

# **SOME STATISTICS ON FEDERAL CONTRACTORS IN WISCONSIN**

**17<sup>th</sup> Annual Federal Contractor Update**  
**Appleton WI – Fox Valley Technical College**  
**January 15 2025**



# FY2024 WISCONSIN

## TOP SPENDING BY NAICS

FY 2024 ...year to date

### Selected Criteria

State: Wisconsin

NAICS	NAICS DESCRIPTION	Spending YTD
621111	Offices of Physicians (except Mental Health Specialists)	\$1.57B
336611	Ship Building and Repairing	\$1.16B
336212	Truck Trailer Manufacturing	\$661.83M
332993	Ammunition (except Small Arms) Manufacturing	\$560.90M
336992	Military Armored Vehicle, Tank, and Tank Component Manufacturing	\$457.83M

## TOP SPENDING BY PSC

FY 2024 ...year to date

### Selected Criteria

State: Wisconsin

PSC	PSC DESCRIPTION	Spending YTD
Q403	EVALUATION AND SCREENING	\$1.57B
1905	COMBAT SHIPS AND LANDING VESSELS	\$1.12B
2355	COMBAT ASSAULT AND TACTICAL VEHICLES WHEELED	\$670.62M
1310	AMMUNITION, OVER 30MM UP TO 75MM	\$476.86M
2320	TRUCKS AND TRUCK TRACTORS, WHEELED	\$432.80M

# BY AGENCY - WISCONSIN

Agencies	Dollars Obligated Aggregated, Actual Figures		
	2022	2023	2024
+ 3600 - DEPARTMENT OF VETERANS AFFAIRS	\$897.67M	\$944.62M	\$18.70B
+ 2100 - ARMY	\$2.11B	\$2.30B	\$2.20B
+ 1700 - NAVY, DEPARTMENT OF	\$1.06B	\$1.17B	\$1.45B
+ 97AS - DEFENSE LOGISTICS AGENCY (DLA)	\$437.05M	\$571.55M	\$626.09M
+ 1200 - AGRICULTURE, DEPARTMENT OF	\$200.42M	\$323.88M	\$335.40M
+ 96CE - US ARMY CORPS OF ENGINEERS - Civil programs	\$358.63M	\$114.07M	\$189.37M
+ 7500 - HEALTH AND HUMAN SERVICES	\$290.77M	\$154.22M	\$185.22M
+ 5700 - AIR FORCE	\$108.62M	\$113.83M	\$139.53M
+ 9700 - DEFENSE, DEPARTMENT OF	\$281.45M	\$199.00M	\$119.60M
+ 1500 - JUSTICE, DEPARTMENT OF	\$111.32M	\$102.67M	\$83.96M
+ 1400 - INTERIOR, DEPARTMENT OF	\$36.79M	\$42.10M	\$67.45M
+ 4700 - GENERAL SERVICES ADMINISTRATION	\$66.48M	\$76.74M	\$64.74M
+ 7000 - HOMELAND SECURITY	\$66.87M	-16,220,538.57	\$57.26M
+ 6800 - ENVIRONMENTAL PROTECTION AGENCY	\$87.40M	\$18.68M	\$52.64M
+ 8900 - ENERGY, DEPARTMENT OF	\$26.93M	\$1.92M	\$49.04M
+ 8000 - NATIONAL AERONAUTICS AND SPACE ADMINISTRATION	\$26.87M	\$19.36M	\$25.17M

# FY2024 WISCONSIN BY HQ LOCATION

**TOTAL \$24.39  
BILLION**

Company Name	Total Dollars	No of Actions	%	NAICS Code
OPTUM PUBLIC SECTOR SOLUTIONS, INC.	\$ 16,831,685,440.82	75	69.01	541519,
LOGISTICS HEALTH, INC.	\$ 1,578,429,629.80	120	6.47	541990,
OSHKOSH DEFENSE, LLC	\$ 1,297,451,655.14	12106	5.32	332510,
MARINETTE MARINE CORPORATION	\$ 1,146,218,543.64	33	4.7	336611,
AMTEC CORPORATION	\$ 512,984,057.08	36	2.1	332993,
GE PRECISION HEALTHCARE LLC	\$ 205,948,352.70	1077	0.84	334517,
SHELTERED WINGS, INC.	\$ 183,615,445.62	28	0.75	
WISCONSIN PHYSICIANS SERVICE INSURANCE CORPORATION	\$ 157,949,189.61	62	0.65	524114,
J. F. BRENNAN COMPANY, INC.	\$ 119,252,460.45	39	0.49	562910,
JOHNSON CONTROLS GOVERNMENT SYSTEMS LLC	\$ 95,451,114.87	127	0.39	541330,

# FY2024 WISCONSIN BY PLACE OF PERFORMANCE

**TOTAL \$9.00  
BILLION**

Company Name	Total Dollars	No of Actions	%	NAICS Code
OPTUM PUBLIC SECTOR SOLUTIONS, INC.	\$ 2,015,522,879.85	2	22.4	524114,
LOGISTICS HEALTH, INC.	\$ 1,575,711,339.29	57	17.51	541990,
OSHKOSH DEFENSE, LLC	\$ 1,237,016,332.02	11664	13.75	332510,
MARINETTE MARINE CORPORATION	\$ 1,146,217,543.64	30	12.74	336611,
AMTEC CORPORATION	\$ 477,107,783.08	33	5.3	332993,
LOYAL SOURCE GOVERNMENT SERVICES LLC	\$ 249,056,607.25	5	2.77	621111,
SHELTERED WINGS, INC.	\$ 183,449,186.47	23	2.04	
WISCONSIN PHYSICIANS SERVICE INSURANCE CORPORATION	\$ 157,949,189.61	62	1.76	524114,
GE PRECISION HEALTHCARE LLC	\$ 146,950,063.65	633	1.63	334517,
DIDION INC	\$ 80,895,719.54	55	0.9	311211,



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Loyal Source has worked closely with various government agencies for many years and was recently contracted by the VA to administer Medical Disability Exams throughout the West Coast. Currently, we have 20-plus state-of-the-art facilities in 11 states and will soon be expanding into other areas of the country to better serve you.

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NEW

# FY2024 WI DEFENSE CONTRACTORS BY PLACE OF PERFORMANCE

<b>Company Name</b>	<b>Employee</b>	<b>Total Dollars</b>	<b>No of Actions</b>	<b>%</b>	<b>NAICS Code</b>
<b>OSHKOSH DEFENSE, LLC</b>	13,300	\$1,237,014,292.22	11641	30	332510,
<b>MARINETTE MARINE CORPORATION</b>	856	\$1,146,388,682.61	28	27.81	336611,
<b>AMTEC CORPORATION</b>	1,078	\$477,107,783.08	33	11.57	332993,
<b>SHELTERED WINGS, INC.</b>	200	\$183,449,186.47	23	4.45	
<b>PIERCE MANUFACTURING INC</b>	13,558	\$61,007,591.21	25	1.48	333120,
<b>BLINDERMANPOWER LLC</b>	0	\$54,894,450.00	11	1.33	236220,
<b>TOWER INDUSTRIES, INC.</b>	12	\$48,162,267.77	3	1.17	332993,
<b>WISCONSIN PHYSICIANS SERVICE</b>	3,701	\$46,858,114.24	26	1.14	524292,
<b>GE PRECISION HEALTHCARE LLC</b>	0	\$41,018,113.63	136	0.99	334517,
<b>COMPLETE MOBILE DENTISTRY, INC</b>	97	\$39,451,893.42	13	0.96	621210,
<b>STATZ CORP</b>	11	\$35,567,240.63	1190	0.86	335931,
<b>IDSC HOLDINGS LLC</b>	12,000	\$32,178,012.14	165	0.78	334419,

# TOP COUNTIES

COUNTY				
	2025 TO DATE	2024	2023	2022
063 - La Crosse	\$748.99M	\$3.88B	\$731.43M	\$671.57M
139 - Winnebago	\$83.35M	\$1.20B	\$1.87B	\$1.62B
075 - Marinette	-55651.37	\$1.16B	\$625.53M	\$643.22M
105 - Rock	\$4.57M	\$532.65M	\$263.65M	\$160.03M
079 - Milwaukee	\$34.61M	\$377.91M	\$340.25M	\$370.33M
025 - Dane	\$64.99M	\$343.38M	\$397.25M	\$738.58M
133 - Waukesha	\$20.57M	\$243.91M	\$276.10M	\$265.31M
081 - Monroe	\$2.45M	\$229.33M	\$206.04M	\$275.87M
049 - Iowa	0	\$183.73M	\$116.74M	\$101.45M
087 - Outagamie	\$3.29M	\$134.93M	\$54.13M	\$73.72M
117 - Sheboygan	\$3.77M	\$81.59M	\$84.23M	\$36.90M
021 - Columbia	\$2.18M	\$76.46M	\$47.87M	\$18.52M
009 - Brown	\$15.72M	\$70.50M	\$78.74M	\$86.76M
059 - Kenosha	\$5.03M	\$61.27M	\$53.76M	\$49.78M
135 - Waupaca	\$181.34K	\$43.88M	\$28.53M	\$9.70M

# FY2024 NEW WI CONTRACTORS

Contractor	NAICS Code	City	Transaction	Amount
ADVANCIA REMEDIATION SERVICES, LLC	236220, 237310	MILWAUKEE	8	\$11.45M
PDO-HGC JV LLC	238910	MILWAUKEE	1	\$9.52M
SRS-ERRG II JV LLC	562910	MILWAUKEE	2	\$1.98M
SILVER LAKE KENMAR JV LLC	238210	MILWAUKEE	1	\$1.82M
CEDAR VALLEY CHEESE, INC.	311513	BELGIUM	9	\$1.82M
SRS-BB&E JV, LLC	562910	MILWAUKEE	1	\$1.46M
SCHROEDER MOVING SYSTEMS, INC.	493110	NEW BERLIN	9	\$1.36M
CCS IVORY CLOUD JV LLC	517810, 518210	MILWAUKEE	8	\$855.82K
CIRCLE ELECTRIC INCORPORATED	238210	BUTLER	3	\$538.87K
PDO AHUSAKA JV III LLC	541614	MILWAUKEE	5	\$485.19K
NATIONAL INVESTMENT SERVICES OF AMERICA, LLC	523940	MILWAUKEE	3	\$400.00K
TOP TIER INGREDIENTS, LLC	311423	HANCOCK	1	\$360.30K
MILWAUKEE COMPOSITES, INC.	326199	CUDAHY	2	\$233.64K
1 HEALTH SOLUTIONS LLC	621399	MILWAUKEE	1	\$229.50K
MEDEX FORENSICS INC	541511	MADISON	1	\$222.75K
OAK CREEK HOTEL VENTURES, LLC	721110	WISC DELLS	1	\$213.86K
THE GAME CRAFTER, LLC	339930	MADISON	1	\$192.78K
KAREN E KRAFT	541611	GLENWOOD CITY	1	\$176.40K
WHITE STONE STATION HOTEL ASSOCIATES, LLC	721110	MENOMONEE FALLS	1	\$157.61K
ANDRENAM LLC	541714	MADISON	1	\$149.98K

# FY2024 WI TOP SMALL BUSINESSES

Company Name	# Employee	Total Dollars	o of Action	%	NAICS Code
AMTEC CORPORATION	1,078	476857787.6	32	33.13	332993,
DIDION INC	214	80895719.54	55	5.62	311211,
TOWER INDUSTRIES, INC.	12	48162267.77	3	3.35	332993,
MASTERS GALLERY FOODS, INCORPORATED	600	46402453.5	49	3.22	311513,
SCHUTT INDUSTRIES OF CLINTONVILLE, WIS., INC.	200	40437155.89	80	2.81	336212,
COMPLETE MOBILE DENTISTRY, INC.	97	39451893.42	13	2.74	621210,
STATZ CORP	11	35666728.01	1188	2.48	335931,
A. J. WHOLESALE PRODUCE INC.	20	30079600.18	27800	2.09	311812,
RHI LLC	13	24305871.13	26	1.69	236220,
BUSHMANS' INC	24	22164060.91	44	1.54	311991,
ALLIANCE STEEL CONSTRUCTION, INC.	10	21244469.8	8	1.48	238910,
ROEN SALVAGE CO.	24	19741106.41	8	1.37	237990,

# WISCONSIN OVERALL RANKING

		2025	%	2024	%	2023	%	2022	%
1	VA - Virginia	\$13.28B	20.21	\$140.18B	18.57	\$132.04B	17.44	\$117.52B	17.08
2	CA - California	\$5.80B	8.84	\$66.72B	8.84	\$64.84B	8.57	\$64.49B	9.37
3	TX - Texas	\$2.79B	4.25	\$62.01B	8.22	\$81.54B	10.77	\$63.21B	9.19
4	MD - Maryland	\$3.99B	6.08	\$46.90B	6.21	\$59.79B	7.9	\$53.84B	7.82
5	FL - Florida	\$2.04B	3.11	\$30.47B	4.04	\$28.92B	3.82	\$26.01B	3.78
6	AZ - Arizona	\$2.86B	4.36	\$25.25B	3.34	\$26.68B	3.52	\$21.68B	3.15
7	PA - Pennsylvania	\$1.53B	2.34	\$25.04B	3.32	\$21.60B	2.85	\$16.09B	2.34
8	WI - Wisconsin	\$4.79B	7.3	\$24.39B	3.23	\$6.26B	0.83	\$6.44B	0.94
9	CT - Connecticut	\$1.64B	2.5	\$20.61B	2.73	\$26.75B	3.53	\$23.36B	3.4
10	CO - Colorado	\$2.06B	3.14	\$20.17B	2.67	\$20.13B	2.66	\$17.04B	2.48

# BY CONGRESSIONAL DISTRICT

Congressional District	2025	2024	2023	2022
Wisconsin 1 - Rep. Bryan Steil	\$2.72M	\$647.78M	\$401.36M	\$291.89M
Wisconsin 2 - Rep. Mark Pocan	\$64.40M	\$584.21M	\$514.03M	\$826.56M
Wisconsin 3 - Rep. Ron Kind	\$4.47B	\$18.62B	\$887.19M	\$1.12B
Wisconsin 4 - Rep. Gwen Moore	\$40.81M	\$694.16M	\$565.37M	\$271.56M
Wisconsin 5 - Rep. Scott Fitzgerald	\$50.96M	\$354.74M	\$447.50M	\$517.43M
Wisconsin 6 - Rep. Glenn Grothman	\$99.88M	\$1.40B	\$2.16B	\$2.00B
Wisconsin 7 - Rep. Thomas Tiffany	\$1.31M	\$87.04M	\$35.94M	\$46.38M
Wisconsin 8 - Rep. Mike Gallagher	\$40.89M	\$1.50B	\$855.10M	\$955.23M
Wisconsin Multiple Congressional Districts - N/A	\$19.74M	\$499.80M	\$384.76M	\$392.19M

All congressional districts				2024
1	Virginia 11	Rep. Gerald Connolly	Virginia	\$81.41B
2	Virginia 8	Rep. Donald Beyer	Virginia	\$25.74B
3	Wisconsin 3	Rep. Ron Kind	Wisconsin	\$18.62B
4	Maryland 8	Rep. Jamie Raskin	Maryland	\$15.44B
5	Texas 33	Rep. Marc Veasey	Texas	\$15.38B



# SOME OTHER NUMBERS

ALL FEDERAL \$			
IN BILLIONS	2022	2023	2024
WISCONSIN	\$ 6.44	\$ 6.26	\$ 24.44
MINNESOTA	\$ 3.81	\$ 3.95	\$ 4.54
IOWA	\$ 2.47	\$ 3.41	\$ 3.12
ILLINOIS	\$ 14.84	\$ 15.34	\$ 14.08
INDIANA	\$ 8.03	\$ 7.04	\$ 6.58
MICHIGAN	\$ 9.47	\$ 9.23	\$ 9.00
	<b>\$ 45.06</b>	<b>\$ 45.23</b>	<b>\$ 61.76</b>

TOTAL FEDERAL DOLLARS - billions	
2022	\$ 706.66
2023	\$ 777.00
2024	\$ 773.59



UPCOMING EVENTS

- JAN 8:00 am - 4:30 pm  
**15** 17th Annual End of Year Federal Contractor Update – In-Person (Appleton, WI)
- JAN 12:30 pm - 3:30 pm  
**16** Wisconsin Federal Contractor Forum (WFCF) – Oshkosh, WI
- JAN 12:00 pm - 1:00 pm  
**22** Acquisition Hour: Federal Acquisition Regulations (FAR) Overview
- JAN 9:00 am - 12:00 pm  
**23** Government Certification Workshop – State and Local Certifications – Madison, WI
- JAN 11:00 am - 12:00 pm  
**24** Cyber Friday: Building a CMMC Model: 3.1.11 Risk Assessment Policy, Security Assessment Reports

[View Calendar](#)

CURRENT OPPORTUNITIES (8)

**GET STARTED WITH THE BASICS**

Questions & answers on how to get started.

**GET STARTED**

**SIGN-UP FOR OUR NEWSLETTER**

Stay up-to-date with the latest WPI news.

**SIGN UP**

**HAVE A QUESTION? WE'RE HERE TO HELP.**

One of our staff of experts is available to answer your questions.

**GET HELP**

**Aina Vilumsons, CFCM | President – Executive Director**  
**Wisconsin Procurement Institute (WPI) – Wisconsin APEX Accelerator**  
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10437 Innovation Drive | Suite 320 | Wauwatosa, WI 53226  
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**SAVE THE DATE! Winning Government Business:  
Navigating Compliance Risks to Drive Strategic  
Advantage [Milwaukee, WI]**

**May 14, 2025** <https://www.wispro.org/event/2025-05-14-winning-government-business-navigating-compliance-risks-to-drive-strategic-advantage-milwaukee-wi/>

**SAVE THE DATE! 11th Annual DOD Contract  
Management Update [in-person – Milwaukee, WI]**

**May 15, 2025** <https://www.wispro.org/event/2025-05-15-11th-annual-dod-contract-management-update-milwaukee-wi/>