



BUYER

WISCONSIN
ECONOMIC DEVELOPMENT

Michels Corporation

Buyer Type: CORPORATIONS / GOVERNMENT PRIME CONTRACTORS

Website: www.Michels.us

Products or Services of Interest

- Construction / Trades
- Transportation / Logistics

NAICS / NIGP Codes

- 237XX
- 23811
- 23812
- 23819

Supplier Qualifications

Supplier Certifications

- Federal - 8(a) Business Development Program
- Federal - Small Disadvantaged Business (SDB)
- Federal - Women-Owned Small Business (WOSB)
- Small Business (based on U.S. SBA Size Standards)
- Federal - Economically Disadvantaged Women-Owned Small Business (EDWOSB)
- Federal – HUBZone
- Federal - Veteran Owned Small Business (VOSB)
- Federal - Service Disabled Veteran Owned Small Business (SDVOSB)
- Self-certified Women Owned
- Tribally Owned
- Self-certified Veteran Owned
- Self-certified LGBT Owned
- State of WI Woman-Owned Small Business (WBE)
- State of WI Disabled Veteran Business (DVB)
- State of WI Minority-Owned Business Enterprise (MBE)



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- Disadvantaged Business Enterprise (DBE) - previously certified
- 3rd Party - Northwest Minority Supplier Development Council (NMSDC)
- 3rd Party - National Gay and Lesbian Chamber of Commerce (NGLCC)
- 3rd Party - Women's Business Enterprise National Council (WBENC)

Organization Description

Michels Corporation is a family-owned energy & infrastructure construction contractor, headquartered in Brownsville, Wisconsin. Michels operates through a “family of companies” model, each focused on specific services/markets. Forbes lists Michels Corporation among America’s Top Private Companies (2024) – revenue ~\$4.5 billion.

Key capabilities include:

- Pipeline construction (oil, gas, water) including mainline, facilities, compressor/pumping stations.
- Power / utilities / transmission & distribution – underground and overhead, substations, fiber/communications networks.
- Trenchless and underground infrastructure technologies – e.g., horizontal directional drilling (HDD), microtunneling, pipe bursting.
- Foundations, earth retention, marine construction – for industrial, transportation, and mission-critical facilities.
- Renewables / energy transition – battery energy storage systems (BESS), solar, wind, carbon capture, hydrogen, etc.
- Transportation / water & wastewater / civil infrastructure – roads, airports, ports, heavy civil.

Notes