



An APEX Accelerator

Acquisition Hour: SAM.gov – Tools for Contracting

April 16 | 1:00 – 2:00 pm

Presented by:

Michael Steger, Wisconsin Procurement Institute



Webinar Etiquette

PLEASE

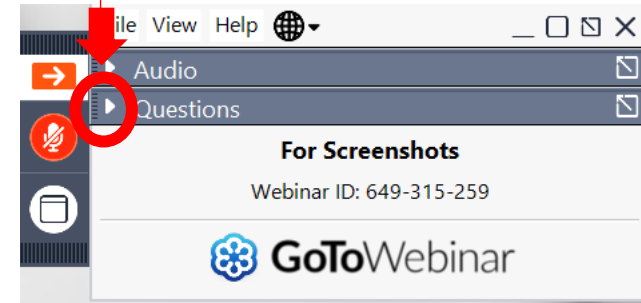
- Log into the GoToWebinar session with the name that you registered with online
- Place your phone or computer on MUTE
- Use the QUESTIONS option to ask your question(s).
 - We will share the questions with our guest speaker who will respond to the group

THANK YOU!



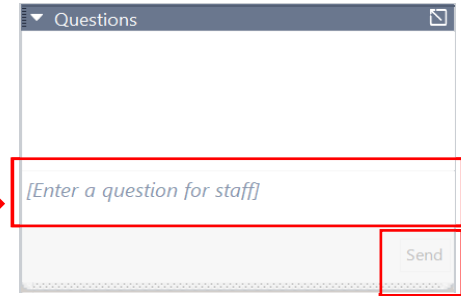
OPENING THE QUESTIONS BOX

Click here to access
within the Control Panel



USING THE QUESTIONS BOX

Type questions
here at any time
during a
presentation



Click Send when ready to submit a question



Assisting Wisconsin businesses compete in the government marketplace.

WPI is Wisconsin's APEX ACCELERATOR

The APEX Accelerators program, under management of the Department of Defense (DOD) Office of Small Business Programs (OSBP), plays a critical role in the Department's efforts to identify and engage with a wide range of businesses entering and participating in the defense supply-chain. The program provides the education and training that all businesses need to participate to become capable of participating in DOD and other government contracts.

WPI provides services to all of Wisconsin's 72 counties

- Individual counseling at our offices, client's facility or virtually
- Small group training – webinars and workshops
- Conferences including one on one buyer meetings – Marketplace, The Contracting Academy, Small Business Academy, Wisconsin Federal Contractor Forum, Acquisition Hour, Cyber Fridays, DOD Roadmap series, Government Opportunities Business Conference, End of Year Federal Contractor Update, Annual DOD Contract Management Update, Evening FAR sessions and more.....

www.wispro.org

WPI OFFICE LOCATIONS

■ MILWAUKEE

- *Technology Innovation Center*

■ MADISON

- *FEED Kitchens*
- *Dane County Latino Chamber of Commerce*
- *Wisconsin Manufacturing Extension Partnership (WMEP)*
- *Madison Area Technical College (MATC)*

■ CAMP DOUGLAS

- *Juneau County Economic Development Corporation (JCEDC)*

■ EAU CLAIRE

- *Western Dairyland*

■ FOND DU LAC

- *Envision Greater Fond du Lac*

■ GREEN BAY

- *NWTC Startup Hub*

■ LACROSSE

- *Veterans in Professions*

■ MANITOWOC

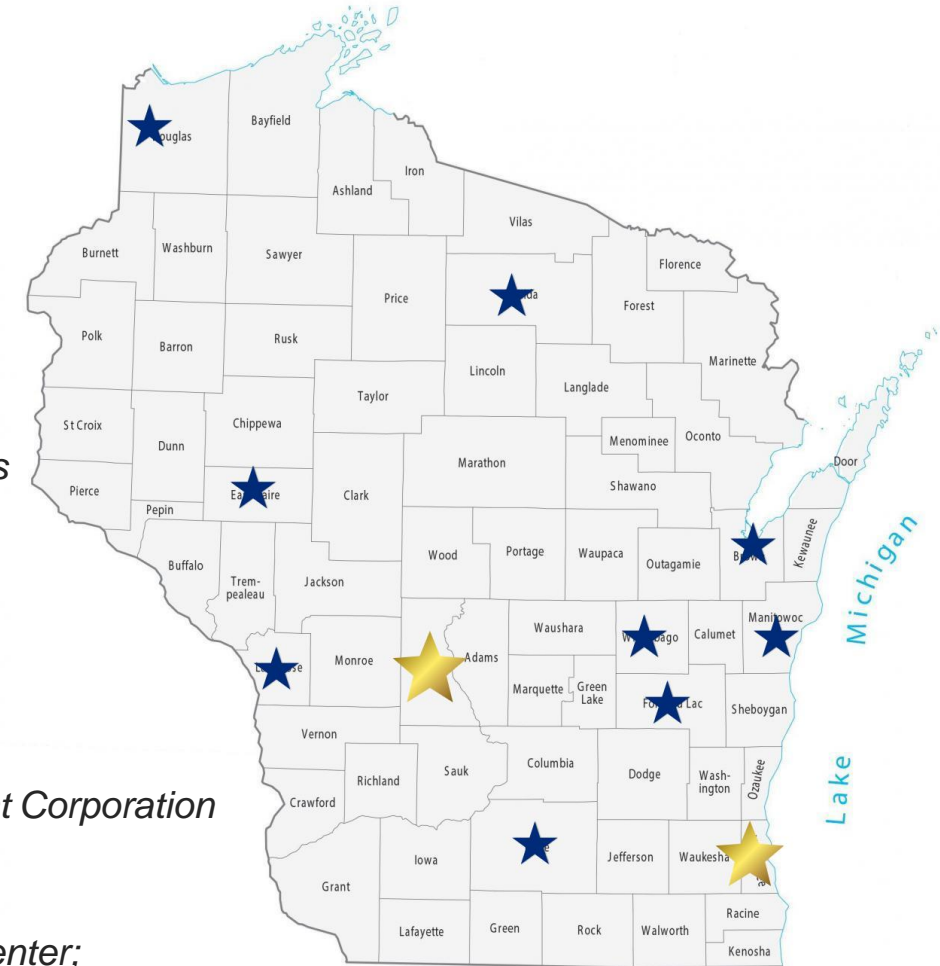
- *Progress Lakeshore*

■ OSHKOSH

- *Greater Oshkosh Economic Development Corporation*

■ SUPERIOR

- *Small Business Dev Center; UW Superior*



APEX ACCELERATORS

WISCONSIN APEX ACCELERATOR

UPCOMING EVENTS

- APR 1:00 pm - 2:00 pm
16 Acquisition Hour: SAM.gov – Tools for Contracting
- APR 9:00 am - 12:00 pm
24 Government Certification Workshop – State Certifications – Madison, WI
- APR 12:00 pm - 1:00 pm
24 Acquisition Hour: Overview of the Contractor Performance Assessment Reporting System (CPARS)
- APR April 30, 2024 - May 3, 2024
30 Lieutenant Governor's Small Business Academy
- MAY 8:00 am - 4:00 pm
16 10th Annual DoD Contract Management Update — Appleton, WI

ACQUISITION HOUR

SAM.GOV – TOOLS FOR CONTRACTING

Presentation Overview



- SAM.gov – System for Award Management
 - Entity Registration & other tools

Our Focus Today

- Current Opportunities – Creating and Saving Searches
- Ad Hoc Reports - Historical Award Information and Trends

Setup Requirements in SAM.gov

Current Opportunities

Searching - No SAM.gov login / user profile required

Saving Searches and Receiving Notifications - SAM.gov login / user profile required; no entity registration or role required

SAM.gov Reporting Tools

Static Reports – No SAM.gov login / user profile required

Standard Reports – SAM.gov login / user profile required

Ad Hoc Reports – SAM.gov login / user profile required

SAM.gov Login Requirements

Email Address

First and Last Name

2-Factor Authentication Method

Begin with the end in mind

- Whether searching for current opportunities or performing market research on historical contract data, know what you are looking for.
- Success is defined by achieving what you set out to accomplish – know your capabilities, and what you intend to deliver to the government.
-



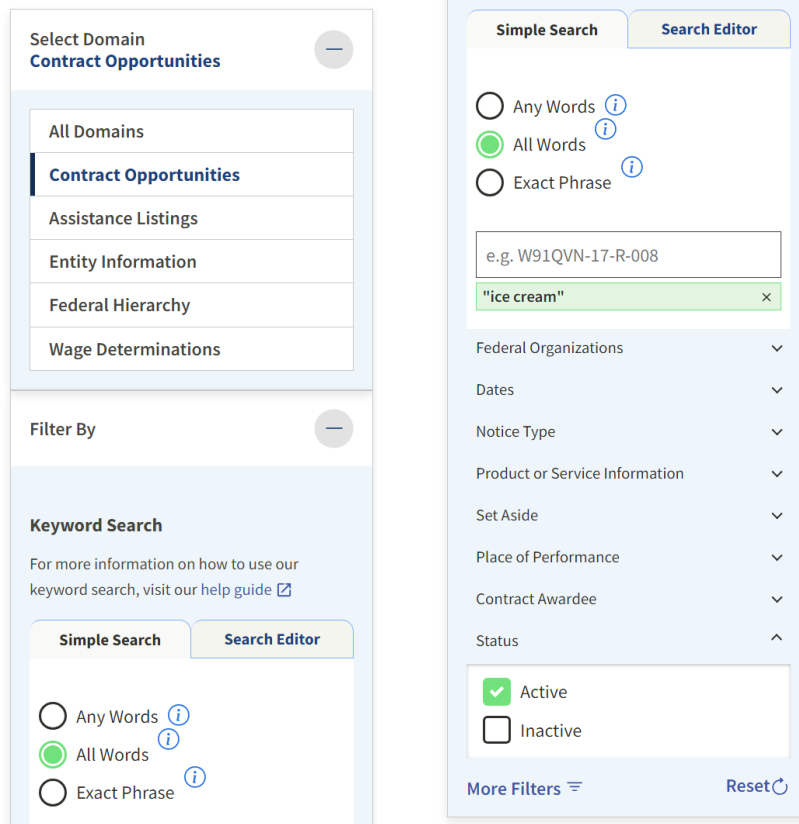
Current Opportunities – Saved Searches

The screenshot shows the SAM.gov search interface. At the top, there are navigation links: Home, Search (highlighted), Data Bank, Data Services, and Help. Below this is a search bar with a dropdown menu set to 'All Words' and a search input field containing 'e.g. 1606N020Q02'. To the right of the search bar are buttons for 'Search Results', 'Saved Searches', and 'Actions'. On the left side, there is a sidebar with 'Select Domain' set to 'Contract Opportunities' and a 'Filter By' section. The 'Keyword Search' section is active, showing options for 'Simple Search' and 'Search Editor'. Under 'Simple Search', three radio buttons are visible: 'Any Words', 'All Words' (which is selected), and 'Exact Phrase'. The main content area shows search results. It starts with 'Showing 1 - 8 of 8 results' and a 'Sort by' dropdown set to 'Updated Date'. The first result is titled 'Milk, Dairy and Ice Cream for Troops and Ships - Oahu, Hawaii'. Below the title, it lists 'Notice ID: SPE302-24-R-0001' and 'AMENDMENT CREATED PLEASE SEE NEW SF 1449 BEFORE SUBMITTING OFFERS'. There is also a summary of changes to Solicitation SPE302. To the right of the main text, there are several metadata fields: 'Contract Opportunities', 'Current Date Offers Due April 25, 2024 at 01:00 PM CDT', 'Notice Type Updated Combined Synopsis/Solicitation', 'Updated Date Apr 12, 2024 (1)', and 'Published Date Apr 12, 2024'. Below the first result, the start of a second result is visible: 'Request for Information (RFI) for Food Support for DLA Troop Support (CONUS SPV) - San Francisco Area. Military'.

A search for “ice cream” in SAM.gov Contract Opportunities yields **8 results** (as of 2024-04-15)

* [GSAFSD Tier 0 Knowledge Base - Guide to using the keyword search in SAM.gov](#)

Be Specific – Use the Search Options



The screenshot shows a search interface with two main panels. The left panel, titled 'Select Domain', has a dropdown menu with 'Contract Opportunities' selected. Below it is a 'Filter By' section with a 'Keyword Search' sub-section. The right panel, titled 'Simple Search' and 'Search Editor', shows search options: 'Any Words', 'All Words' (selected), and 'Exact Phrase'. A search box contains 'e.g. W91QVN-17-R-008' and a tag for '"ice cream"'. Below the search box is a list of filters: Federal Organizations, Dates, Notice Type, Product or Service Information, Set Aside, Place of Performance, Contract Awardee, and Status. The 'Status' filter is expanded, showing 'Active' (checked) and 'Inactive' (unchecked). At the bottom, there are 'More Filters' and 'Reset' buttons.

Narrowing the search to
Notice Type: Solicitation
 yields 1/8 from the previous search

Narrow the Results until Satisfied

Home Search Data Bank Data Services Help

Search All Words e.g. 1606N020Q02 Search Results Saved Searches Actions

Select Domain Contract Opportunities

- All Domains
- Contract Opportunities**
- Assistance Listings
- Entity Information
- Federal Hierarchy
- Wage Determinations

Showing 1 - 1 of 1 results

SPE300-23-R-0007 Subsistence Prime Vendor Iraq, Jordan, Kuwait, and Syria

Notice ID: SPE30023R007

This solicitation seeks offers for subsistence Prime Vendor support to military and other federally funded customers located throughout the countri...

Department/Ind.Agency	Subtier	Office
DEPT OF DEFENSE	DEFENSE LOGISTICS AGENCY (DLA)	DLA TROOP SUPPORT

Current Date Offers Due: May 19, 2024 at 02:00 P CDT

Notice Type: Updated Solicitation

Updated Date: Mar 28, 2024 (1)

Published Date: Mar 28, 2024

Filter By

Keyword Search

Solicitation

Product or Service Information

Set Aside

Place of Performance

Zip Code

e.g. 20001

State / Territory

wis

WI - Wisconsin

Select Country

Contract Awardee

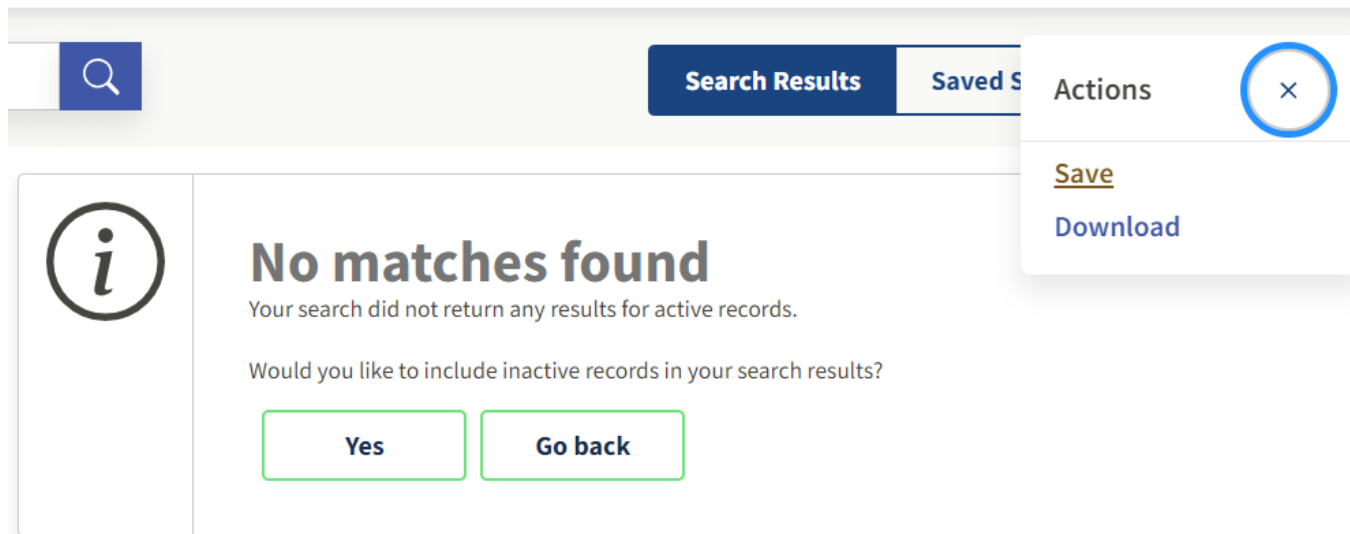
Status

Active

Inactive

Further limiting the search by place of performance will yield Zero current solicitations.
But now I can get an alert for ice-cream opportunities in Wisconsin.

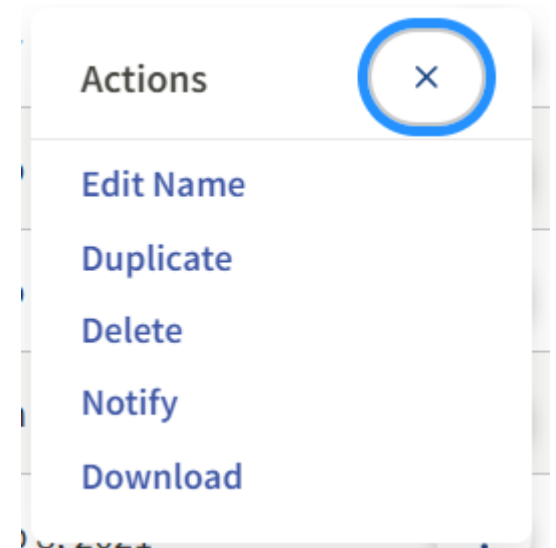
Now – Save, and Turn on Notifications



Search Results Saved S

No matches found
 Your search did not return any results for active records.
 Would you like to include inactive records in your search results?
 Yes Go back

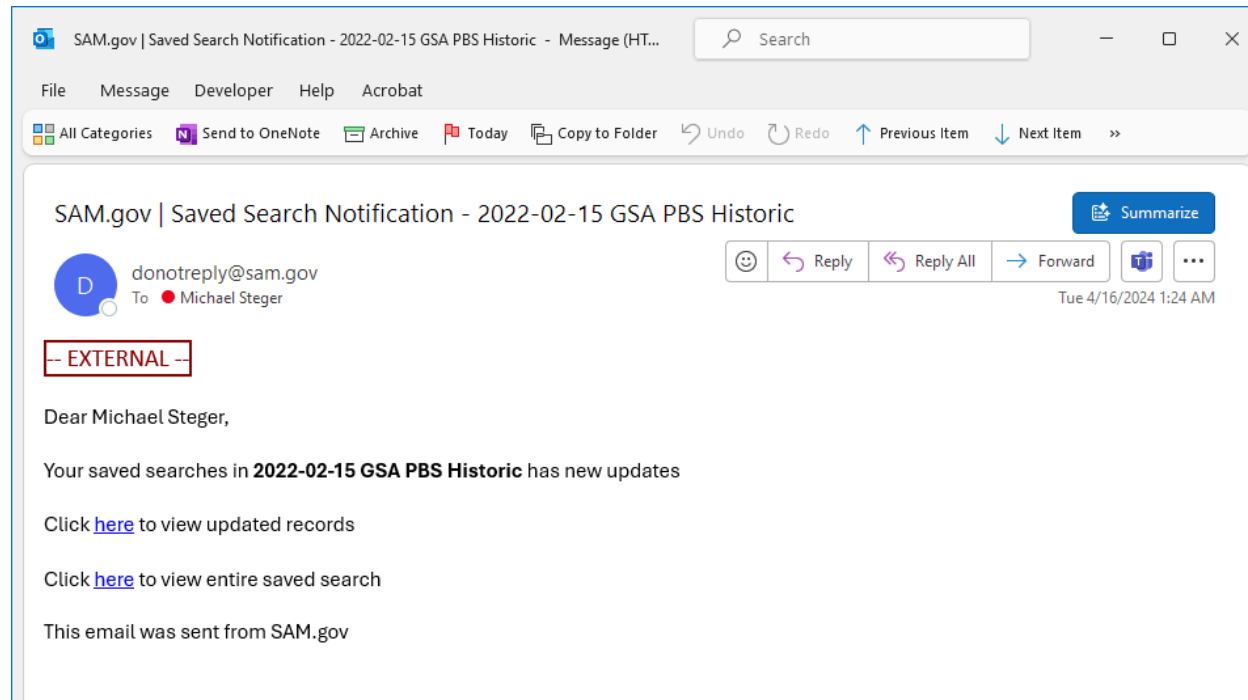
Actions
 Save
 Download



Actions
 Edit Name
 Duplicate
 Delete
 Notify
 Download

Name	Date Last Ran	Date Last Saved	Actions
+ 2024-04-15 WI Ice Cream Opps	Apr 15, 2024	Apr 15, 2024	⋮

This is the notification email format:



Additional Customization Options

Keyword Search

For more information on how to use our keyword search, visit

Simple Search

"ice cream"

1013 characters left

Federal Organizations

Dates

Notice Type

Product or Service Information

Set Aside

Place of Performance

Contract Awardee

Status

Active

Inactive

More Filters

Showing 1 - 25 of 142 results

Filter By

Keyword Search

For more information on how to use our keyword search, visit our help guide

Simple Search | **Search Editor**

"ice cream" and not "cone"

998 characters left

Federal Organizations

Dates

Notice Type

Product or Service Information

Set Aside

Place of Performance

Contract Awardee

Status

Active

Inactive

More Filters

Reset

Showing 1 - 23 of 23 results

Sort by

▼

Simple Search is easier, but may not be as specific as you need to search.

The **SEARCH EDITOR** offers customization using Boolean operators.

For example:

"ice cream" vs

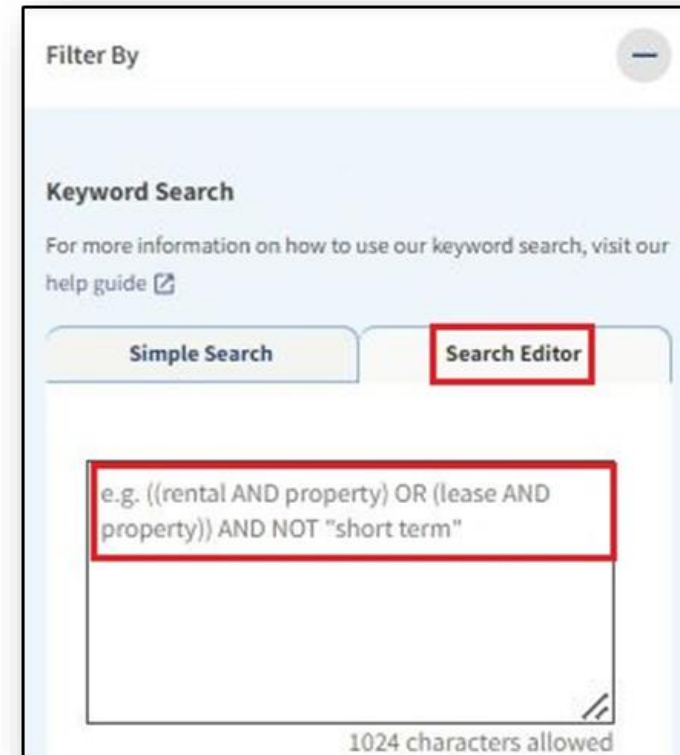
"ice cream" and not "cone"

Additional Customization Options

The **SEARCH EDITOR** offers customization using Boolean operators.

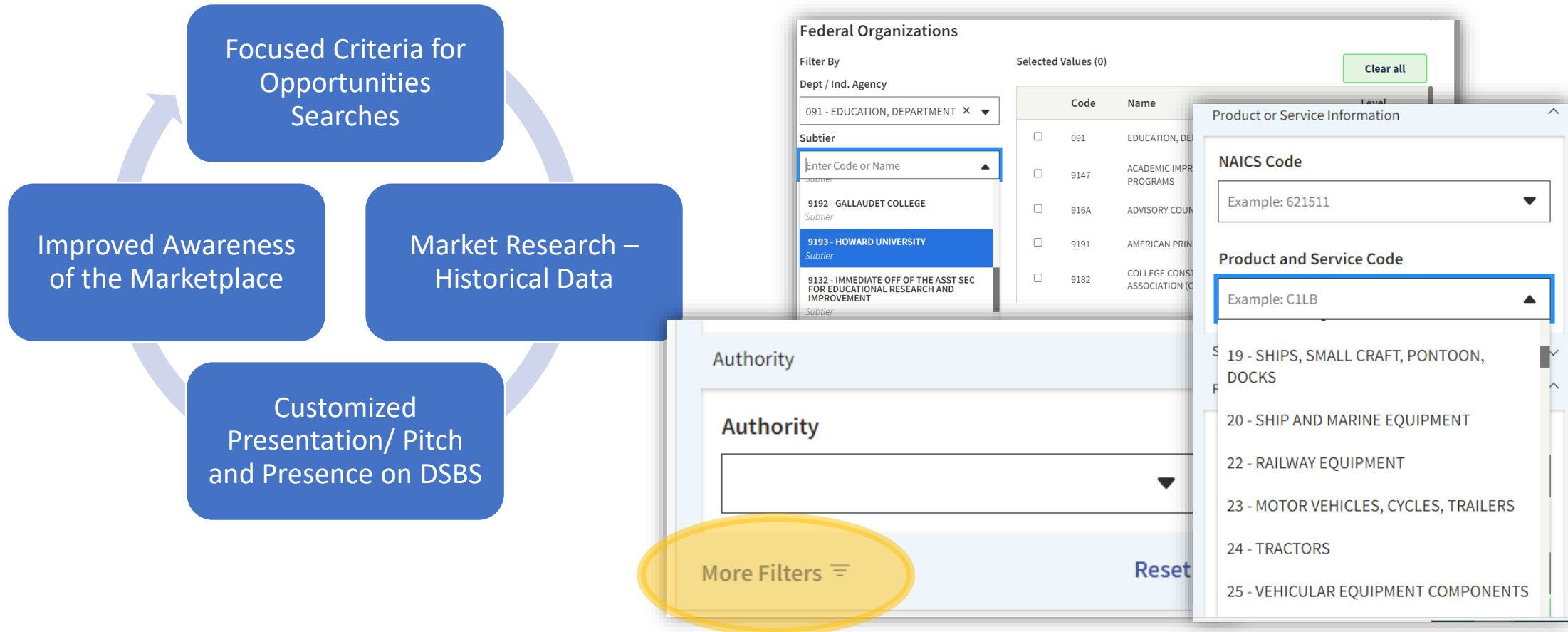
Other Boolean terms available include: “and,” “or,” “not,” “or not,” and “and not”

SEARCH EDITOR results update as you type – if no update occurs, try clicking off the search box.

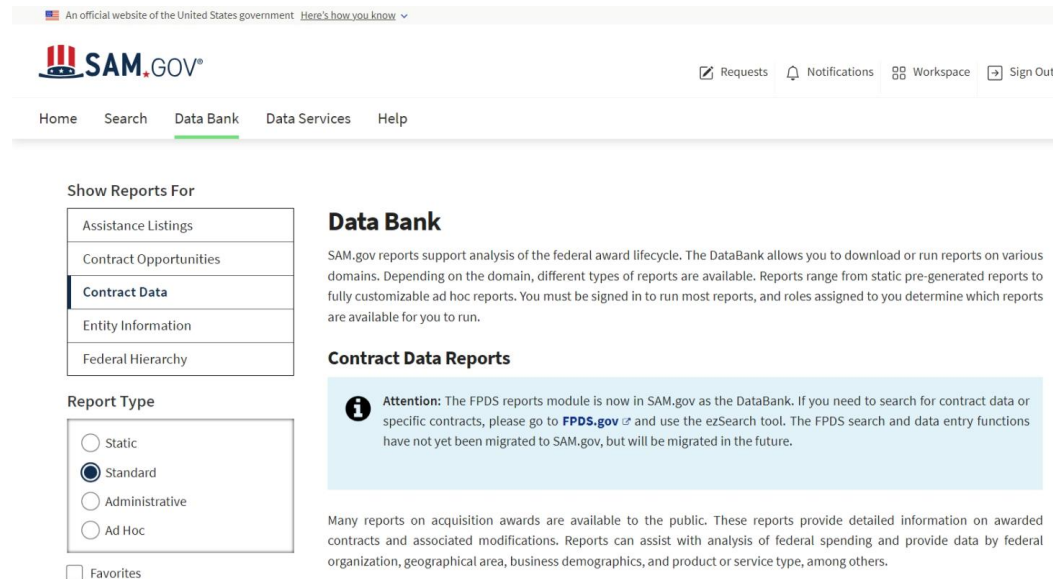


* [GSAFSD Tier 0 Knowledge Base - How do I use the search editor on SAM.gov?](#)

Common Elements in Opportunities and Reports



Ad Hoc Reports



• Overview of Ad Hoc Reports

- Ad hoc reports are customizable to provide tailored information to meet specific needs.
- AdHoc Reports can be modified on the fly by adding various attributes, focusing criteria, and filtering.

Benefits of Ad Hoc Reports

- Highly customizable
- Flexible
- A good starting point for kickstarting additional focused research

Ad Hoc Reports



- **Generating Ad Hoc Reports**
 - Generating ad hoc reports requires selecting the desired criteria and running the report. The reports can be saved and downloaded in various formats for further analysis.
- **Importance of Ad Hoc Reports for Entities Doing Business with the Government**
 - Ad hoc reports are an essential tool for entities doing business with the government. They enable a quick and easy analysis of data, which is crucial for decision-making purposes.

Additional Advantages of Ad Hoc Reports

REUSABLE
SHAREABLE
PORTABLE TO EXCEL
ON-BOARD CUSTOMIZATION AND DISPLAY

Limitations of Ad Hoc Reports

COMPLEXITY

- Composing Ad Hoc Reports can be tedious or technical
- The report interface has lots of functionality, but this can be overwhelming

SPEED/ RESPONSIVENESS

- Reports can run slowly, depending on the SAM.gov 'mood' of the day
- We will attempt to demo Ad Hoc reports toward the end of the presentation.

VOLUME

- Reports can pull up to 12 years and 150,000 rows of data in a single report

GRANULARITY

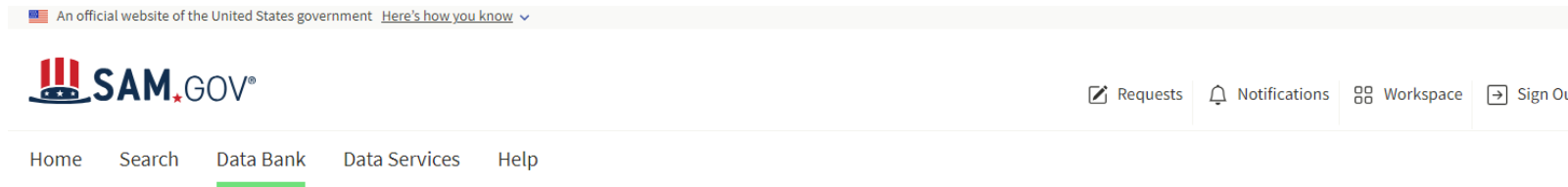
- FPDS and USASpending may be better suited for granular investigation of specific PIID / contract information

REMINDER – DOD Data

- DOD contract data is delayed 90 days. This is a feature across all the datasets, not just SAM Ad Hoc Reports

Getting Started

Sign in to SAM.gov / Navigate to the Data Bank



Show Reports For

Assistance Listings
Contract Opportunities
Contract Data
Entity Information
Federal Hierarchy

Report Type

Static
 Standard
 Administrative
 Ad Hoc

Data Bank

SAM.gov reports support analysis of the federal award lifecycle. The DataBank allows you to download or run reports on various domains. Depending on the domain, different types of reports are available. Reports range from static pre-generated reports to fully customizable ad hoc reports. You must be signed in to run most reports, and roles assigned to you determine which reports are available for you to run.

Contract Data Reports

i Attention: The FPDS reports module is now in SAM.gov as the DataBank. If you need to search for contract data or specific contracts, please go to [FPDS.gov](https://www.fpds.gov) and use the ezSearch tool. The FPDS search and data entry functions have not yet been migrated to SAM.gov, but will be migrated in the future.

Many reports on acquisition awards are available to the public. These reports provide detailed information on awarded contracts and associated modifications. Reports can assist with analysis of federal spending and provide data by federal organization, geographical area, business demographics, and product or service type, among others.

Select Award/IDV Information Report

Administrative

Ad Hoc

Many reports on acquisition awards are available to the public. These reports provide detailed information on awarded contracts and associated modifications. Reports can assist with analysis of federal spending and provide data by federal organization, geographical area, business demographics, and product or service type, among others.

Ad Hoc Reports

Ad hoc reports offer the ability to select specific fields from the data to create a customized report. Ad hoc reports are most informative for those with both knowledge of the data fields and an understanding of advanced reporting tools. You can pull up to 12 years and 150,000 rows of data in a single report. If you are interested in learning how to do ad hoc reporting, please see the [contract data landing page](#).

How does the Unique Entity ID appear in contract data ad hoc reports?

DUNS fields have been renamed, and Unique Entity ID fields have been introduced.

[What are the columns BLANK 1 \(DEPRECATED\) and BLANK 2 \(DEPRECATED\) in contract data ad hoc reports?](#)

Showing 1-2 of 2 reports

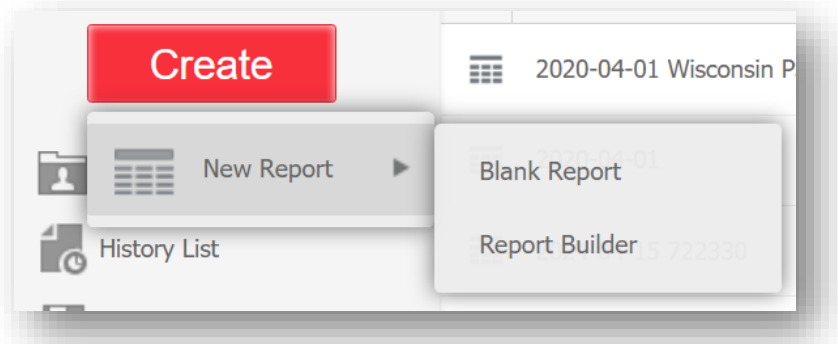
[Award/IDV Information Report](#)

Construct a report of contract award data.

[Other Transaction Information Report](#)

Construct a report of other transaction data.

Create an Ad Hoc Report

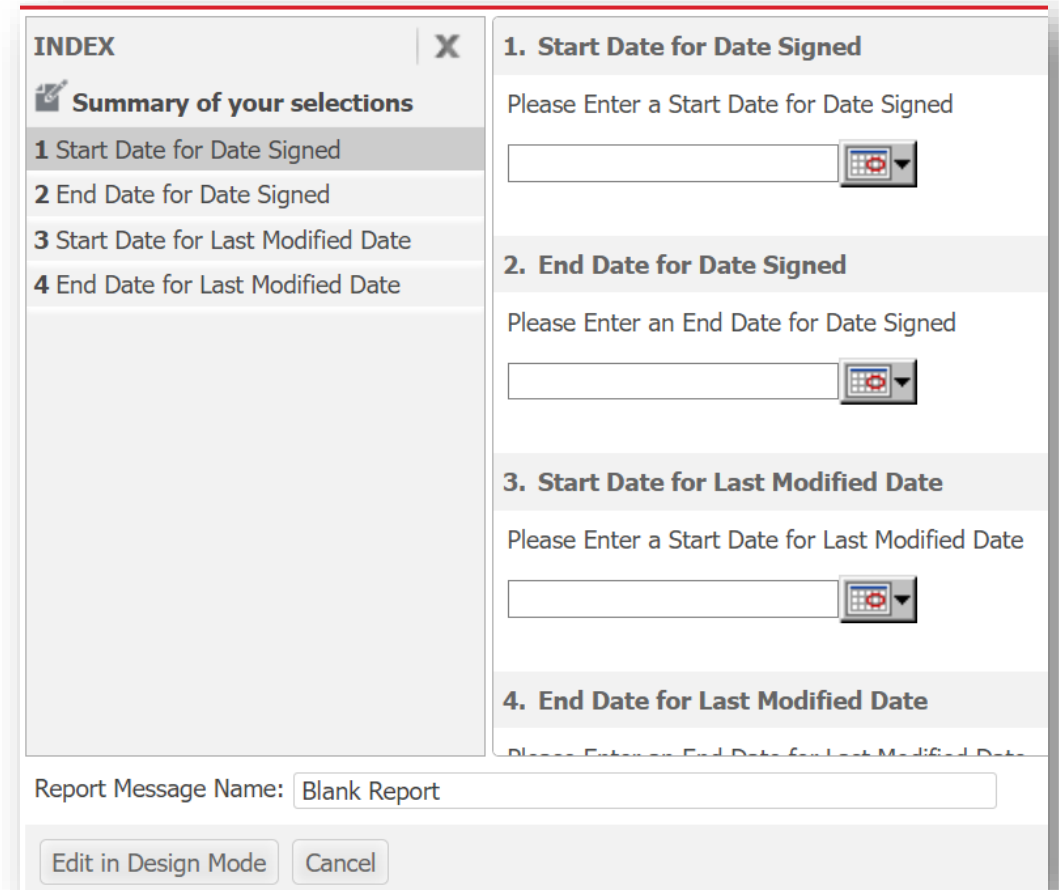


Click Create, select Report Builder (wizard style) or Blank Report (blank canvas)

Choose a 2-12 year timeframe for “Date Signed” fields*

Give the report a descriptive name

* Remember the limitations on report size



Two Methods – Same Tool

Report Builder

INDEX [X]

Summary of your selections

- 1 Start Date for Date Signed
- 2 End Date for Date Signed
- 3 Start Date for Last Modified Date
- 4 End Date for Last Modified Date
- 5 Choose the attributes of the report (Required)**
- 6 Choose the metrics of the report
- 7 Qualify on any attribute
- 8 Metric qualification

5. Choose the attributes of the report (Required)

Select the attributes to include on your report:
This prompt requires at least one selection.

Look in:
Search results: [v] [X]

Search for: [] [X]

Available:

- Business Size Selection
- Competition Information
- Contract Dates
- Contract Identification
- Contract Information
- Contract Marketing Data
- Department and Agency Information
- Funding Sources

Selected: (none)

Principal Place of Performance Location Code

Principal Place of Performance State Code

Principal Place of Performance Location Name

Product or Service Information

Product Origin

Metric qualification

Choose a metric to begin building a qualification.

Metric: [none] Is: [Greater than or equal to]

Principal Place of Performance City Name Select In List Empty

Search for: [] [X] [Match case]

Available:

- AARONSBURG
- ABBEVILLE
- ABBOTSFORD
- ABBOTTSTOWN
- ABBYVILLE
- ABELL
- ABERCROMBIE
- ABERDEEN

Selected: (none)

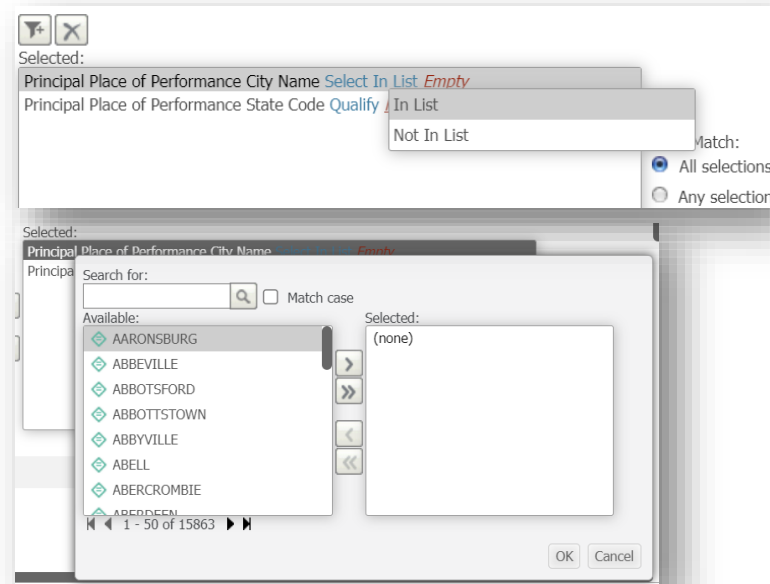
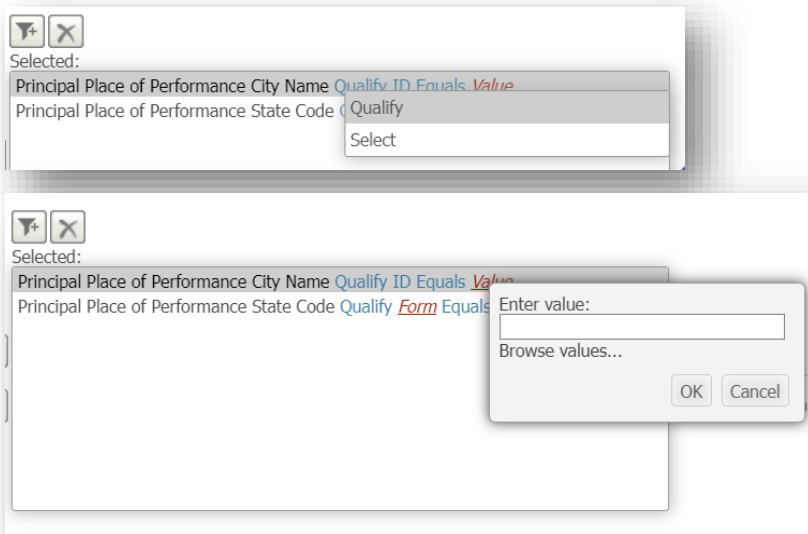
1 - 50 of 15863

OK Cancel

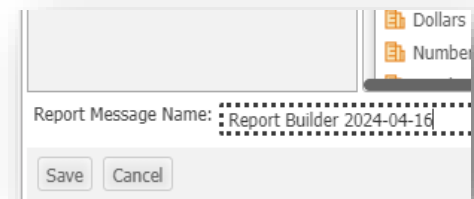
Two Methods – Same Tool

Report Builder

When 'qualifying' or filtering attributes, select blue and red text to make customizations.



Name and Save



Adding Information to Existing Reports

Search or browse by folder

The screenshot shows a software interface with a top navigation bar containing 'REPORT HOME', 'TOOLS', 'DATA', 'GRID', and 'FORMA'. Below this is a toolbar with icons for save, back, forward, edit, grid, bar chart, and table. The main area is titled 'ALL OBJECTS' and features a search bar with 'Attributes' entered. Below the search bar is a list of folders, each with a yellow folder icon and a blue underlined text label:

- Business Size Selection
- Competition Information
- Contract Dates
- Contract Identification
- Contract Information
- Contract Marketing Data
- Department and Agency Information
- Funding Sources
- Granular Level
- Legislative Mandates
- Principal Place of Performance
- Product or Service Information
- Product Origin
- Referenced IDV Information
- Transaction Information
- Vendor Information
- Vendor Socio-Economic Data

Adding information

The screenshot shows the SAM.gov report designer interface. The report title is "Award IDV Information" and it is dated "2020-04-01". The interface includes a navigation menu with "REPORT HOME", "TOOLS", "DATA", "GRID", and "FORMAT". A toolbar with various icons is visible. The "ALL OBJECTS" panel on the left is circled in red and contains a search for "performance" with 15 items found. The "VIEW FILTER" section shows three active filters: "Principal Place of Performance State Code (ID) Equals 'WI'", "Product or Service Description (ID) Contains 'EQUIPMENT'", and "Product or Service Description (ID) Contains 'INSTALLATION'". The data table below shows 27 rows of results.

Product or Service Code	Product or Service Description	Base and All Options Contract
N071	INSTALLATION OF EQUIPMENT- FURNITURE	\$68,
N054	INSTALLATION OF EQUIPMENT- PREFABRICATED STRUCTURES AND SCAFFOLDING	\$23,
N059	INSTALLATION OF EQUIPMENT- ELECTRICAL AND ELECTRONIC EQUIPMENT COMPONENTS	\$19,
N035	INSTALLATION OF EQUIPMENT- SERVICE AND TRADE EQUIPMENT	\$5,
N070	INSTALLATION OF EQUIPMENT- ADP EQUIPMENT/SOFTWARE/SUPPLIES/SUPPORT EQUIPMENT	\$3,
N012	INSTALLATION OF EQUIPMENT- FIRE CONTROL EQUIPMENT	\$2,
N099	INSTALLATION OF EQUIPMENT- MISCELLANEOUS	\$

Click and Drag – Drop in Desired Column

The screenshot shows a software interface with a menu bar (REPORT HOME, TOOLS, DATA, GRID, FORMAT) and a toolbar. On the left, the 'ALL OBJECTS' panel lists various fields, with 'Contracting Agency ID' circled in red. On the right, the 'REPORT DETAILS' panel shows a 'VIEW FILTER' section with three conditions. Below this is a data table with columns for 'Product or Service Code' and 'Product or Service Description'. The 'Contracting Agency ID' column header in the table is also circled in red, and a blue arrow points from the circled object in the left panel to this column header.

Product or Service Code	Product or Service Description
	INSTALLATION OF EQUIPMENT- FURNITURE
N054	INSTALLATION OF EQUIPMENT- PREFABRICATE
N059	INSTALLATION OF EQUIPMENT- ELECTRICAL AN COMPONENTS
N035	INSTALLATION OF EQUIPMENT- SERVICE AND TI
N070	INSTALLATION OF EQUIPMENT- ADP EQUIPMEN EQUIPMENT
N012	INSTALLATION OF EQUIPMENT- FIRE CONTROL
N099	INSTALLATION OF EQUIPMENT- MISCELLANEOU

Right Click to Drill Down

The screenshot shows a procurement report with the following filters and table data:

Filters:

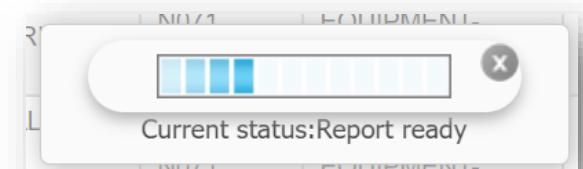
- Principal Place of Performance State Code (ID) Equals "WI"
- Product or Service Description (IF...)
- Product or Service Description (IF...)

Table Data:

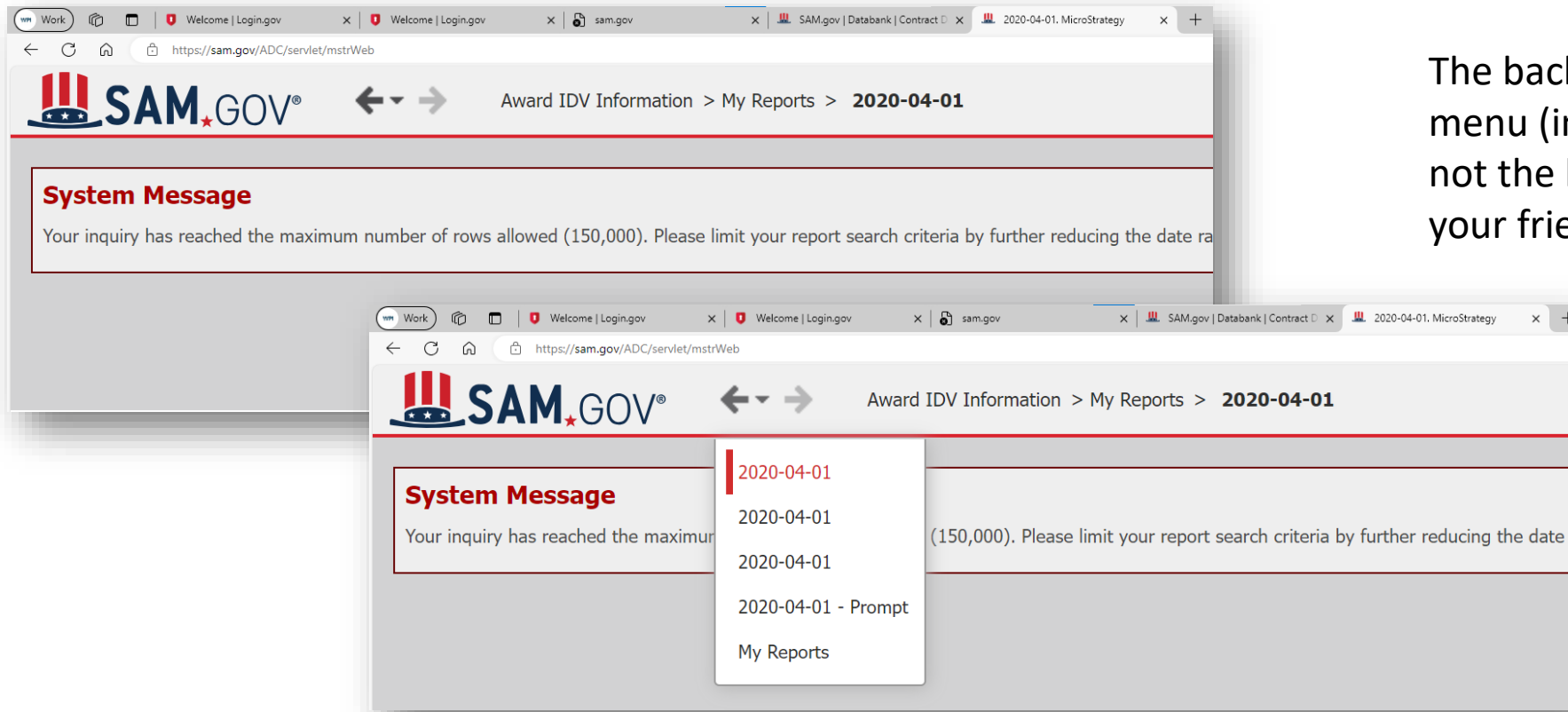
Contracting Agency Name	Product or Service Description	Base and All Options Value (Total Contract Value)
FEDERAL PRISON INDUSTRIES / UNICOR	MENT- FURNITURE	\$57,686,746.09
U.S. SECRET SERVICE	MENT- ELECTRICAL AND ELECTRONIC TS	\$18,577,995.43
PUBLIC BUILDINGS SERVICE	MENT- PREFABRICATED STRUCTURES AND	\$17,466,452.40
FEDERAL PRISON INDUSTRIES / UNICOR	MENT- FURNITURE	\$9,717,935.57
FEDERAL PRISON INDUSTRIES / UNICOR	MENT- PREFABRICATED STRUCTURES AND	\$5,998,669.40
U.S. SECRET SERVICE	MENT- SERVICE AND TRADE EQUIPMENT	\$5,298,989.26
PUBLIC BUILDINGS SERVICE	MENT- ADP SUPPLIES/SUPPORT EQUIPMENT	\$3,067,051.84

Quickly narrow your report's focus by

- Drilling down on certain elements
- Filtering on selection

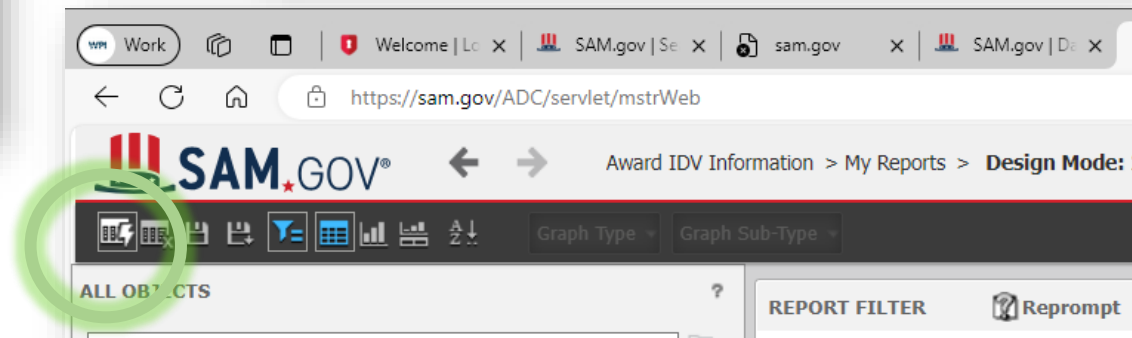
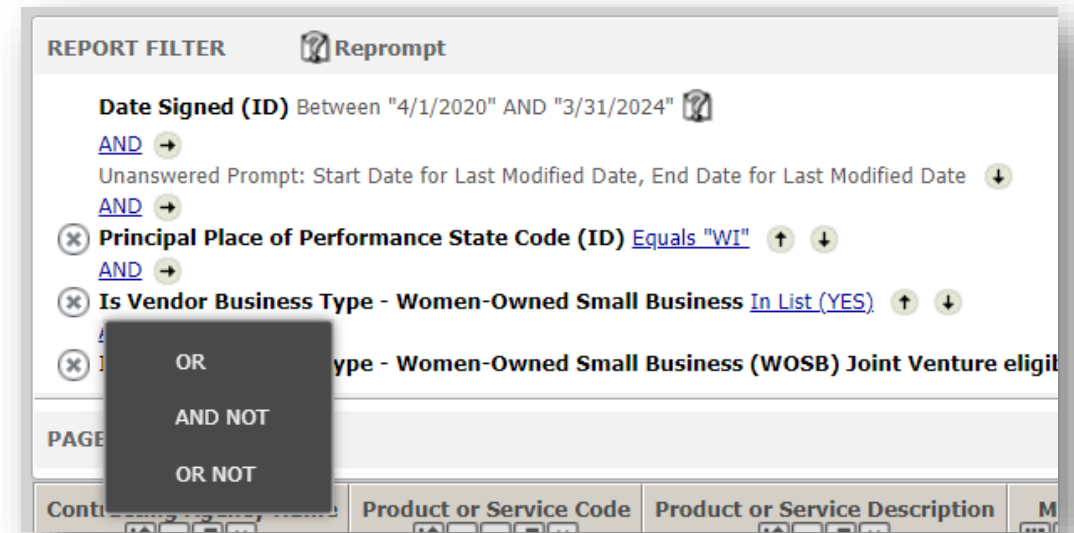
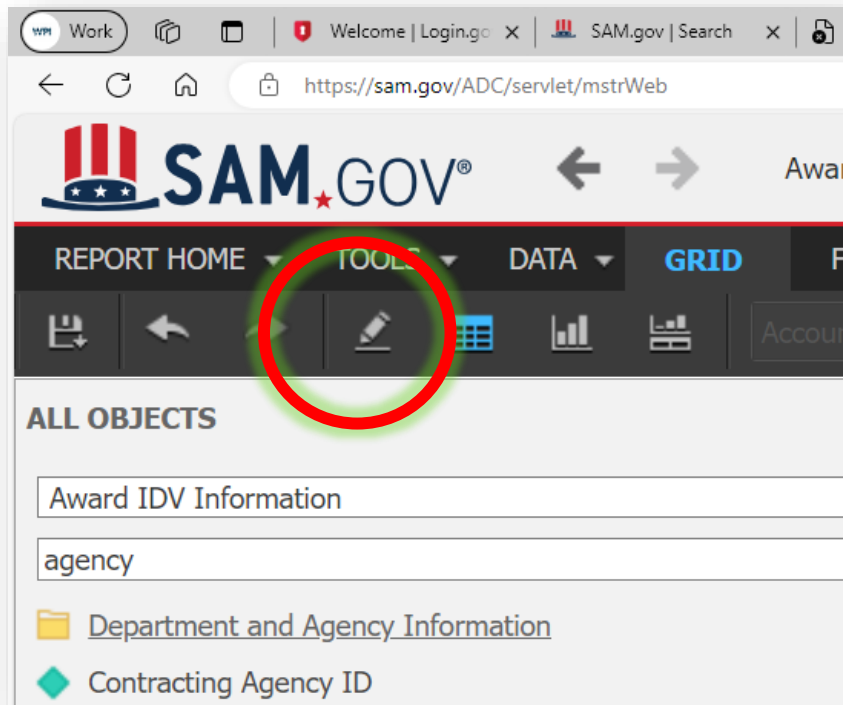


Error Messages – Too Many Rows



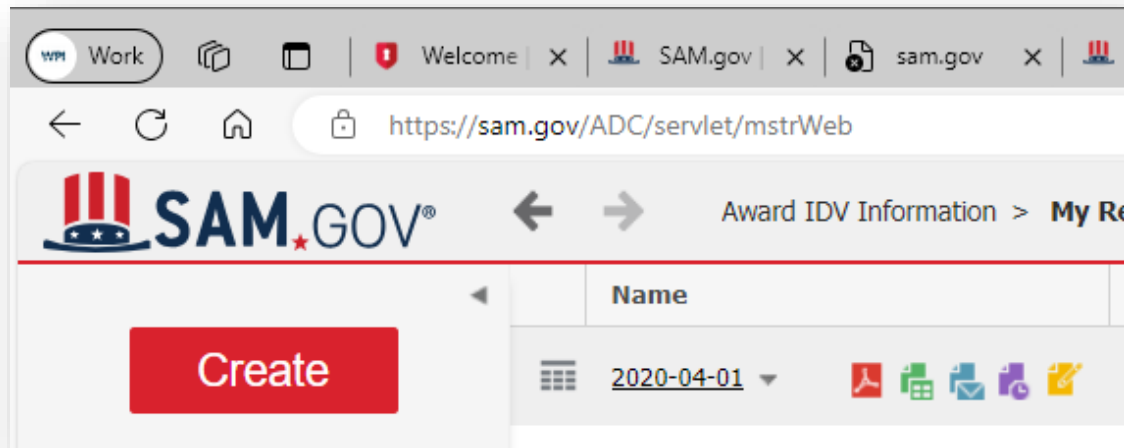
The back arrow and menu (in the report, not the browser) is your friend

Adding Report Filters vs. View Filters

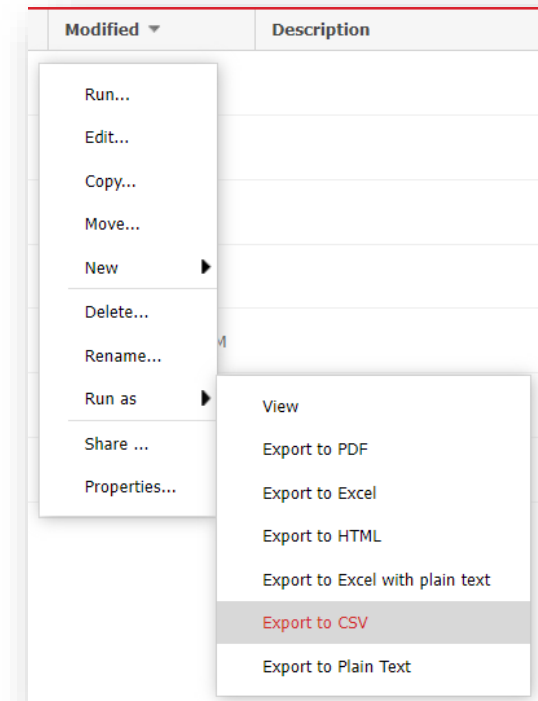


Ad Hoc Reports Dashboard

View, Copy, Edit, or Export previously formulated reports.



- PDF output
- Excel output
- Send now – Email
- Subscriptions
- Edit



Right click for additional options

Export to Excel – Include filter details

Work | Welcome | SAM.gov | sam.gov | SAM

https://sam.gov/ADC/servlet/mstrWeb?rn=/20240416062712744

SAM.GOV Export Options

2020-04-01

Export: **Whole report**

Export Header and Footer: **Edit Cust**

Excel options:

- Excel with plain text
- CSV file format
- Excel with formatting
- HTML
- Plain text

Delimiter: **Comma**

Excel with formatting options:

- Export Report Title
- Export filter details

1	2020-04-01	
2		
3	Report Filter: {Date Signed} (ID) Between 4/1/2020 and 3/31/2024 And {Principal Place of Performance State Code} (ID) = "WI"	
4		
5		
6	View Filter: {Principal Place of Performance State Code} (ID) = "WI" And {Product or Service Description} (ID) Contains "EQUIPMENT" And {Product or Service Description} (ID) Contains "INSTALLATION"	
7		
8		
9	Product or Service Code	Product or Service Description
10	N071	INSTALLATION OF EQUIPMENT-FURNITURE

Additional Resources

[FSD - How do I access the Ad Hoc Reports Reference Guide?](#)

*this document is somewhat dated as it references beta.sam.gov.

[FPDS](#) remains the authoritative source for contract awards. The ezSearch and advanced search features remain available at FPDS.gov for searching for individual contracts.

[USASpending.gov](#) provides another way of viewing contract information

*drawback – reports can take significant time to build before download is available

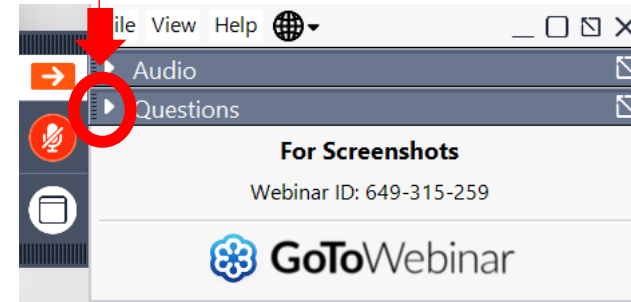
- Start by knowing your business – what do you do, and what value do you contribute to the government customer?
- Get to know the government customer – exposure to relevant data tunes your marketing efforts to the customer’s needs.
- SAM.gov's data bank and ad hoc reports are critical tools in exploring current and historical government purchasing information.

QUESTIONS?



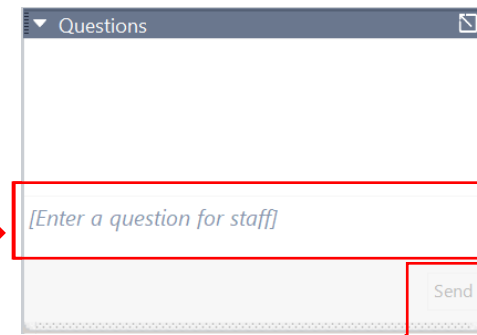
OPENING THE QUESTIONS BOX

Click here to access
within the Control Panel



USING THE QUESTIONS BOX

Type questions
here at any time
during a
presentation



Click Send when ready to submit a question



UPCOMING TRAINING - EVENTS

ACQUISITION HOUR LIVE WEBINAR SERIES

- ~~April 16~~
~~Preparing a Winning Government Proposal~~
- April 24
Overview of the Contractor Performance Assessment Reporting System (CPARS)

...More information and registrations at wispro.org/events

CYBER FRIDAY LIVE WEBINAR SERIES

Cyber Friday is a series of one-hour webinars focusing on critical topics for DOD contractors and subcontractors in cyber security, data security, and CMMC. Attendees receive 1 CPE credit for attending.

- **May 17**, 3.1.1 Access Control Lists, Account Request Documentation, and Acceptable User Policies
- **June 21**, 3.1.2 Security Awareness Training, Role-Based Training, and Insider Threat Training
- **July 19**, 3.1.3 Audit and Accountability Policy, Log Review Procedure
- **August 23**, 3.1.4 Configuration Management Policy, Change Request Process, Baseline Configurations
- **September 20**, 3.1.6 Incident Response Policy, Incident Response Plan
- **October 18**, 3.1.7 System Maintenance Policy
- **November 22**, 3.1.8 Media Control Policy, Media Destruction Policy and Personnel Security
- **January 24**, 3.1.11 Risk Assessment Policy, Security Assessment Reports



April 30

In Person

May 1-3

Virtual

More information and registrations at wispro.org/events



10th Annual DOD Contract Management Update

May 16, 2024

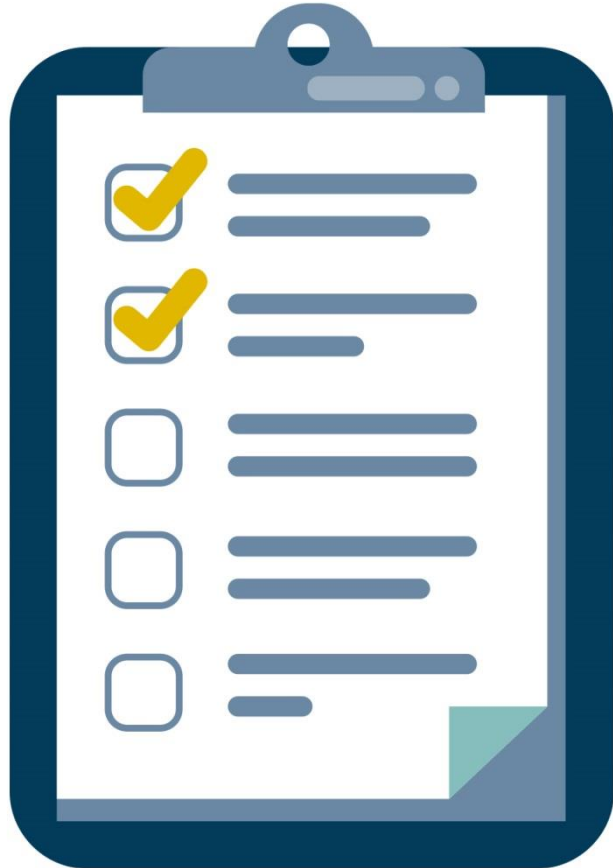
*Fox Valley Technical College, DJ Bordini Center
5 N Systems Dr, Appleton WI 54914*

The DoD supply chain continues to experience a changing regulatory, economic, and fiscal environment. NCMA Wisconsin and WPI will tackle the challenges and discuss emerging opportunities that are critical to the success of a wide range of suppliers. From the large business prime manufacturer to the small business machine shop to the SBIR tech supplier, you'll be sure to gain valuable insight via technical briefs and candid discussions.

...More information and registrations at wispro.org/events



SURVEY



April 16, 2024

CONTINUING PROFESSIONAL EDUCATION



This webinar is eligible for 1 CPE credit.
For a certificate of this credit please contact:

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neelagangap@wispro.org

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