Award Number', 'Contract Office Location', and 'Contract Office State'. Below the dialog, the search results page is visible, showing a search for 'SHAFT, SHOULDERED' with 145,822 results. The results are sorted by 'Last Updated Date' and include details for a contract opportunity notice, such as the notice ID, last updated date, last published date, and type.



Stakeholder Forum

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# PRODUCT SERVICE CODES (PSCS) HAVE BEEN UPDATED TO ALIGN WITH THE NEW PSC MANUAL RELEASE

- Product Service Codes (PSCs) classify products, services, and research and development items purchased by the federal government. The IAE recently deployed changes to PSCs throughout the IAE systems. These PSC changes:
- Activated 155 new research and development (R&D) PSCs while end-dating 721 R&D PSCs
- Activated 40 new information technology PSCs while end-dating 68 IT PSCs
- Activated two product codes--PSC 6835 (new) and PSC 6830 (revised)
- Renamed PSC Q901 to Healthcare Environmental Cleaning from Aseptic Housekeeping Services
- Throughout IAE systems, including beta.SAM.gov, SAM.gov, and FPDS.gov, updates to the PSC codes have been implemented. Users will need to utilize the new PSCs for system interfaces, APIs, extracts, search filters, and data entry processes.

Three key points for IVL:

1. User must be signed in
2. User must be linked to an entity
3. Contracting officer must enable or disable ability to see Interested Vendors List

## Interested Vendors List

- User must still be a signed in user to 'add' an entity to the IVL
- Each IVL is:
  - still a tab on the specific notice
  - now sortable by entity name or date added
- IVL Entry shows additional Entity information:
  - Entity name
  - UEI (DUNS)
  - CAGE
  - Address
  - NAICS

61--ARMATURE-ROTOR,GENE

Contract Opportunity

Interested Vendors List

What you think matters!

Provide Feedback

Notice ID: APTXAL-13-W-0407

Office: Air Force Materiel Command

Location: PR/PC Tinker AFB

Interested Vendors List

Add Me to the Interested Vendors List

No results found.

Sort By: Date Added

DEFENSE UNITED STATES OF AMERICA

Contract Opportunity

Interested Vendors List

What you think matters!

Provide Feedback

Interested Vendors List

Remove Me from the Interested Vendors List

Showing 1 - 4 of 4 results.

Sort By: Date Added

REL SYSTEMS, INC.

UEI (Unique Entity Identifier): 60899520

CAGE Code: 308P1

Address: P.O. BOX 22102 UNITED STATES

Contact: [Redacted]

NAICS Classifications

## INTERESTED VENDORS LIST

- IF THE CONTRACTING OFFICER SETS THE NOTICE TO ALLOW THE IVL, A TAB WITHIN THE NOTICE WILL SHOW THE IVL FOR LOGGED IN USERS WITH THAT PERMISSION
- SELECT 'ADD' TO HAVE YOUR ENTITY SHOW IN THE IVL
- IF THE CONTRACTING OFFICER SETS THE IVL TO ALLOW VENDORS TO SEE IT, THE LIST WILL SHOW FOR USERS LOGGED IN WITH THAT PERMISSION

The screenshot displays a contract opportunity page for the United States Coast Guard. The page title is "DOCKSIDE REPAIRS FOR USCGC MAKO". The opportunity is marked as "ACTIVE". The notice ID is "70Z080-19-Q-P45T1300". The related notice details are: Department/Ind. Agency: HOMELAND SECURITY, DEPARTMENT OF; Sub-tier: US COAST GUARD; Office: SFLC PROCUREMENT BRANCH 3(00040). The page features a navigation menu with tabs for "Contract Opportunity", "Award Notices", and "Interested Vendors List". A "Provide Feedback" button is located below the menu. At the bottom of the page, there is a "+ Add Me to the Interested Vendors List" button and a "Sort By" dropdown menu set to "Date Added". The text "No results found." is displayed at the bottom of the page.



## DOCKSIDE REPAIRS FOR USCGC MAKO

Unfollow

ACTIVE

Contract Opportunity

Notice ID  
70Z080-19-Q-P45T1300

### Related Notice

Department/Ind. Agency  
HOMELAND SECURITY, DEPARTMENT OF  
Sub-tier  
US COAST GUARD  
Office  
SFLC PROCUREMENT BRANCH 3(00040)

### General Information

Contract Opportunity Type: Combined Synopsis/Solicitation (Original)  
All Dates/Times are: (UTC-05:00) EASTERN STANDARD TIME, NEW YORK, USA  
Original Published Date: Oct 31, 2018 01:54 pm EDT  
Original Date Offers Due: Nov 29, 2018 10:00 am EST  
Inactive Policy: Manual  
Original Inactive Date:  
Initiative:  
◦ None

### Classification

Original Set Aside: Total Small Business Set-Aside (FAR 19.5)  
Product Service Code: J - MAINT, REPAIR, REBUILD EQUIPMENT  
NAICS Code: 336611 - Ship Building and Repairing  
Place of Performance:  
Commanding Officer USCGC MAKO (WPB 87303) 991 23rd Ave. Gulfport , MS 39501  
USA

#### Contract Opportunity

- General Information
- Classification
- Description
- Attachments/Links
- Contact Information
- History

#### Award Notices

#### Interested Vendors List

What you think matters!

Provide Feedback

# FOLLOW

- BY SELECTING 'FOLLOW' FROM THE TOP OF ANY DISPLAY PAGE, THE USER WILL NOW GET EMAILS FOR ANY UPDATES MADE TO THE NOTICE
- SELECT 'UNFOLLOW' TO STOP RECEIVING THE NOTICES
- A USER MUST BE LOGGED IN TO SEE THIS FOLLOW SELECTION

Profile / Following

Account Details

My Roles

**Following**

Search Followings

Find Record ID or type of the record

Frequency

- Immediate
- Daily
- Weekly
- None

Domains

- Contract Data
- Contract Opportunities
- Federal Hierarchy

PROFILE

## Following

Showing 1-10 of 14 results

Sort By




Record ID

Actions

<input type="checkbox"/>	Record ID	Description	Type	Last Modified	Email Frequency	Action
<input type="checkbox"/>	<a href="#">W15QKN-20-Q-5077 (Sources...</a>	Original Sources Sought	OPP		Daily	Following
<input type="checkbox"/>	<a href="#">N68335-20-Q-0116 (Presoli...</a>	Original Presolicitation	OPP		Immediate	Following
<input type="checkbox"/>	<a href="#">CT20200017</a>	CT20200017	DBA	Feb 07, 2020	Weekly	Following
<input type="checkbox"/>	<a href="#">CT20200016</a>	CT20200016	DBA	Feb 07, 2020	Weekly	Following
<input type="checkbox"/>	<a href="#">CT20200015</a>	CT20200015	DBA	Feb 07, 2020	Weekly	Following
<input type="checkbox"/>	<a href="#">CT20200001</a>	CT20200001	DBA	Feb 07, 2020	Weekly	Following
<input type="checkbox"/>	<a href="#">36C26220Q0177 (Sources So...</a>	Original Sources Sought	OPP		Daily	Following
<input type="checkbox"/>	<a href="#">360184695</a>	" A+B ARHITEKTI" D.O.O. B...	ER		None	Following
<input type="checkbox"/>	<a href="#">300000000</a>	THE COUNCIL OF THE	ER		None	Following

- FOLLOWING ITEMS FROM THE 'WORKSPACE' SELECT 'MY FOLLOWINGS'
- THIS IS WHERE USERS CAN MANAGE THEIR FOLLOWINGS SUCH AS SETTING THE FREQUENCY OF EMAILS AND UNFOLLOW
- SELECTING THE RECORD ID LINK WILL TAKE THE USER TO THE DISPLAY PAGE
- A USER MUST BE LOGGED IN TO SEE THIS FOLLOW SELECTION

# EMAIL NOTIFICATION – CHANGES

beta.SAM.gov | Beta.SAM.gov Contract Opportunities Notification  Inbox x  



**donotreply@sam.gov**

to me ▾

Wed, Jan 13, 9:15 AM (1 day ago)



Dear Kim Garber,

**Description of update on item you are Following:**  
.....

## Contract Opportunities

**Record Id:** W911SA-21-Q-3027 (Solicitation)

**Record Description:** Original Solicitation

**Time of Update:** 2021-01-13 15:09

**Change Description:** This change is for Solicitation number: W911SA-21-Q-3027 and Title: Industrial Wood Waste Grinding at Fort McCoy, WI. Notice is revised

[View Details](#)

---

*You are receiving this email as you have opted to receive notification for any update on item you are Following*

*To manage item you are Following [Click Here](#)*

*Do not reply to this email as this is an auto-generated email.*

This email was sent from [beta.SAM.gov](mailto:beta.SAM.gov)

Search Results

Saved Searches

Search

Search Wc [ ] Search

Keywords

[ ]

Clear All

Domains

- Select all
- Assistance Listings
- Contract Opportunities
- Contract Data
- Entity Information
- Federal Hierarchy
- Wage Determination

Date

Date Type

Date Saved [ ]

Date  Date Range

Month [ ] Day [ ] Year [ ]

Clear Filter

Clear All

WORKSPACE

## Saved Searches

Showing 1 - 2 of 2 results

Sort By Date Last Saved [ ]

### MS Zips All

Domain	Page	Sort By	Actions
Contract Opportunities	1	Last Updated Date(Desc)	
Date Last Saved		POP Zip	
Jan 6, 2020		39041,38701,38930,39213,38646,38762	
Date Last Run		Active Only?	
---		No	

### DHS MS Active

Domain	Page	Sort By	Actions
Contract Opportunities	1	Last Updated Date(Desc)	
Date Last Saved		Place of Performance	
Jan 6, 2020		MS	
Date Last Run		Active Only?	
Jan 9, 2020		Yes	
		Organization	
		HOMELAND SECURITY, DEPARTMENT OF,HOMELAND SECURITY, DEPARTMENT OF	

# SAVED SEARCHES

- FROM THE 'WORKSPACE' SELECT 'SAVED SEARCHES' OR
- FROM ANY SEARCH RESULTS PAGE SELECT 'SAVED SEARCHES'
- THIS IS WHERE USERS CAN MANAGE THEIR SAVED SEARCHES, AND RERUN SAVED SEARCHES
- A USER MUST BE LOGGED IN TO SEE THIS FOLLOW SELECTION

The screenshot shows the SAM.gov interface for 'Saved Searches'. The top navigation bar includes the SAM.gov logo and a search bar. The main content area is titled 'Workspace / Saved Searches' and 'Saved Searches'. It displays a table of search results with columns for 'Domain', 'Date Last Saved', and 'Date Last Run'. An 'Actions' dropdown menu is open over the first row, showing options: 'Edit Name', 'Duplicate', 'Delete', 'Notify', and 'Download'. The 'Notify' option is highlighted in blue. A red arrow points from the 'Notify' option to the text on the right.

# GET NOTIFICATIONS VIA EMAIL

- FROM THE 'SAVED SEARCHES' PAGE SELECT 'ACTIONS' AND THEN 'NOTIFY'
- BY SELECTING 'NOTIFY', THE SYSTEM WILL SEND AN EMAIL AT 9PM ET DAILY IF NEW RESULTS WERE FOUND THAT MET THE CRITERIA OF YOUR SEARCH
- SELECT 'STOP NOTIFYING' TO STOP THE EMAIL NOTIFICATIONS
- A USER MUST BE LOGGED IN TO SEE THIS FOLLOW SELECTION

# New Ways to Export Data

DATA SERVICES

## File Extracts

Data Services > Contract Opportunities > daily > historical

File

 DSCC2002021906051900

### Download Options

Select File Type

Summary

 .csv

 .pdf

Name File Required

ContractOpportunities-20190613-011452

Add to my Saved Searches

DOWNLOAD

 Download

- **Search results** download directly from page
- **Individual Notice** download directly from detail page
- Full Nightly Opportunity Notice Data Export from Data Services (replaces ftp.fbo.gov)
- Public API Exports of Notice Data (replaces ftp.fbo.gov)
- To download any data, including public, user must be logged in

# FPDS

## NOW CALLED CONTRACT DATA

# FPDS TRANSITION TO BETA.SAM NOT COMPLETE

- The FPDS reports transition to beta.SAM.gov is complete and the beta.SAM.gov [Data Bank \(opens in new window\)](#) is the only place to go to create and run contract data reports. If you are searching for contract data (i.e., searching for specific contracts), you must do so at [FPDS.gov \(opens in new window\)](#), which remains the authoritative source for contract data.

# Contract Data (FPDS) Reporting

## ● New/Improved Capabilities

- Reports can now span 12 years instead of 5
- Reports can now return 150K rows instead of 30K
- Report structure can now be easily shared (attributes, metrics, etc)
- Additional reportable Data Fields
- Wizard like capability for report creation

## ● Transition Testing on beta.SAM.gov:

- Reports transition testing began on March 16, 2020. Transition period ongoing.
- Ad hoc reports converted and available for testing. Training options include: [videos](#), [reference guides](#), and [FAQs](#).

## For More Information:

- Keep up to date about the latest news and information regarding the transition of IAE systems by subscribing to our IAE Interact Community
- Banners with updated information for the Reports Transition are on beta.SAM.gov and FPDS.gov.

The screenshot displays the SAM.gov beta website interface for Contract Data reporting. At the top, it identifies itself as an official U.S. government website and provides a link to 'Here's how you know'. The main navigation bar includes the SAM.gov logo, a search icon, a notification bell, and a 'Sign In' button. The page title is 'Learning Center / Contract Data'. A 'Library' section features a 'Keyword Search' box with the placeholder text 'Find Glossary, FAQs, and...' and a button to 'Explore our Library'. Below this is a 'Data Sets' menu with options for Assistance Listings, Contract Opportunities, **Contract Data** (highlighted), Entity Information, Federal Hierarchy, and Wage Determinations. A 'Resources' section lists 'Policies'. A 'What you think matters!' section includes a 'Provide Feedback' button. The main content area is titled 'Contract Data' and states it is the official source for contract data reports. It provides a detailed description of the data and lists 'Static Reports' such as National Interest Action / Other Reports, Small Business Goaling Reports, Top 100 Contractors Reports, and Federal Procurement Reports. A 'Sign In to Access Standard and Ad Hoc Reports' section explains the requirements for users. A 'Standard Reports' section notes that there are 34 standard reports available. Finally, an 'Ad Hoc Reports' section describes the advanced reporting feature.

An official website of the United States government [Here's how you know](#) Authoritative site for Assistance Listings, Wage Determinations, and Contract Opportunities only

**SAM** beta .GOV

Learning Center / Contract Data

Library

Keyword Search

Find Glossary, FAQs, and...

Explore our Library

New to beta.SAM.gov

Data Sets

- Assistance Listings
- Contract Opportunities
- Contract Data**
- Entity Information
- Federal Hierarchy
- Wage Determinations

Resources

Policies

What you think matters!

Provide Feedback

### Contract Data

This site is the official source of contract data reports. For all other contract data functionality including search and data entry, FPDS.gov remains the authoritative source.

Contract data is detailed post-solicitation and award data on contracts that have an estimated value of \$3,500 or more. You may use it to research public award data to find competitive information and build your business pipelines. You can learn when existing contracts expire and to help identify potential subcontracting opportunities. Federal agencies use this data to measure, analyze, and report on how federal contracting affects the U.S. economy and the success of policy.

### Static Reports

Static Reports have been prepared on a fiscal year basis for the public and aggregate data across the Federal Government. The following reports are available for download.

- National Interest Action / Other Reports
- Small Business Goaling Reports
- Top 100 Contractors Reports
- Federal Procurement Reports

This site is the official source of static contract data reports. Static reports are public.

### Sign In to Access Standard and Ad Hoc Reports

You must sign up for a user account to access the Contract Data Standard and Ad Hoc reports. All users including public users may run these reports, but you must be signed in. [Learn More](#)

Government Users: We encourage you to request a Contract Data role if you need access to restricted data such as DoD's 90-day award data. [Learn More](#)

### Standard Reports

There are 34 standard contract data reports in our Databank. Standard reports contain information about contract activity formatted to meet the needs of both government and public users on a regular basis.

For a list of standard reports, view the [Standard Reports Reference Guide](#).

### Ad Hoc Reports

Ad Hoc Reports is an advanced feature that lets you design custom reports, selecting the filters and data fields you need. We recommend that you become familiar with the contract data fields and have some knowledge of business intelligence tools before working with it. [Learn More](#)

### Help Resources

- Static Reports Reference Guide
- Standard Reports Reference Guide
- Ad Hoc Reports Reference Guide
- Administrative Reports Reference Guide
- Standard, Static, and Ad Hoc Reports video
- Basic Ad Hoc Reports video

# WHAT'S NEXT - SAM

## The Integration of the System for Award Management (SAM) into beta.SAM.gov, April 2021

- On **April 26, 2021**, the functionalities of [SAM.gov](https://sam.gov) will be integrated into the modernized [beta.SAM.gov](https://beta.sam.gov) environment. Once integrated, legacy SAM.gov will be decommissioned and the new environment will retire the “beta” and be renamed SAM.gov.
- Before integration, a new look and feel will be introduced on beta.SAM.gov. The new design **will change the presentation** of current data sets and information on beta.SAM.gov, but **it will not change core data or core functions** of the system.
- By **April of 2022**, the federal government will stop using the **DUNS number** to uniquely identify entities registered in the System for Award Management (SAM). At that point, entities doing business with the federal government will use a unique entity identifier (UEI) created in SAM.gov.

If you receive bid match from WPI and a link is not working, please let your counselor know.



## Center Gateway

an extension of www.wispro.org

- Home
- Report Awards
- Bid Search
- Contact Information
- Surveys
- Events
- Links

Bid Search
Mobile View
Driftless Trails Contracting, LLC

**BID MATCHING HAS A NEW LOOK and ADDED INFORMATION.**

Are you receiving BID MATCHES that accurately reflect opportunities in line with your businesses capabilities? Bid matches are generated based on the information provided on your Client and Keyword search profiles. Contact us if your profile needs updating.

Archive Search
Company Profile
Supply Codes
Detailed Supply Codes
NAICS Search

RFQ Date	SAM	DLA	Other Fed	Web	Intl	Local	NonFed	Awards	Total
2019-11-16	1	0	0	0	0	0	0	0	1
2019-11-15	0	0	0	14	0	0	0	0	14
2019-11-14	3	0	0	11	0	0	0	0	14
2019-11-13	0	0	0	0	0	0	1	0	1
2019-11-09	0	0	0	0	0	0	1	0	1
2019-11-08	0	0	0	0	0	0	1	0	1
2019-11-07	0	0	0	0	0	0	2	0	2

# UPCOMING TRAINING - EVENTS

# CYBER FRIDAY LIVE WEBINAR SERIES

- Jan 8, 2021**      The other side of CMMC
- Jan 22, 2021**      Overview of CMMC Level 1
- Feb 5, 2021**      Embarking on the path to CMMC Level 3
- Feb 19, 2021**      Preparing for a CMMC Certification assessment
- Mar 5, 2021**      CMMC Level 3 - Completing the steps needed to protect Controlled Unclassified Information.

Register at: <https://www.wispro.org/faqs/what-is-wpis-current-cyber-friday-webinar-schedule/>

# ACQUISITION HOUR LIVE WEBINAR SERIES

▪ January 20, 2021

**Acquisition Hour: beta.SAM.gov - An Update and Overview**

[CLICK HERE](#) for additional information

Presented by Kim Garber, Wisconsin Procurement Institute

▪ February 23, 2021

**Acquisition Hour: Update on Federal Wage-Hour Laws**

[CLICK HERE](#) for additional information

Presented by Corey Walton, U.S. Department of Labor

▪ February 10, 2021

**Acquisition Hour: Understanding Trends in Federal Marketplace**

[CLICK HERE](#) for additional information

Presented by Marc Violante, Wisconsin Procurement Institute

▪ March 10, 2021

**Acquisition Hour: Using Data to Develop Your Federal Business Strategic Plan**

[CLICK HERE](#) for additional information

Presented by Marc Violante, Wisconsin Procurement Institute

▪ February 17, 2021

**Acquisition Hour: Market Research – Successful Contractors Do Their Homework**

[CLICK HERE](#) for additional information

Presented by Kim Garber, Wisconsin Procurement Institute

▪ March 16, 2021

**Acquisition Hour: The HUBZone Program – Certification Benefits and Regulations**

[CLICK HERE](#) for additional information

Presented by Shane Mahaffy, U.S. Small Business Administration

# 8<sup>th</sup> Annual FAR Evening Study Sessions

Presented by the National Contract Management Association (NCMA Wisconsin) and WPI

**February 2, 2021**    Intro & FAR Part 16

**March 2, 2021**    FAR Parts 19-29

**February 9, 2021**    FAR Parts 1-4

**March 9, 2021**    FAR Parts 30-33

**February 16, 2021**    FAR Parts 5-12

**March 16, 2021**    FAR Parts 34-41

**February 23, 2021**    FAR Parts 13-18

**March 23, 2021**    FAR Parts 42-53

Register at: <https://www.wispro.org/wpis-2021-far-evening-study-sessions-schedule/>



# 2021 FAR Up Close Series

<b>February 10, 2021</b>	Overview of the FAR
<b>February 17, 2021</b>	FAR Regulations and Clauses on Subcontracting
<b>March 3, 2021</b>	FAR Regulations and Clauses in Commercial Items
<b>March 10, 2021</b>	FAR and DFARS Regulations and Clauses in Manufacturing Contracts
<b>March 17, 2021</b>	FAR Regulations and Clauses in Federal Service Contracts
<b>April 7, 2021</b>	FAR Clauses in Federal Construction Services
<b>April 14, 2021</b>	FAR Regulations for Procurement of Architect Engineer Services

# - REGISTER NOW -

## January 26, 2021



### CYBER SECURITY IS NO LONGER OPTIONAL – WEBINAR

This webinar will address key questions business executives should ask and discuss concerning cyber risks to their companies and the importance of using a common cybersecurity framework such as NIST 800-171 or CISecurity controls to protect their systems and business information.

All businesses, corporations, non-profits, and education professionals are encouraged to join us for this informative event.

More info at <https://www.wispro.org/event/cyber-security-is-no-longer-optional-webinar/>

## January 28, 2021



### 13TH ANNUAL END OF YEAR FEDERAL CONTRACTOR UPDATE – VIRTUAL

Join Wisconsin's Federal contractors and subcontractors for this annual event. Keep up to date with this series of briefings focusing on changes and challenges in DOD/ Federal contracting.

Program: 8am – 3pm

Networking Hour with Guest Speaker: 3pm – 4pm

More info at <https://www.wispro.org/event/13th-annual-end-of-year-federal-contractor-update-virtual/>

# CYBERSECURITY – UPDATE – DECEMBER 2020

- CMMC -
  - Implementation continues
  - Pathfinder contracts to be announced soon – article, Dec 1, 2020
    - CMMC requirements will be included
  - Full implementation expected by Oct 2025
- New clauses and requirements –
  - DFARS 252.204-7019
  - DFARS 252.204-7020 – applies to contracts subject to 252.204-7012
    - With few exceptions, these requirements apply to all Primes and Subcontractors
    - Consistent with philosophy shift of self-attest to verifiable
    - Three levels – Base – self-performed , Medium & High - DCMA

# 252.204-7020 – BASIC ASSESSMENT

- Requires
  - System Security Plan(SSP)
  - Plan of Action – with dates for outstanding items
  - Basic Assessment
- Six elements uploaded to Supplier Performance Risk System (SPRS)
  1. System Security Plan name (if more than one system is involved)
  2. Brief description of Plan Architecture
  3. CAGE code associated with SSP
  4. Date Assessment performed
  5. Summary Score
  6. Date a score of 110 to be achieved

# CURRENT CYBER REQUIREMENTS

- FAR 52.204-21 – Federal Contract Information
- DFARS 252.204-7012
- Requirements cited in solicitation/contract

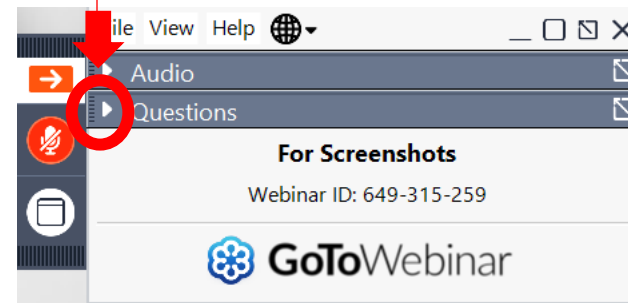
Need assistance – please contact Marc Violante from WPI at [marcv@wispro.org](mailto:marcv@wispro.org) or 920-456-9990

# QUESTIONS?



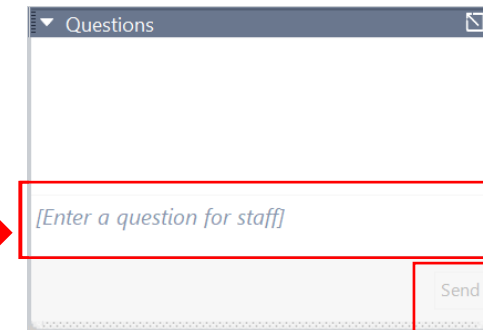
## OPENING THE QUESTIONS BOX

Click here to access  
within the Control Panel



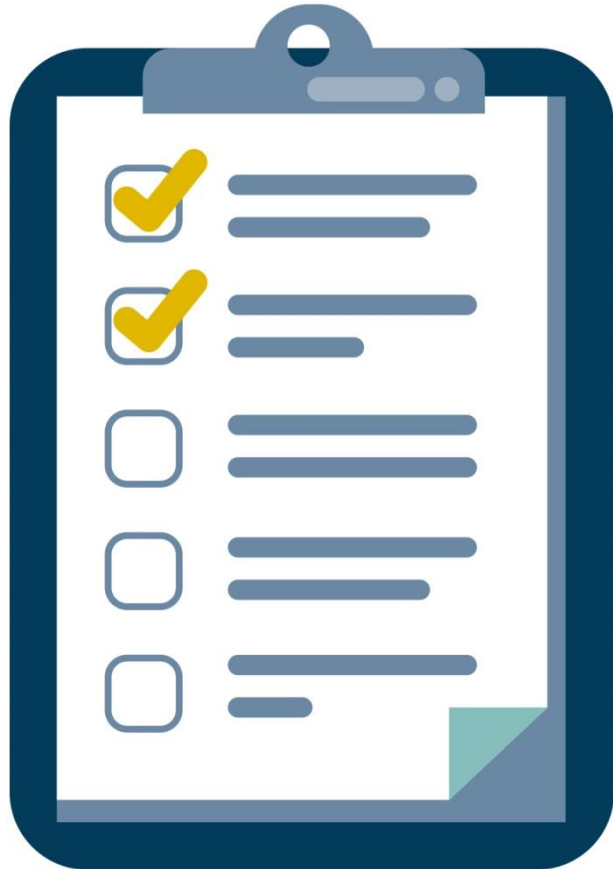
## USING THE QUESTIONS BOX

Type questions  
here at any time  
during a  
presentation



Click Send when ready to submit a question

# SURVEY



# CONTINUING PROFESSIONAL EDUCATION



CPE Certificate available, please contact:

**Benjamin Blanc**

[benjaminb@wispro.org](mailto:benjaminb@wispro.org)

# PRESENTED BY

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