

# 8<sup>th</sup> Annual DOD Contract Management Update

## In Person – Oshkosh, WI

### May 17, 2022

*Hosted by – National Defense Industrial Association (NDIA) Great Lakes Chapter and National Contract Management Association (NCMA) WI Chapter and Wisconsin Procurement Institute (WPI)*



## About the Speakers



### Lieutenant Colonel Susan M. Styer, Commander Defense Contract Management Agency (DCMA) Milwaukee

Lieutenant Colonel Sue Styer is a native of Random Lake, Wisconsin. She entered the Army Reserves in September 1988 as a Hospital Food Service Specialist and was assigned to the 452nd General Support Hospital, Milwaukee, Wisconsin. In January 2001, she graduated from the Army's Officer Candidate School, Fort Benning, Georgia and was commissioned into the Quartermaster Corps. Sue is a graduate of the Army's Quartermaster Officer Basic Course, the Logistics Advanced Course, the Command and General Staff College, Acquisition Officer's Basic and Advanced Courses, and Airborne School. She is Defense Acquisition Workforce Improvement Act Level III certified in Contracting, Level III in Program Management, Level I IT and is a certified member of the United States Army's Acquisition Corps.

Lieutenant Colonel Styer's assignments include Platoon Leader (FWD) and Executive Officer, 542nd Maintenance Support Company, Fort Lewis, Washington; Assistant S4, 1st Special Forces Group (A), and Assistant Support Operations Officer, 1st SFC (A) Group Support Battalion, Fort Lewis, Washington; Executive Officer and Plans Officer, Combined Security Transition Command – Afghanistan, Kabul, Afghanistan; Contingency Contracting Officer and Team Leader, 603rd Contingency Contracting Team, and Deputy Policy Chief, 413th Contracting Support Brigade, Fort Shafter, Hawaii; Chief of Operations (FWD) and Contracting Support Operations (FWD), 408th Contracting Support Brigade, Shaw Air Force Base, South Carolina, she served as an Assistant Product Manager, Integrated Personnel and Pay System – Army Increment II, Fort Belvoir, Virginia and is currently the Commander of the Defense Contracting Management Agency, Milwaukee, Wisconsin.

Lieutenant Colonel Styer holds a Bachelor of Arts Degree in both Criminal Justice and Sociology from Carthage College, Kenosha, Wisconsin, and a Master of Science Degree Health and Human Performance with concentrations in both Exercise Science and Public and Community Health from Austin Peay State University, Clarksville, Tennessee. Sue's awards and decorations include the Defense Meritorious Service Medal, the Meritorious Service Medal with three Oak Leaf Clusters, the Army Commendation Medal with three Oak Leaf Clusters, the Joint Service Achievement Medal, the Army Achievement Medal with four Oak Leaf Clusters, Army Reserve Component Achievement Medal with three Oak Leaf Clusters, the National Defense Service Medal with Bronze Star; the Afghanistan Campaign Medal with Bronze Star, the Global War on Terrorism Expeditionary and Service Medals, the Armed Forces Reserve-Army Ribbon with Mobilization Device and Bronze Hourglass, the Non-Commissioned Officer Professional Development Ribbon, Army Service Ribbon, Overseas Service Ribbon with numeral four, the Parachutist and the Combat Action Badges, and Canadian Jump Wings. Lieutenant Colonel Styer is married to Major (R) Jeffrey Styer of Ephrata, Pennsylvania.

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### **TSgt. James Pitcher, Contracting Officer, 21<sup>st</sup> Contracting Squadron**

James Pitcher has been a contracting officer for the United States Air Force since 2011 supporting Air Combat Command, US Space Force, multiple Expeditionary Commands, and Business Intelligence Operations across three duty stations and two deployments. James is also an alum of the Defense Ventures Fellowship program and is passionate about connecting the Department of Defense to emerging technology. In addition to his current role supporting the Air Force Installation Contracting Center, James is participating in the Contract Management Leadership Development Program through NCMA and also enjoys mentoring early stage companies on ways to engage the Federal market. James is originally from Milwaukee, WI and enjoys coming back to his home state for Brewers, Bucks, and Packers games whenever possible. He also enjoys hiking and fishing with his wife (also a WI native) and three children.

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### **COL Robert J. (Jay) Wisham, Director, Army Applications Laboratory**

Director Jay Wisham is leading the charge to reshape how the U.S. Army works with industry through our mission to connect the right people, problems, and organizations to drive innovation. His expertise in emergent technologies and outreach helps shape AAL's vision and strategy, strengthen relationships with industry, and foster connections with key stakeholders.

Prior to joining AAL, Jay was a Senior Army Fellow at the University of Texas at Austin, a Lead for Artificial Intelligence Applications for Army Futures Command's Next Generation Combat Vehicle Cross-Functional Team, and Program Director for Project Convergence.

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### **Arthur Trevethan, Director, Corporate Ventures, Army Applications Laboratory**

Art has found his sweet spot leading AAL's Corporate Ventures team, which focuses our outreach to find and champion the businesses that can provide the best tech for Soldiers. His extensive start-up and industry experience shapes how AAL discovers and interacts with the commercial ecosystem — especially solvers who may be new to working with the Department of Defense — and makes the Army a better business partner to the tech community.

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### **Carley Salmon, Cybersecurity Assessor, Defense Industrial Base Cybersecurity Assessment Center (DIBCAC), Defense Contract Management Agency (DCMA)**

Carley Salmon currently is a Cybersecurity Assessor for the Defense Industrial Base Cybersecurity Assessment Center (DIBCAC) for the Defense Contract Management Agency (DCMA). In this position she serves as an Assessment Lead, executing DCMA Defense Industrial Base (DIB) Cybersecurity Assessments with industry partners, validating compliance with the Defense Federal Acquisition Regulation Supplement (DFARS) Clause 252.204-7012, Safeguarding Covered Defense Information and Cyber Incident Reporting.

Ms. Salmon participated in developing the foundational documentation and assessment methodology for assessing DFARS Clause 252.204-7012 compliance against the NIST SP 800-171, Protecting Controlled Unclassified Information in Nonfederal Systems and Organizations. She developed training for external partners in these areas to create continuity and efficiencies across departments who execute these assessments. Ms. Salmon continues to be a part of the continuous improvement of assessment execution methodology, training, and program

evolution in the ever changing cyber field in addition to performing compliance validation assessments. Prior to joining the effort for developing and executing DIB Cybersecurity Assessments, she worked in others of DCMA Information Technology positions to include Information System Security Manager in the DCMA Cybersecurity Center.

Before joining the DCMA team in 2015, Ms. Salmon held various management position outside of the Department of Defense, as well as served as a U.S. Army National Guard Platoon Leader for Aviation Maintenance and UH-60 Blackhawk pilot. Her experience has given her a unique perspective as both user and administrator in the Information Technology Field, as well as the experience as the warfighter recipient of these contracted goods.

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**Karen Zinn, Supervisor, Central Team, Contractor Purchasing System Review Group, Defense Contract Management Agency (DCMA)**

Karen Zinn became the Supervisory Procurement Analyst in charge of the Central Team of Contractor Purchasing System Review (CPSR) Group on February 23, 2013. The Central Team is one of four teams in the CPSR Group, which is part of the Defense Contract Management Agency's (DCMA) Subcontracting and Small Business Compliance Center. The Central Team is located in Dallas, Texas, and reviews contractor purchasing systems throughout the US and worldwide – mainly in the central region of the United States. From May 2014 through April 2015, she also served as the CPSR Group Director, responsible for all CPSRs across the DCMA enterprise. She joined DCMA on June 20, 2011, as a Cost/Price Analyst at Lockheed Martin Aerospace in Ft Worth, TX. Prior to joining DCMA, Ms. Zinn was with Dell for over 16 years. During her tenure at Dell, she worked in the areas of Contracts and Proposals, Sales Configuration Management, Program Management and Business Systems Analysis. While at Dell, Ms. Zinn was a member of the Austin Chapter of NCMA and was the Treasurer for the Austin Chapter for four years. Prior to Dell, Ms. Zinn was in the Air Force for over 12 years serving as a Cost and Management Analysis Officer and Supply Officer. She holds bachelor's degrees in business administration and German from Capital University and a master's degree in business from the Houston Baptist University.



**Joel Neidig, President, Co-founder, SIMBA Chain**

Joel is a serial entrepreneur and inventor, with 1 exit to a Fortune 100 company. He has 18 years of experience integrating manufacturing technology and software development. He is the President and Co-founder of SIMBA Chain, a Blockchain API Startup. SIMBA began from a DARPA contract for Secure Messaging on the Blockchain Architecture and a DOE contract for Peer-to-Peer Solar Energy Transactions using Blockchain, and multiple awards from Air Force, Navy, Army, and USMC. Joel sits on the Technical Advisory Group for MTConnect, an open-source royalty-free standard that is intended to foster greater interoperability between devices and software applications. He developed the first iOS and Android-compatible MTConnect apps, and has developed over 65 manufacturing apps for the App Store and Google Play. He also sits on the Technical Advisory Committee for MxD, a federally-funded research and development organization. Joel was also a technology guest speaker at the White House by invitation of the National Economic Council.



**Pete Guinto, Vice President of Government Affairs, Resilinc**

Pete Guinto, Resilinc's Vice President of Government Affairs, brings a broad experience base to the company. Pete has 12 years of Federal acquisition experience, legal, emergency medical response, firefighting, and respiratory therapy experience. Most recently Pete served as the Chief of Contracts for the Air Force's Medium Altitude Unmanned Aircraft. Pete also served the Air Force as a contract negotiator, cost/price analyst, procurement analyst and Chief of Career Field Management at assignments at Wright Patterson Air Force Base (Dayton, OH), the Pentagon, and Randolph Air Force Base (San Antonio, TX). Pete worked on the AF/DoD/Federal COVID Supply Chain Task Forces as well as dozens of Air Force weapon systems including the F-

15, F-22, F-16, MQ-9, RQ-170, RQ-4, C-17, C-130, B-2, KC-46 as well as a number of additional smaller systems and subsystems. Pete has experience working with virtually every DoD prime contractor. Pete has undergraduate degrees and a law degree from the University of Akron and has executive education certificates from Wharton, Kennedy School, Darden, Kellogg, Smeal, McCombs and the Air Command and Staff College. Pete is from Cleveland, OH and currently lives in Dayton, OH with his wife Colleen and their four children (Alivia (12), Emily (10), Peter (8), Nicholas (5)). He enjoys traveling, fishing, visiting national parks, a wide array of music, and spending time with family and friends.

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**Sean Ketter, Vice President, Supply Chain Operations, Global Procurement and Supply Chain, Oshkosh Corporation**

Sean Ketter is responsible for overall supplier performance, supply chain compliance, risk management and technology for Oshkosh Corporation. Sean leads the creation and deployment of common processes to understand and improve how Oshkosh Corporation and its global supply base work together. Sean is also leading a global effort to develop a more intelligent supply chain focusing on people, processes, and technology.

Since joining Oshkosh Corporation in 2006, Sean has led successful initiatives such as launching the Oshkosh Supplier Network (OSN), the historic M-ATV supplier launch in 2009, the introduction and adoption of advanced quality planning, the startup of the JLG Tianjin facility, the development of the GPSC Supplier Academy and oversaw the supply chain operation for Oshkosh Corporation's newest facility in Leon, Mexico. He is currently leading the largest process and technology modernization initiative in the company's history.

Before joining the company, Sean served in various roles with John Deere. Positions included Strategic Sourcing, Product Development, Quality and Supplier Development. Sean holds a bachelor's degree in Industrial and Systems Engineering and a master's degree in manufacturing systems Engineering both from the University of Wisconsin at Madison.

Sean serves as a member of WEDC's Transformational Productivity Initiative (TPI) steering committee, is an executive board member of the University of Wisconsin School of Business' Erdman Center for Operations and Technology Management and serves on the board of directors for the Wisconsin Procurement Institute.

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**Todd Bentley, CEO, Bentley World Packaging**

Todd Bentley is the CEO of Bentley World Packaging, a distribution and packaging company working with over 250 customers in the manufacturing and military industries. Todd has spent the previous 18 years with Bentley and helped transform the company's consultative approach to find unique and cost-effective client solutions. This approach has led to consistent growth and long-term partnerships with companies in a diverse range of industries and company sizes.

Bentley World Packaging is an industry leader in the industrial packaging and distribution space serving the Midwest and Mid-Atlantic Regions. Bentley's breadth of customers and industries give them unique insights into many of the challenges and solutions companies are seeing in today's environment.

Early in Todd's career he worked for Deloitte and Touche in management consulting and he holds an MBA from Marquette University and an undergraduate degree from the University of Wisconsin – Madison.

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### **James Robinson, President and CEO, Wisconsin Ordnance Works, LTD**

James F. Robinson, a former US Army Infantryman, serves as President and CEO of Wisconsin Ordnance Works, LTD (a Prime Defense Contractor and former subsidiary of Metals Engineering, Inc.) and managing partner in the firm Patriot Partners, Inc. He previously served as President of Metals Engineering, Inc., and as President and Chief Executive Officer of Tufco Technologies, Inc., a \$100MM contract manufacturer having operations in WI and NC.

Jim also spent several years as a business consultant, working with company executives to improve financial performance and build a foundation of operational excellence in the manufacturing sector, and has held various international leadership roles in multi-national companies. He was a founding member of Hygenitec, LLC., a Wisconsin-based manufacturer, sold in 2005.

In the past Jim served as a director on the board of Independent Printing Company, Inc. and as the Chairman of the Board for the Transformation House. He is currently a mentor in the Green Bay Packers Mentor/Protege Program, and serves on the advisory board of Bradford Equities Management, LLC. He received a BA in Business Administration/Economics from Lakeland University, attended graduate school in Mexico, and is fluent in Spanish and Portuguese. Jim ("JR") enjoys playing guitar with his band, writing and recording music, riding his motorcycle (WI weather permitting), fishing, and staying fit.

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### **Nathaniel T. Millsap, Jr., Director, Security & Cyber, Fincantieri Marinette Marine**

Nathaniel T. Millsap Jr. ("Nate") is the Director, Security & Cyber for Fincantieri Marinette Marine and holds responsibility for the Information Technology, Export Compliance, and Security Departments. Nate focuses on cybersecurity, classified information management, U.S. export controls and advocating the use of technology to support strategic decision-making. He also actively supports a member of the President's National Infrastructure Advisory Council as their substantive point of contact. Nate's Security team was a proud recipient of the 2017 Defense Counterintelligence and Security Agency's James S. Cogswell Award. Prior to joining Fincantieri in 2011, he served as the Program Manager for Government Contracts and Security at Cree, Inc. and was previously an active-duty U.S. Navy Intelligence Officer. Nate earned an M.S. in Management from the University of Wisconsin-Green Bay and a B.S. in History from the U.S. Naval Academy.

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### **Megan McKinney, Business Development, Army Programs, Beacon Interactive Systems**

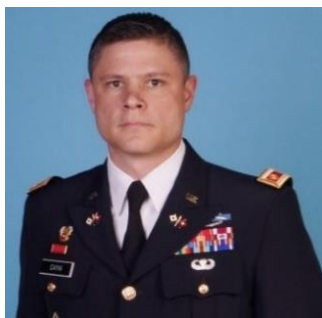
For over 20 years, Megan McKinney has honed her expertise within the commercial, aerospace and defense industries, and built customer relationships with federal government and federal prime clients.

Since July 2020, Ms. McKinney has been part of the business development team at Beacon Interactive Systems. At Beacon, Ms. McKinney helps deliver game-changing digital capabilities and mission critical systems to the Department of Defense, supporting the warfighter and driving Mission Readiness across the sustainment lifecycle. Prior to Beacon, Ms. McKinney has held leadership positions in business development, marketing and sales including SupplyCore, Banneker Industries, Monogram Systems and others. Ms. McKinney is an active member of defense industry associations and is currently serving as Vice-Chair Chapters on the National Defense Industrial Association's (NDIA) Member Leadership Council (NMLC), and NDIA Great Lakes Chapter Board Member (Co-founder 2009, President 2015-2020). Ms. McKinney is also a member of the Association of the United States Army's (AUSA) Redstone-Huntsville Chapter.

**Jason Rathsack, Senior Contract Specialist, Defense Contract Management Agency (DCMA) Central Region**

Mr. Jason Rathsack is a Senior Contract Specialist with DCMA, Central Region. DCMA Central Region oversees 10 Contract Management Offices responsible for providing acquisition insight to DoD in support of over \$500B in contracts across a region that includes 23 States. Mr. Rathsack has served in a number of leadership roles with DCMA Milwaukee to include Business Operations Group lead for DCMA Milwaukee leading a team of contracting personnel in (3) offices covering parts of (3) states. More recently, Mr. Rathsack had led the contracts team for the resident office at DCMA Oshkosh and as Supervisor of Contracting Operations for the Milwaukee Office. Prior to that, Mr. Rathsack served as an Administrative Contracting/Grants Officer with DCMA Milwaukee and a Contract Price/Cost Analyst with DCMA Chicago providing direct support to DoD contracting officers in review and recommendations associated with proposal analyses, review of contractor business systems, contract financing, cost accounting standards, and incurred cost disputes. Mr. Rathsack's Central Region Team serve as the functional experts for a range of administrative duties as laid out in FAR 42.302 including but not limited to negotiation and settling provisional billing rates, forward pricing rates, final costs on flexibly priced contracts, contract financing, contractor business systems, and administration of DoD OTs/Grants.

Prior to serving DCMA, Mr. Rathsack performed cradle to grave contract specialist duties for the US Naval Facilities Engineering Command (NAVFAC), Naval Surface Warfare Center (NSWC), and the US Dept. of Veterans Affairs (VA). Mr. Rathsack is an active member of NCMA and has served on the NCMA WI Chapter Board for 10 years to include prior President and most recently elected Vice President. Mr. Rathsack has a DAWIA Level III Certification in Contracting, a B.S. in Economics/Business, and a Masters of Public Administration (MPA) from UW Milwaukee where he previously served as President of the MPA Alumni Chapter.



**MAJ Thomas W. Cayia, DCMA Milwaukee-Oshkosh, Oshkosh, Wisconsin**

Major Tom Cayia currently serves as the Site Director for DCMA Milwaukee at the Oshkosh, Wisconsin office where he leads a team of trusted professionals committed to delivering value to our Warfighters throughout the acquisition lifecycle.

Tom's previous acquisition assignments include serving as a contract specialist and contracting officer at ACC-Detroit Arsenal, as an Administrative Contracting Officer forward deployed in Iraq, and as the Executive Officer and Rear Detachment Commander of the 902d Contracting Battalion/MICC-JBLM.

Prior to joining the Army Acquisition Corps, Tom served as a Rifle Platoon Leader forward deployed to Afghanistan, Infantry BN S6, Brigade Network Operations Officer, and as a Signal Company Commander forward deployed to Kuwait.

MAJ Cayia holds a bachelor's degree from Tulane University and an MBA in Acquisition and Contract Management from the Naval Postgraduate School. Tom maintains a foundational certification in the Contracting career field with specialized experience in the areas of Contingency Contracting, Installation Support Contracting, and Major Weapon System Contract Administration.



**Joseph Jackson, Branch Chief, Tactical/ Multi-Site Support and Systems, U.S. Army Contracting Command-Detroit**

Mr. Joseph Jackson is Branch Chief for the Tactical/Multi-Site Support and Systems Pricing Group in the Army Contracting Command – Detroit (ACC-DTA) at the Detroit Arsenal. In this capacity, he is responsible for Joint Light Tactical Vehicle (JLTV), High Mobility Multipurpose Wheeled Vehicle (HMMWV), Family of Heavy Tactical Vehicles (FHTV), Family of Medium Tactical Vehicles (FMTV), Depots and Arsenals

which include Construction Projects, Facility Upgrades, Technology Upgrades and Manufacturing Equipment/ Tooling as well as a Technical Pricing team for all of ACC-DTA.

Mr. Joseph Jackson deployed to the Army Corp of Engineers, Kansas City, MO as a member of the COVID-19 Crisis Management team as the Deputy Chief of Contracting Office and Branch chief of Business Operations. He provided senior level employees recommendations regarding policies and program guidance during the COVID-19 pandemic emergency. He was responsible for supporting all the contract efforts to support the Corps of Engineers in the Northwest Missouri region. Additionally, he is responsible for the operations of the contracting and accomplishment of the strategic goals.

ACC-DTA ensures warfighting readiness for the Soldier by providing contracting and acquisition support for ground combat, tactical vehicles, small arms, chemical/biological systems, and associated services. It is comprised of more than 600 civilian and military personnel located at six geographic sites. Mr. Jackson became the Chief in the MRAP/Force Projection/Armaments/DTA Pricing Group in September 2011. Prior to this assignment he served as the Chief of Pricing for the Deployment Support Division and before that he served in a number of Program Management leadership roles, including Alpha Contracting Leader for Future Combat Systems with the Army and Cruise missile engines and engineering services while employed with Williams International, Pricing Leader for the Future Combat System.

Mr. Jackson started his career at TACOM in October 1982 as a Supply Clerk Co-op Student in the Logistics Division. He worked in various pricing positions including work on the AGT 1500 engine and X1100 transmission for the M1 Abrams Tank until June 1990 with the Army when he received cost estimating job at Cadillac Gage Textron. Mr. Jackson also worked as a senior Cost/Price analyst for Parker Aerospace.

Mr. Jackson is a high performing employee with 28 years of experience with the Army and 12 years in private defense industry experience. He has 40 years of experience in the pricing field and 5 years in program management.

He holds a Master of Business Administration degree from Oakland University (1989) and a Bachelor of Science degree in Economics from Oakland University (1984). He is Level 3 in Contracting and is also a member of the Acquisition Corps. He received the AMC Small Business Program Award in 2001. He resides in White Lake, Michigan with his wife (Hong) and has two adult children (Wei and Zane).



### **Aina Vilumsons, CEO, Wisconsin Procurement Institute**

WPI Assists businesses in creating, developing and growing their sales, revenue and jobs through Federal, State and Local Government contracts. WPI offers: Individual Counseling at our offices, at client's facilities or via telephone/GoToMeeting; Small Group Training through workshops and webinars; Conferences to include one-on-one or roundtable sessions. Last year WPI provided training at over 100 events and provided service to over 1,200 companies.