

Acquisition Hour:

Getting Started with DLA/ DIBBS for Contractor and Subcontractors Part 1

November 12 | Noon – 1:00 pm

Presented by:

Mark Dennis, Wisconsin Procurement Institute





An APEX Accelerator

Assisting Wisconsin businesses compete in the government marketplace.

WPI is Wisconsin's APEX ACCELERATOR

The APEX Accelerators program, under management of the Department of Defense (DOD) Office of Small Business Programs (OSBP), plays a critical role in the Department's efforts to identify and engage with a wide range of businesses entering and participating in the defense supply-chain. The program provides the education and training that all businesses need to participate to become capable of participating in DOD and other government contracts.

WPI provides services and training to all of Wisconsin's 72 counties

- Individual counseling at our offices, client's facility or virtually
- Small group training – webinars and workshops including Acquisition Hours, Cyber Fridays, Evening FAR sessions, Federal Market Insights and Local Government Sales Opportunities
- Conferences the Governors Marketplace, The Contracting Academy (TCA), WEDCs Small Business Academy, Wisconsin Federal Contractor Forum [DC and in-state], Government Opportunities Business Conference GOBC) with WI military bases, End of Year Federal Contractor Update, Annual DOD Contract Management Update, and more.....

www.wispro.org

WPI OFFICE LOCATIONS

- **MILWAUKEE**

- *Technology Innovation Center*

- **MADISON**

- *FEED Kitchens*
- *Dane County Latino Chamber of Commerce*
- *Wisconsin Manufacturing Extension Partnership (WMEP)*
- *Madison Area Technical College (MATC)*

- **CAMP DOUGLAS**

- *Juneau County Economic Development Corporation (JCEDC)*

- **EAU CLAIRE**

- *Western Dairyland*

- **FOND DU LAC**

- *Envision Greater Fond du Lac*

- **GREEN BAY**

- *NWTC Startup Hub*

- **LACROSSE**

- *Veterans in Professions*

- **MANITOWOC**

- *Progress Lakeshore*

- **OSHKOSH**

- *Greater Oshkosh Economic Development Corporation*

- **SUPERIOR**

- *Small Business Dev Center; UW Superior*





DEFENSE LOGISTICS AGENCY

Established 1961



Doing Business with the Defense Logistics Agency (DLA)



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY

Review



- DLA: Who We Are and What We Do
- Getting Started
- Find Current DLA and Federal Opportunities
- Seek Assistance

Land Supplier Ops (FL) Primary Mission



-DLA Weapons Support Mission

We deliver Weapon Systems readiness and lethality globally to our Warfighters, the Nation and its partners.

- Land Supplier Ops Mission -

Empower Warfighter readiness and lethality through the timely and efficient delivery of quality land-based supplies as well as batteries, tires, and armaments for all Services, fostering proactive global logistics support for our Nation.

-Vision

We are innovative, adaptable, agile, accountable – and focused on the Warfighter, Always.





DLA Land Supplier Operations (FL) Leadership



Deputy Director
Mr. Donald L. Schulze
614-692-4636



Director
COL Sue Styer
614-692-4635



Military Deputy
LTC Bill Perez



Industrial Hardware & Transparent
Armor Support Division (FLB)
Lori Archibald



Armament, Batteries/Tires, Engines,
Industrial and Support Division (FLC)
Melissa Painter



Ground Vehicle Support Division
Ms. Alana Kershner (FLD)



Contracting Support Division
LTC Bill Perez (FLS)

Leadership & Team

- Four Divisions: Managing ~911K NSNs; Executing ~\$2.2B Sales annually thru ~2.5K suppliers
- 525 Authorized w/ ~485 assigned: mainly w/in Procurement, Material Planning, & Quality Assurance
- 11 "Forward" associates: Barstow, Tobyhanna, Letterkenny, Red River, Anniston, DDJC, and DDSP

Source: DLA Fact Sheet, April 2024



Industrial Hardware & Transparent Armor Division (FLB)

- Major FSCs: 2541, 5330, 5331, 5340, 5355, 5360
- NSN's Managed: 464K
- Customer Sales Orders: 792K per year
- Annual Sales: \$419M
- Transparent Armor
- Packing and Gasket Materials
- O-Rings
- Commercial Hardware
- Knobs and Pointers
- Coil, Flat, Leaf, Wire Springs





Armament, Batteries/Tires, Engines, Industrial and Support Division (FLC)

- Major FSCs: 1000 Series, 2510, 2520, 2530, 2540, 2590, 2610, 2620, 2815, 2910, 2930, 2990, 3020, 3030, 4910, 6135, 6140, 6160, 6650
- NSN's Managed: 183K
- Customer Sales Orders: 747K
- Annual Sales:\$1B
- Batteries (Single use & Rechargeable, Commercial and Military Spec – for Vehicles, Aircraft, Drones, GPS, ICBMs, Radios, NVGs, Weapon Sights etc.)
- Tires for all Services (Ground & Aviation Systems); Tire Assembly parts in support of repairables
- All Sole Source Oshkosh Items
- Engine Spare Parts for Tactical & Combat Vehicles
- Individual and Crew Served weapons support - M2, M240, Howitzers, & Grenade Launchers





Ground Vehicle Support Division (FLD)

- Total FSCs Managed: 160+
- Major FSCs: 2500 series, 2805, 2900 series, 3030, 3040, 4720
- NSN's Managed: 268K
- Customer Sales Orders: 608K
- Annual Sales: \$602M
- Maintain spare parts for tactical wheeled vehicles
- Vehicle Maintenance, Service Kits, Fitted Covers
- Cab Body Frame Structural Components
- Power Transmission Components
- Brake, Steering Axle, Wheel Components
- Manage Sole Source Items for AM General, BAE, and GDLS





Contracting Support Division (FLS)

- Emergency buys
 - Non-NSN buys
 - Large Purchase Buys
 - Customer Direct buys
 - Transdigm Coordination Center
 - Centralized Auto-IDC Program
- Performs contract administration for Land awards
 - Manages Post Award Requests (PARs) for contractor requests, Customer/Advocates' request for status or expedite, and miscellaneous requests
 - Monitor On-Time Delivery assurance and works with vendors to solve delivery, payment, or other issues
 - Administers the delivery orders for Batteries and other specialty long-term contracts
 - Single Land Administrator for each Vendor





Urgently Needed Items
(list of Items under L&M
RFIs)



Other DLA Procurement
Opportunities (Access to
DIBBs, No Bid Solicitation
List)

About DLA Buying Organizations



Aviation
Richmond, VA



Repair Parts for Aviation Systems, Nuclear Systems, Maps, and Industrial Plant Equipment

- 12.6K+ Customers
- 2.3K Weapons Systems
- 23 Locations

Land & Maritime
Columbus, OH



Repair Parts for Ground-Based and Maritime Systems

- 20k+ Customers
- 1.9K+ Weapons Systems
- 9+ Locations

Troop Support
Philadelphia, PA



Global Supply Chains: Subsistence, Clothing & Textiles, Construction & Equipment, and Medical

- 64K+ Customers
- 3 Locations

Energy
Fort Belvoir, VA



Global Fuel and Comprehensive Energy Solutions

- ~7k+ Customers
- 596 fuel Locations

Disposition
Battle Creek, MI



Global Solutions for Disposal of Excess Property and Document Services

- 31k+ Customers
- Reutilization \$1.4B
- 56+ Locations

Professional Services
Philadelphia, PA



Enterprise-Wide Support for:

- IT Systems, Programs, Products, Services; Business and Facilities Services, and Document Services

Distribution
New
Cumberland, PA



Global Storage and Distribution Solutions

- 20+ Customers
- \$120B in Inventory
- 50+ Locations

DLA Small Business Overview



Who DLA Supports



Army
\$8.2B/19%



Air Force
\$12B/27%



Navy
\$10.1B/24%



Marines
\$1.3B/3%



DoD (Other)
\$6.1B/15%

WoG
\$5.6B/12%

DLA Supplier & Contract Profile

8500+ Suppliers

44% of FY24 obligations to small business ~\$20B

5M+ Line-Items Managed

~10K Contracts Awarded Per Day

>94% automated delivery orders awarded in 1 day

87% of awards go to domestic suppliers

What DLA Small Business Can Do

Doing business with DLA

Strategic Subcontracting Opportunities

Socioeconomic small business programs

Small business set-asides

Mentor Protégé Program

Small Business Innovation Programs

Learn More About Doing Business with DLA:

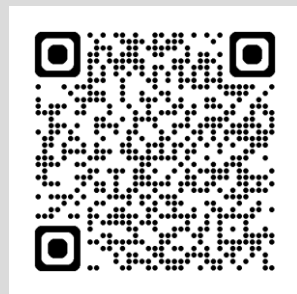
[DLA Small Business](https://www.dla.mil/Small-Business/)

<https://www.dla.mil/Small-Business/>



[DLA Vendor Information Hub](https://www.dla.mil/Supplier-Information-Hub/)

<https://www.dla.mil/Supplier-Information-Hub/>





Socioeconomic Programs:

Veteran-Owned / Service-Disabled Veteran-Owned Small Business

Every year, the federal government awards a portion of contracting dollars specifically to businesses owned by veterans.

8(a) Business Development Program

The 8(a) Business Development program assists participating businesses receive training and technical assistance designed to strengthen their ability to compete effectively in the American economy.

Women-Owned Small Business

The government limits competition for certain contracts to businesses that participate in the Women-Owned Small Business (WOSB) Federal Contract program

HUBZone Small Business

The government limits competition for certain contracts to businesses in historically underutilized business zones. It also gives preferential consideration to those businesses in full and open competition.

Note: To participate in any of SBA's small business contracting assistance programs, you'll first need to [qualify as a small business](https://www.sba.gov/size-standards/) (<https://www.sba.gov/size-standards/>). Many programs require some form of certification, use the [certifications.sba.gov](https://www.sba.gov/certifications) site to certify or do a preliminary check to see if you're qualified. For more information on any of the listed programs, visit <https://sba.gov>.



Small Business Set Asides:

The federal government uses special programs to help small businesses win at least at 23% of all federal contracting dollars each year. SBA provides several programs to help small businesses win these federal contracts.

❖ Benefits Include:

- ❖ Win a fair share of federal contracts
- ❖ Qualify for exclusive set-aside and sole-source contracts
- ❖ Partner with established contractors to win contracts
- ❖ Get business mentoring and education to learn how federal contracting works

As part of efforts to develop new businesses, certain solicitations are set aside for small business. A small business set-aside can be of a single acquisition, or a class of acquisitions, and may be all or part of an award.

For more information on small business set-asides, go to [FAR 19.501](#) – General, [FAR 19.502](#) – Setting-Aside Acquisitions, and [FAR 19.503](#) – Setting-Aside a Class of Acquisitions for Small Business.



DLA Mentor Protégé Program & Subcontracting Opportunities

Mentor Protégé Program (MPP):

The Defense Logistics Agency Mentor-Protégé Program (DLA MPP) assists eligible Small Businesses (protégés) in developing their qualifications and ability to compete for prime contract and subcontract awards by partnering with DoD contractors (mentors), who are incentivized to provide developmental assistance under individual, project-based agreements to help meet the DLA mission.

View the [Mentor-Protégé Program video](#) on YouTube

*** For more information on the MPP attend the Breakout Session at**

<https://www.youtube.com/@BusinessDefense>

Subcontracting:

The subcontracting program creates opportunities for small businesses.

To be eligible as a subcontractor, a firm must represent itself as a small business, veteran-owned small business, service-disabled veteran-owned small business, HUBZone small business, small disadvantaged business, or women-owned small business concern.

For more information about the Subcontracting Program, go to [FAR Subpart 19.7](#)

<https://www.acquisition.gov/far/part-19>



DLA Land and Maritime Office of Small Business

- Offers free monthly webinars and bi-monthly Training, Knowledge, and Opportunities (TKO) two-day training sessions
- Conducts training for Acquisition Specialists related to small business policy and socioeconomic programs
- Reviews acquisition strategy recommendations from Acquisition Specialists and provides guidance
- Identifies and supports new manufacturers to enhance the defense industrial base
- Assists vendors with questions related to requirements at DLA Land and Maritime and acts as a liaison when necessary
- Attends conferences and matchmaking outreach events to promote DLA Land and Maritime
- Provides technical advice to small businesses and matches capabilities to open requirements

<https://www.dla.mil/SmallBusiness/>



Seminars and Webinars

- Getting Started
- Small Business Programs
- Pricing
- Solicitations Quoting on DIBBS
- Alternate Offers – approval process
- Understanding Quality Requirements
- Packaging
- How to Acquire Drawings
- WideArea Work Flow (WAWF)
- And much more!

T Training
K Knowledge
&
O Opportunities

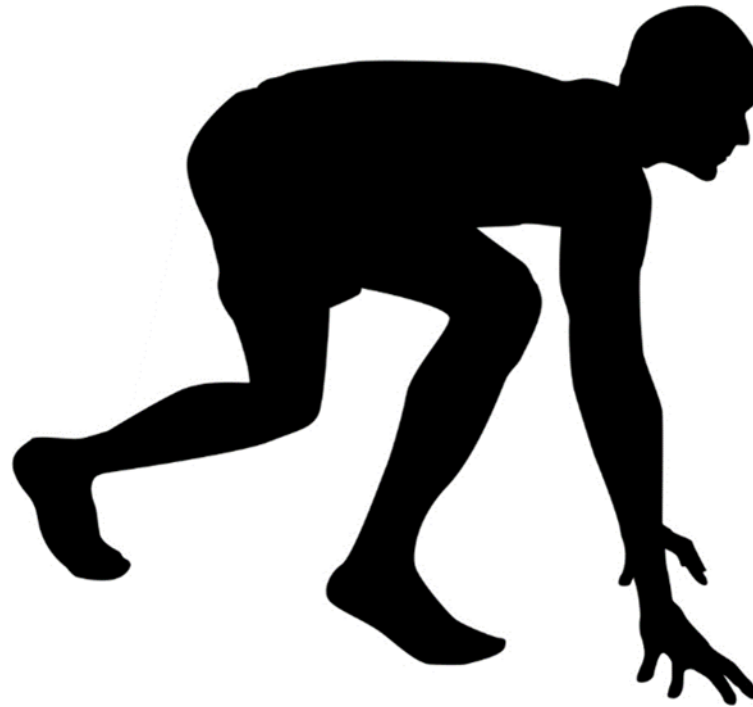


View Schedule and Make Reservations at:

<https://www.dla.mil/Small-Business/Resources/Outreach-Calendar/>



Getting Started





Supplier Pathways

DLA Small Business

To learn how to get started doing business with DLA visit:

- [DLA Small Business](#)

Find your Supplier Pathway

- Search Products and Services DLA buys
- Locate which buying organization to do business with
- Find information on required and optional certifications
- Available guides and training
- And More!

HOME > SMALL BUSINESS

DLA Office of Small Business (SB) Programs

The DLA Office of Small Business provides training, advice, guidance, and strategies to help small businesses maximize the opportunities in DLA's acquisition program.

[Go To Trainings](#)

DLA Small Business

Welcome

Getting Started with DLA Opportunities & Forecasts Resources & Contacts

<https://www.dla.mil/Small-Business/>

HOME > VENDOR INFORMATION HUB

Vendor Information Hub

DLA's Vendor Information Hub provides guides and resources to Vendors, Suppliers, Distributors and others working with DLA from across the different supply chains and Major Subordinate Commands.

[Find Supplier Guides](#)

Defense Logistics Agency
VENDOR INFORMATION HUB

- DLA Small Business
- Getting Started
- Product and Service Search**
- What DLA Buys
- Small Business Programs
- Background
- Innovation Programs
- Vendor Opportunities
- Resources
- About Small Business
- Contact Small Business

Product and Service Search

Use the table below to search and sort products and services a Supplier can supply to the Government. These products and services are categorized by the Major Subordinate Commands (e.g., Aviation, Land and Maritime, etc.) that manage the supply chain, and a Supplier can use the information to determine a pathway to which primary DLA supply chains (i.e., MSCs) need the material or service.

Review the listing or search by a keyword below to see if DLA uses the item or service. Then, select the Supply Chain link associated with the item or service to learn more.

Data Context

Product and Service Codes (PSC) can fall under more than one North American Industry Classification System (NAICS) code. For more information, see [Defense Acquisition University's Product and Service Code Article](#) and [NAICS Codes: Decoded at GSA.gov](#).

Browse records in that [Search](#)

Details	Supply Chain	Product or Service Code	Product or Service Description	NAICS Code	Dollars Obligated
	DLA AVIATION	1005	GUNS, THROUGH 30MM	336411	\$157,630.90
	DLA AVIATION	1005	GUNS, THROUGH 30MM	333999	\$331,417.32
	DLA AVIATION	1005	GUNS, THROUGH 30MM	336413	\$384,493.71
	DLA AVIATION	1005	GUNS, THROUGH 30MM	488190	\$1,232.94
	DLA AVIATION	1005	GUNS, THROUGH 30MM	332994	\$9,620,292.05
	DLA LAND	1005	GUNS, THROUGH 30MM	335999	\$34,991.00

<https://www.dla.mil/Vendor-Information-Hub/>



Before You Can Sell To DLA

- DUNS to New Unique Entity Identifier – Occurred April 4, 2022
- Entities doing business with the federal government will use a Unique Entity Identifier (SAM) created in SAM.gov.
- If your entity is registered in SAM.gov today, you already have your Unique Entity ID (SAM) and it is viewable in SAM.gov.



Before You Can Sell To DLA

- Register in SAM to get a Commercial and Government Entity (CAGE) Code: www.sam.gov

An official website of the United States government [Here's how you know](#) Sign In

Home Search Data Bank Data Services Help

SAM.GOV®

Official U.S. Government Website
100% Free

The Official U.S. Government System for:

- Contract Opportunities**
- Contract Data**
(Reports ONLY from fpds.gov)
- Wage Determinations**
- Federal Hierarchy**
Departments and Subtiers
- Assistance Listings**
- Entity Information**
Entities, Disaster Response Registry, Exclusions, and Responsibility/Qualification (was fapiis.gov)
- Entity Reporting**
SCR and Bio-Preferred Reporting

Are you searching for Federal Acquisition Supply Chain Security Act (FASCSA) orders? [View FASCSA Orders](#)

Register Your Entity or Get a Unique Entity ID

Register your entity or get a Unique Entity ID to get started doing business with the federal government.

[Get Started](#)

[Renew Entity](#)

[Check Entity Status](#)

Already know what you want to find?

Select Domain... [Search](#)



⚠️ **Small Business Search Notifications**

- **The only legitimate SBA phone number related to Certifications is 1-866-443-4110.** “Certify.us” is not affiliated with SBA. SBA will not demand documents or information by email related to this Small Business Search (SBS) website, including capability statements. SBA will not charge a cost for Small Business Search (SBS) content or profile management.
- Effective August 1, 2025, **VOSB and SDVOSB joint venture designations will no longer be reflected in SBS.** [Click here to learn more.](#)



Find the right small businesses **fast.**

Small businesses everywhere are seeking federal contracts.
Find the ones that meet your agency's needs right now.

🔍 Search by name, UEI, CAGE code, narrative, or keywords

Quick Search

Or, skip directly to search filters →

[https:// Small Business Search](https://SmallBusinessSearch)



- Capabilities Narrative:
 - Appears via NAICS Codes, Keywords, Location, etc.
- Performance History (Items for Consideration):
 - This provides a location to promote a company.
 - The company's best private, commercial or government completed contracts.
 - List the highest contract and the lowest contract - shows your range of capabilities.
 - Keep it current

SBA Dynamic Small Business Search



SBA Search Results

[Mobile View](#) [Print](#) [Exit](#) [Help](#)

[DSBS](#) [Quick Market Search](#) [TM OnLine](#)

SBA Search Results

Table Listing, where

the firm is small in any of these NAICS codes: [REDACTED]
because criteria include SBA certification(s), profile statuses are expanded;
the profile's status can be Active or Inactive;
the profile may have expired in SAM;
the business is not necessarily registered in SAM (no CAGE code issued yet);
the business is not necessarily small;
at least one word of the Capabilities Narrative, Special Equipment/Materials or Keywords is plastic;
the firm is currently HUBZone-certified;
and randomized by original start time of search: 2020-02-18 11:25:56 AM.

Data validation took 0.00 seconds. The count and search queries took 0.69 seconds and 0.79 seconds, respectively.

Displaying profiles 1 - 1 (of 1 profiles matching criteria):

View	Name and Trade Name of Firm	Contact	Address and City, State Zip	Capabilities Narrative
1	[REDACTED]	[REDACTED]	[REDACTED]	Supply and Services for: Industrial, Construction, Hardware, Data Communication, Electrical, Fire Fighting/ Emergency Preparedness, Hand Tools, Heavy Equipment, Hose Assemblies, HVAC, Hybrid Light Generator Trailer/Tower, Industrial, Janitorial, Landscaping, Nuts/Bolts/Screws/Fasteners MFG, Packing and Crating, Medical, Painting, Piping, Plastic MFG, Power Tools, Rope, Safety, Sporting Athletic Goods, Telecommunication, Waterworks Supplies



Find Current DLA and Federal Opportunities





What is on DIBBS?

DLA Internet Bid Board System (DIBBS):

- View Solicitations and Submit Quotes
- View RFPs
- View Long Term Contracts Opportunities
- View Provisions, Clauses, and Packaging Specifications
- View Award History
- Access Drawings and Technical Data (*cFolders)
- Access Forecast (estimate) Information (Supplier Requirements Visibility Application or SRVA)
- Access the Supplier Performance Risk System (*SPRS)

*Additional Account Needs Established



Before You Can Sell To DLA

Register in DLA Internet Bid Board Systems (DIBBS)

<https://www.dibbs.bsm.dla.mil/>

DEFENSE LOGISTICS AGENCY
ENTERPRISE BUSINESS SOLUTIONS
DLA INTERNET BID BOARD SYSTEM

Home | Solicitations | RFQs | RFP/IFB/Other RFQs | Tech Data | Downloads | Awards

Navigation: Navigation/Documents ----- GO Database Search: Choose Search Value: GO

Notice: The Link - Connecting Suppliers with DLA - Issue 32 » [Read Notice](#)

Please read notices posted on the [Notices page](#).

Location: **Home** LOGGED OFF [102] 4/11/2024 2:30:47 PM

The DLA Internet Bid Board System (DIBBS) is a web-based application that provides the capability to search for, view, and submit secure quotes on Requests For Quotations (RFQs) for **Defense Logistics Agency (DLA)** items of supply. DIBBS also allows users to search and view Request For Proposals (RFPs), Invitations For Bid (IFBs), Awards and other procurement information related to DLA.

Registered User
Log In

Help

- On-Line Help
 - [Frequently Asked Questions ~ FAQ](#)
 - [DIBBS On-Line Quoting Help](#)
 - [Batch Quoting Help](#)
- Contact Us

Vendor Registration

- Vendor Registration
- Registration Guidelines
- DLA Small Business Programs

Solicitations

- Requests for Quotation (RFQ)
 - [Batch Quoting](#)
 - [Submitted Quote Searching](#)
- Requests for Proposal (RFP) / Invitation For Bid (IFB)
- Other DLA Opportunities
 - [Contracting Opportunities \(FBO\)](#)

Awards

- Awards
- Subsistence Market Ready Orders
- Post Award Request (PAR)
 - Allows vendors to submit post award requests.
- Other DLA Awards
 - [Contracting Opportunities \(FBO\)](#)

References

- Global Search
- DLA Master Solicitation for Automated Simplified Acquisitions
- Defense Logistics Agency Directive (DLAD) Procurement Notes
- Defense Logistics Agency (DLA) Technical and Quality Master List of Requirements
- Regulation Extracts used for DIBBS quoting
- Virtual Library

Technical Data

- DLA Collaboration Folders (cFolders)
- DLA Packaging
- Defense and Federal Specifications and Standards via ASSIST Quick Search
- Military Engineering Data Asset Locator System (MEDALS)
- Federal Stock Classes (FSC) managed by DLA



Registration for all suppliers

- Registration is required to receive a login account and password to conduct transactions over the restricted portions of DIBBS (e.g., submitting electronic quotes on RFQs;), and to register email addresses for solicitation and award notification on DIBBS items.

Detailed system requirements and instructions for registration are located on the DIBBS Home Page. A few highlights of the information include:

On the DIBBS Home Page, click the Vendor Registration link to begin the registration process.

In order to register on DIBBS, the company you are representing must have a prior SAM system registration.

- If a registration for the CAGE already exists on DIBBS, the name and email address of the Super User displays. Contact the Super User to set-up additional accounts, logons and passwords for their CAGE.

DIBBS Registration Steps



1. Register in System for Award Management (SAM) (www.sam.gov)
 2. DIBBS CAGE code entry (DIBBS will prefill company data entered in SAM)
 3. Physical mailing address verification (post card mailed to address entered in SAM)
 4. User personal data entry for the DIBBS account administrator/Super User
 5. Email Personal Identification Number (PIN) verification
 6. Physical address verification number request and entry
 7. Accept DIBBS user agreement
 8. Create password
 9. Create challenge questions & responses
 10. Complete supplier information
 11. Review and submit
 12. Completion of registration
- E-mail dibbsbsm@dla.mil for questions



DIBBS Terms of Use

To avoid disrupting in accessing DIBBS be aware of the DIBBS Terms of Use:

- Reasonable suspicion that a vendor's account has been compromised or is being used to adversely impact the automated procurement system.
- Sharing account information with unregistered and/or unauthorized users.
- Any violation of these terms and conditions.
- Use of data, accessed through DLA systems, in violation of the Export Administration Regulations (EAR) and/or International Traffic in Arms Regulations (ITAR).
- Material misrepresentation made in DIBBS.
- A vendor fails to comply with the requirements, when applicable, regarding controlled technical information and covered defense information as set forth in DFARS clauses 252.204-7008, 525.204-7009, 252.204-7012, 252.204-7019, 252.204-7020, and 252.204-7021.
- A vendor fails to provide required documentation requested by a contracting officer under any purchase order (e.g., FAR 52.246-2, Procurement Note C03), necessary to validate contractor information submitted in DIBBS.



- GSA System for Award Management: <https://sam.gov/SAM/>
- DoD CAGE Code Program: <https://cage.dla.mil/>
- DLA Internet Did Board (DIBBS): <https://www.dibbs.bsm.dla.mil/>
- DLA Export Control Data:
 - <https://www.dla.mil/HQ/Logistics-Operations/Enhanced-Validation/>
- APEX Accelerators: <https://www.apexaccelerators.us/#/>



DLA Aberdeen Procurement Organization - SPRBL1

<https://sam.gov/content/opportunities>

DLA Mechanicsburg Procurement Organization - SPRMM1

<https://sam.gov/content/opportunities>

<https://www.neco.navy.mil>

Detachment Small Business Program Manager: Amelia Zyski:

Email: amelia.zyski@dla.mil

Phone – 443-206-6264

Detachment Mission: Procurement support to the Army CECOM's Integrated Logistics Support Center (ILSC) and Navy NAVSUP Weapons System Support (WSS) for the acquisition of new Depot Level Repairable (DLR) Spares for weapon systems in the sustainment lifecycle phase.

DLA Shipyard Organizations - SPMYM1; SPMYM2; SPMYM3; SPMYM4

<https://sam.gov/content/opportunities>



DLA Land-Warren (DLA-WRN)

DLA-WRN Small Business Program Manager - Carlo Daleo:

- Email: Carlo.Daleo@dla.mil
- Phone: (586) 467-1235
- Procure: Reparable Spare Parts
- DoDAAC: SPRDL1

U.S. Army Tank-Automotive & Armaments Command (TACOM):

- Detroit Arsenal, Warren, MI: <https://www.tacom.army.mil/>
- TACOM Office of Small Business Programs (OSBP):
 - Supports the Army Contracting Command-Detroit Arsenal (ACC-DTA)
 - Email: usarmy.detroit.tacom.mbx.lcmc-osbp@mail.mil
 - Phone: (586) 282-5388
 - Website: <https://www.tacom.army.mil/osbp>
 - Procure: Consumable Spare Parts, Systems, & Services
 - DoDAAC: W56HZV
- TACOM Competition Management (CMO): <https://www.tacom.army.mil/cmo>
 - Source Approval Request (SAR) process, future & potential buys (CASL & APPL)...

***** Contracting Opportunities (e.g., solicitations, notices): www.SAM.gov**



Seek Assistance





Office of Small Business Programs DLA Land and Maritime



Kreston Harris
Director
Office of Small Business Programs



Matt Elliott
Deputy Director
Office of Small Business Programs



Amelia Zyski
DLA Aberdeen/Mechanicsburg
SB Program Manager



Carlo Daleo
DLA Warren
SB Program Manager



Vacant
SDVOSB
Program
Manager



**Shareah
Locklear**
8(a) & SBIR
Programs
Manager



**Alonzo
Burris**
SDB & Mentor -
Protege
Programs
Manager



**Cornelius
Corouthers**
Technical Advisor
and BOS

**Donna Brino –
Blackwell**
HUBZone &
WOSB
Programs
Manager

DLA Office of Small Business Programs



DLA Office of Small Business Programs – Contact Information:

DLA Headquarters, Fort Belvoir, Virginia: (571) 767-0192

DLA Aviation, Richmond, Virginia: (800) 227-3603, Email: DLAAVNSMALLBUS@dla.mil

DLA Contracting Services Office, Philadelphia, Pennsylvania: (215) 737-8514, Email: DCSO.SmallBusiness@dla.mil

DLA Disposition Services, Battle Creek, Michigan: (269) 961-4071, Email: DLA.DispositionSvcs.OSBP@dla.mil

DLA Distribution, New Cumberland, Pennsylvania: (717) 770-8442, Email: DLA.Distribution.OSBP@dla.mil

DLA Energy, Fort Belvoir, Virginia: (571) 767-9732, Email: DLA.Energy.OSBP@dla.mil

DLA Land and Maritime, Columbus, Ohio: (800) 262-3272, Email: SMBIZLandCOLS@dla.mil

DLA Strategic Materials, Fort Belvoir, Virginia: (571) 767-6500, Email: DLAstrategicMaterials@dla.mil

DLA Troop Support, Philadelphia, Pennsylvania: (800) 831-1110, Email: DLATroopSupportsbo@dla.mil

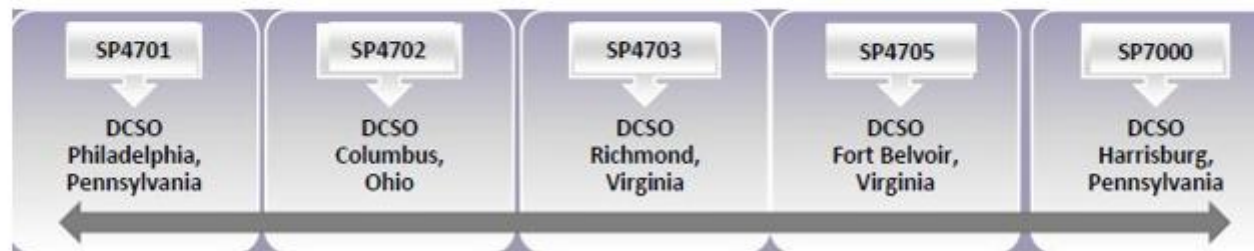
A large, stylized logo for the Defense Logistics Agency. The text "DEFENSE LOGISTICS AGENCY" is written in a bold, white, sans-serif font with a slight shadow effect, set against a dark purple background that features a faint, circular pattern resembling a globe or a map.

DEFENSE LOGISTICS AGENCY

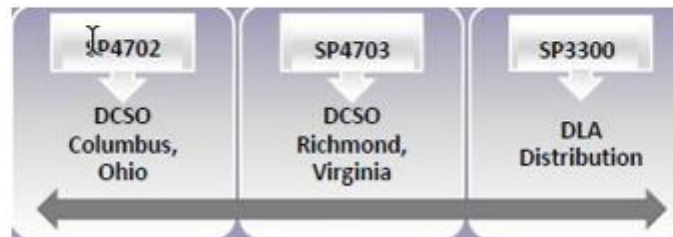


Small Business Professional Services

- Information Technology Services
 - *DLA DCSO Small Business Programs Office:*
 - Phone: (215) 737-8514 Email: DCSO.SmallBusiness@dla.mil



- Construction Services
 - *DLA Distribution Small Business Programs Office (New Cumberland, PA):*
 - Phone: (717) 770-8442 Email: DLA.Distribution.OSBP@dla.mil





Disposition Services
*DLA Disposition Small Business
Programs Office (Battle Creek, MI):*
Email:
DLA.DispositionSvcs.OSBP@dla.mil

DLA Strategic Materials
*DLA Strategic Materials Small
Business Programs Office (Fort
Belvoir, VA) Phone: 571-767-6500*
Email: DLAStrategicMaterials@dla.mil.



Land and Maritime Points of Contact



- “Contact Us” Homepage Land and Maritime: <https://www.dla.mil/Land-and-Maritime/Contact-Us/>
- e: Land and Maritime “Vendor Assistance” <https://www.dla.mil/Land-and-Maritime/Business/Selling/Vendor-Assistance/>
- DLA Internet Bid Board System (DIBBS) Helpdesk: dibbsBSM@dlamail.mil
- C-Folders Administrative Team: dsccltdwgs@dlamail.mil
- Vendor Shipping Module (VSM) Support Staff: delivery@dlamail.mil
- DLA Packaging: dlapkg_sr@dlamail.mil
- Casting and Forging: DSCC.cast.forge@dlamail.mil
- Replenishment Parts Purchase or Borrow Program DSCC.Partrequest@dlamail.mil
- Submitting Alternate Offer Questions: DSCC.AltOffer.PM@dlamail.mil
- Source Approval Request Monitor: dsccltdwgs-sar@dlamail.mil
- Value Management Program Division (VE): DSCC.VE@dlamail.mil
- Supplier Performance Risk System (SPRS): LMPPIRS@dlamail.mil
- Post-Award (Land): DLA.Land.Postaward.FLS@dlamail.mil
- Post-Award (Maritime): dlamaritime.postaward.fmse9@dlamail.mil

Upcoming Events

Acquisition Hour

The Acquisition Hour webinar series covers a range of topics from market entry, sales growth, small business certifications, compliance, and more. Attendees receive 1 CPE credit for attending.

- **November 12** – Getting Started w DLA/DIBBS for Contractor & Subcontractors Part 1
- **November 19** – Getting Started w DLA/DIBBS for Contractor & Subcontractors Part 2
- **December 3** – DCMA Overview
- **December 17** – Understanding the US SBA and DOD Mentor Protégé Programs (MPP)

...More information and registrations at wispro.org/events



Cyber Thursday

Cyber Friday is a series of one-hour webinars focusing on critical topics for DOD contractors and subcontractors in cyber security, data security, and CMMC. Attendees receive 1 CPE credit for attending.

- ~~September 25~~ – ~~CMMC 2.0: What is 48 CFR and why it matters?~~
- ~~October 30~~ – ~~CMMC and ITAR – Navigating the differences~~
- **November 20** – Federal Cyber Update – Review of current regulations
- **December 18** – CMMC – From Top to Bottom – A Program Review

...More information and registrations at wispro.org/events

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**This webinar is eligible for
1 CPE credit**

**To receive a certificate of completion, contact
apexaccelerator@wispro.org**

PRESENTED BY

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